



РОСНЕФТЬ

"НЕФТЕГОРСКИЙ ГАЗОПЕРЕРАБАТЫВАЮЩИЙ ЗАВОД"

Адрес: 446600, Самарская Область, Город Нефтегорск Россия
Тел: +7 495-203-6754 / +7 926-808-6109
Факс: (34672)9-44-44
ИНН: 6377005317
ОГРН: 1026303856809 **Эл. Почта:** sekr@jscngpz-rosneft.ru

Address: 446600, Samarskaya Oblast', Gorod Neftegorok Russia
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Email: sekr@jscngpz-rosneft.ru
Website: www.jscngpzrosneft.ru

SOFT CORPERATE OFFER

We JSC"NEFTEGORSK GAS PROCESSING PLANT REFINERY" is an oil and gas exploiting, producing and Export Company, with full legal responsibility, under their penalty of perjury, hereby issue this Offer with given terms and conditions stated in this offer to confirm our readiness to execute the commercial invoice agreement with end buyer, and have the ability to supply the following commodity according to the terms and conditions in this offer. Financial statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiation. Only direct negotiations from end buyer's representative will be considered.

NCOTERMS: FOB /CIF/TTO

ORIGIN: RUSSIA FEDERATION

LOADING PORT: / NOVOROSSIYSK/ VLADIVOSTOK /PRIMORSK/ ROTTERDAM.

PAYMENT TERMS: IRREVOCABLE SBLC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC, MT103. INSPECTION: SGS, CIQ OR

SIMILAR COMMISSION: SELLER'S SIDE 50% /BUYER'S SIDE 50%

COMMODITIES:

RUSSIA D2 GAS OIL GOST305-82

QUANTITY: 50,000MT– 1,000,000MT

FOB PRICE: \$258 GROSS/\$248 NET.

CIF PRICE: \$268 GROSS/\$258 NET.

COMMISSION: \$5/\$5.

MAZUT M100 GOST– 10585-99 RUSSIAN ORIGIN

QUANTITY: 50,000MT- 1,000,000MT



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COMMISSION STRUCTURE: \$5 / \$5

DAP FERTILIZER (RUSSIAN ORIGIN)

AVAILABLE QUANTITY: 50,000-1,000,000 METRIC TONS

PRICE: GROSS USD 260\$/ NET USD 250\$.

COMMISSION STRUCTURE: \$5 / \$5

RUSSIAN EASTERN SIBERIAN PIPELINE OCEAN OIL (ESPO)

MINIMUM QUANTITY: 100,000 BARRELS

MAXIMUM QUANTITY: 300,000 MT MONTHLY

PRICE CIF: GROSS \$44 USD/NET \$40 USD

PRICE FOB: GROSS \$37 USD/NET \$33 USD

COMMISSION STRUCTURE: \$2 / \$2

RUSSIAN LIGHT CYCLE OIL (LCO)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 50,000 MT

MAXIMUM QUANTITY: 200,000 MT MONTHLY

PRICE CIF: GROSS \$242 USD/NET \$232 USD

PRICE FOB: GROSS \$134 USD/NET \$124 USD

COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE

SPECIFICATIONS: STANDARD EXPORT QUALITY, Delivery: FOB ROTTERDAM, CIF/TTO ASWP. Payment: SBLC MT760/MT103/23 Telegraphic Transfer, Contract: 12 Months with possible rollovers and Extension / Spot. Inspection: SGS or similar by Seller.

PROCEDURE ON CIF TRANSACTION

1. Buyer issues ICPO with this procedure incorporated on the ICPO along with Buyer's company registration certificate.
2. Seller Issues Sale & Purchase Agreement (SPA), Buyer review, amend (if necessary), signs and return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format, Buyer confirms final SPA and issues letter of acceptance of the final SPA.
3. Seller issues to Buyer via email the following transaction documents:
 - A. commitment to supply
 - B. statement of product availability



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IN WITNESS WHEREOF the Parties hereto have set their hands and seal the day and the year set out in this Agreement.

JSC"NEFTEGORSK GAS PROCESSING PLANT REFINERY

GENERAL DIRECTOR

MR KOPYLOV SERGEY ALEXANDROVICH

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ОГРН: 1026303856809

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