



SOCIETY WITH LIMITED LIABILITY "OIL TRADING"

LEGAL ADDRESS: 125367, Moscow city, Polessky proezd, building 16 block 1, floor 2.

PHONE CONTACT: +7(925) 90-76-130.

INN / KPP: 7733314353 / 773301001 / PSRN: 1177746072921

ISSUED TO: BUYER/BUYER'S REPRESENTATIVES

VALID TILL; 3RDTH JULY 2020

SOFT CORPORATE OFFER

WE, SOCIETY WITH LIMITED LIABILITY "OIL TRADING", with Full Legal Responsibility under Penalty of Perjury hereby issue this Soft Corporate Offer with given Terms and conditions as stated in this Offer to confirm our Readiness and to Execute a Sales and Purchase Agreement with the End Buyer, and Our End-Seller/Refineries ability to supply the following commodities according to the terms and conditions stipulated in this Soft Corporate Offer. All supply is guaranteed to meet the standard specifications and to pass the stringent requirements of SGS or equivalent in compliance with ICC international regulations.

LIST OF PRODUCTS

RUSSIAN D2 DIESEL GAS OIL L-0.2-62 GOST 305-82

ORIGIN: RUSSIA FEDERATION

PRICE: Gross \$330.00 USD/\$320.00 USD NET on CIF/ASWP

PRICE: Gross \$310.00 USD/\$300.00 USD NET on FOB/ ROTTERDAM/ NOVOROSSIYSK/VLADIVOSTOK

QUANTITY: FIFTY THOUSAND (50-300,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT

COMMISSION: \$10

DIESEL ULTRA LOW SULFUR

ORIGIN: RUSSIA

Quality: 130 - 180 Flashpoint / 15 -1500 PPM Sulfur Level

MINIMUM QUANTITY: 100,000 Metric Tons per Month

MAXIMUM QUANTITY: 10,000,000 Metric Tons per Month FOB

PRICE: GROSS \$240/ NET \$230

PRICE: Gross USD \$220.00 / Net USD \$215.00

DIESEL EN 590 10 PPM; EURO 5, EURO4

ORIGIN: RUSSIA

Price - \$300 / 290USD Gross/Net, per METRIC CIF ASWP

Price - USD 270 / 260 \$ per MT on FOB Basis: Novorossiysk/Vladivostok/Rotterdam/ Primorsk

Quantity MINIMUM: 20.000 MT – MAXIMUM 200.000 MT X 12 MONTHS

COMMISSION: \$5

RUSSIAN MAZUT M100 GOST 10585-75 / 10585-99

ORIGIN: RUSSIA FEDERATION

PRICE: Gross \$270.00 USD/\$260.00 USD NET on CIF/ASWP (50-300,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT

PRICE: Gross \$260.00 USD/\$250.00 USD NET on FOB/ ROTTERDAM / NOVOROSSIYSK /VLADIVOSTOK

QUANTITY: FIFTY THOUSAND (50-300,000) METRIC TONS X 12 MONTHS WITH R&E INTO YEARLY CONTRACT



SOCIETY WITH LIMITED LIABILITY "OIL TRADING"

LEGAL ADDRESS: 125367, Moscow city, Polessky proezd, building 16 block 1, floor 2.

PHONE CONTACT: +7(925) 90-76-130.

INN / KPP: 7733314353 / 773301001 / PSRN: 1177746072921

1. Buyer issue legal ICPO + Company profile+ Buyer passport
2. Title Holder confirms Buyer Documents and issue confirmation Letter to confirm.
3. Buyer visit Title Holder administrative office for TTM (Face to Face) meeting to sign SPA & CI and get POP.
4. Buyer conducts DIP TEST at Title Holder Tanks (Buyer borne for the SGS) and submits his carrier information (CPA).
5. Upon SGS report + POP confirmed by the Buyer, Buyer issue 30% payment MT 103/TT to Title Holder account.
6. Seller inject to buyers tank or vessel, buyer confirm loading or injection and remit balance 70%.
7. Buyer lift product to their own destination.
8. Title Holder pays all intermediaries.

If all the terms are acceptable then kindly provide your ICPO/LOI address to us with our procedure stated in it for our review and proceeding note that without our procedure stated in the ICPO we will not accept/approve the ICPO.



Director General
Denisyuk Ivan Dmitrievich/
Manager Mrs Svetlana.p.

NOTE: Our prices are highly negotiable. The commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries

If all the terms are acceptable then kindly provide your ICPO/LOI address to us with our procedure stated in it for our review and proceeding note that without our procedure stated in the ICPO we will not accept/approve the ICPO. NOTE: ANY ACCEPTED PROCEDURE OF our END SELLER, END BUYER MUST STATE ON ICPO THAT THEY ARE COMMITTED TO FOLLOW THE PROCEDURE ACCORDINGLY. ANY AMMENDMENTS TO A PROCEDURE WILL BE A TOTAL REJECTION. BUYER CAN STATE ON A REMARK ON THE ICPO FOR END SELLER TO CONSIDER.