



PRODUCT PRICE AND TERMS.

NEFTEGAZINDUSTRIAL INVEST OOO" issued this official SOFT CORPORATE OFFER with full power and authority with given terms and conditions and confirm our readiness to execute a Sales and Purchase Agreement directly with end Buyers and Mandates, for supply of the following commodities in accordance with the terms and procedures the Refinery as stipulated in this SOFTCORPORATE OFFER.

PRODUCT	QUANTITY FIRST LIFT	QUANTITY MONTHLY	Weight	CIF NET PRICE \$	CIF GROSS PRICE \$	FOB NET \$	FOB GROSS \$	DELIVERY	PORT LOCATION	Commision \$
Aviation Jet Kerosene (JP54) GOST 1022786	1,000,000	5,000,000	Barrels	42	44	32.00	34.00	FOB	ROTTERDAM	2.00 1- Buyer 2- Seller
Virgin Oil (D6)	100,000,000	200,000,000	Gallons			0.76	0.81	FOB	HOUSTON/ NOVOROSIYSK	
D2 (Diesel) L-D2-62 GOST 305-82	100,000		Metric Ton	250	270	240	260	CIF/FOB	PRIMORSK	
Aviation Turbine Jet A1	1,000,000		Barrels	36	38	30	32	FOB ROTTERDAM	ROTTERDAM	
ESPO (EASTERN PACIFIC OCEAN CRUDE OIL)	100,000		Metric Ton	200	220	180	200	CIF/FOB		
PETCOKE	60,000	100,000	Metric Ton	200	220	180	200	CIF/FOB	NOVOROSIYSK	
High Speed Diesel. Euro 4 Grade	50,000		Metric ton	190	210	160	180	CIF/FOB	Primorsk	
AGO (Automotive Gas Oil)	45,000	150,000	Metric Ton	140	160	100	120	CIF/FOB	Novorossyisk	
Mazut M100 (GOST 1058575)	50,000	100,000	Metric Ton	160	180	110	130	CIF/FOB	Novorossyisk	
USLD Ultra Low Sulphur Diesel EN 590	100,000		Metric Ton	190	210	160	180	CIF/FOB	Novorossyisk	
LNG (GOST 554287)	100,000		Metric ton	220	240	170	190	CIF/FOB	Nakhodka /Sakhalin	
LPG (GOST 2044890)	100,000		Metric Ton	230	240	210	220	CIF/FOB	Sakhalin	
BITUMEN	70,000		Metric ton	190	200	170	190	CIF/FOB	Novorossyisk	
EURO 4 DIESEL	100,000	150,000	Metric ton	190	210	160	180	CIF/FOB	Novorossyisk	



CIF PROCEDURE. 2

- 1. Buyer confirms SCO and issues an official ICPO with banking details.**
- 2. Seller issues Draft contract to the buyer, Buyer returns countersigned contract to Seller with a letter of acceptance.**
- 3. Seller reviews signed the contract and send a copy of the signed and sealed contract in PDF to the buyer, both parties lodge with their respective banks.**
- 4. Seller releases to Buyer the below listed Partial POP (PPOP) Documents.**
 - Refinery Commitment to Supply
 - Certificate of Origin
 - Statement of availability of product
 - Product quality passport (Analysis test Report)
 - Company Registration Certificate.
- 5. Buyer pay (52,000USD) for the legalization of the contract with Anthony and Ministry of Energy in readiness to purchase the product.**
- 6. Seller provide the vessel that will lift the product to Buyer with remaining product documents and Transportation commence.**
- 7. After vessel reaches the discharge port (Buyers Port) and Buyer confirm the vessel arrival, Buyer DIP Test on the product and Buyer release the product Payment by MT103.**
- 8. . seller pays commission to intermediaries involve in the transaction.**

CIF PROCEDURES 3.

- 1. buyer issue icpo.**
- 2. seller issue draft contract (spa) sales and purchase agreement for both parties final endorsement.**
- 3. seller issue to buyer:**
 - (a) confirmation / commitment letter to supply,**
 - (b) tank receipt**
 - (c) certificate of origin of the product.**
 - (d) statement of availability of the product in reservoir**
 - (e) product passport**
- 4. seller appoints and signs charter party agreement with the buyer and the shipping company. buyer and seller pay the shipping company 50/50 for transporting the product to buyer,,s final discharge port. note: this fee will be deducted from the total product value.**



5. upon finalization of the logistics for the delivery of the petroleum product to the buyer port of destination/discharge port, seller commence loading of the petroleum product into the vessel tanker (ship) provided by buyer or seller and provide to buyer the following proof of product documents and shipment documents;
 - bill of lading, vessel detail"s (q88).
 - dip test report for quality and quantity of the product by sgs, saybolt, intertek or similar.
 - certificate of conformity of the product.
 - certificate of origin issued by the chamber of commerce.
6. upon buyer receipt of the above proof of product document and shipment document, buyer issue dlc mt700 to guarantee payment for the product and seller issue 2%p.b.
7. shipment commence and buyer releases payment via mt103 - t/t for the total cost of the product after ciq at buyer discharge port and seller through the ship captain hands over all exportation document and certificate of ownership to buyer.
8. seller pays commission to intermediaries involve in the transaction.

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