

JOINT STOCK
COMPANY
"KOLVINSKOE"

LEGAL ADDRESS; - Naryan-Mar, Nenets Autonomous
Okrug (Arkhangelsk region), Arkhangelsk region
E-MAIL: Borsch.egor@mail.ru / Egorborsch8@gmail.com

TEL: +79669389859.

OGRN: 1023301955665

ИНН/КПП: 2983009360 / 298301001

Date of Expiry: 23 December 2023

Attn.: End Buyer/ Buyer Mandate.

SOFT CORPORATE OFFER

WE JOINT STOCK COMPANY "KOLVINSKOE" UNDER PENALTY OF PERJURY HEREBY ISSUE THIS SOFT CORPORATE OFFER WITH FULL POWER AND AUTHORITY WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS TO SUPPLY THE FOLLOWING COMMODITY ACCORDING TO THE TERMS AND CONDITIONS STIPULATED IN THIS SOFT CORPORATE OFFER.

PRODUCTS	PRICE & QUANTITY	
	FOB	QUANTITY
Aviation Fuel Jet A1 / TS-1	USD\$46 gross/ USD\$44 net x barrel	2,000,000 BBL Trial shipment 5,000,000 BBL x 12Months
JP 54	USD\$46 gross/ USD\$44 net x barrel	2,000,000 BBL Trial shipment 5,000,000 BBL x 12Months
Virgin Fuel Oil D6	USD\$0.78 gross / USD\$0.76 net x gallon	50,000,000-GAL Trial shipment 100,000,000-GAL x 12Months
Diesel Gas Oil D2	USD\$300 gross / USD\$290 net x metric ton	50,000 MT Trial shipment 100,000 MT x 12Months
Diesel EN590 10PPM	USD\$270 gross / USD\$260 net x metric ton	50,000 MT Trial shipment 200,000 MT x 12Months
MAZUT M100 GOST 10585	USD\$210 gross / USD\$200 net x metric ton	50,000 MT Trial shipment 200,000 MT x 12Months

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CIF / COMPANY PROCEDURE OF TRANSACTION – OPTION A

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (d) Company Registration Certificate
 - (e) Product Allocation Export License
- 4 Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. This is applicable only for 1st shipment, Buyer and Seller pay the Shipping Freight to the shipping company via T/T wire transfer directly to the shipping company (Seller 50% / Buyer 50%) for transporting of the product to buyer's final discharge port the fee would later be refunded/deducted when the buyer is paying for the payment (1st shipment contract amount).
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non-Transferable Documentary Letter of Credit to the Seller's Bank.
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the Shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.

JOINT STOCK COMPANY "KOLVINSKOE"

REPRESENTED BY: Mr. Borsch Egor

TITLE: Managing Director

