



LIMITED LIABILITY COMPANY "KOMI-UKHTA"

127410, MOSCOW CITY, HIGHWAY ALTUFIEVSKOYE, BUILDING 37, BUILDING 1, FL/POM01/ANTRESOL/087
EMAIL: mk.komi.ukhta19@gmail.com
NUMBER: +7 967 198 87-11

TIN / KPP: 7715481560 / 771501001

SOFT CORPORATE OFFER

We LLC KOMI-UKHTA, with soft corporate offer and legal responsibility, on behalf of our Refinery/Supplier the ("Title Holder of product Allocation") under penalty of perjury confirm that we are ready, willing and able to enter into contract with principal Buyers or Mandates directly for the commodity referenced here under, on the terms and conditions set forth below. This Offer is NOT to be freely and indiscriminately circulated but is for the purposes specifically of the transacting party herein above addressed.

Payment Method	T/T Telegraphic, MT103
Inspection	SGS, CIQ or Similar
Origin	Russia, Kazakhstan and Philippines
Commission	50%/50% Seller and Buyer side

LIST AND PRICES OF COMMODITIES

PRODUCT: AVIATION KEROSENE COLONIAL GRADE "54" (JP54)

TRIAL QUANTITY: 200,000 BBL
QUANTITY: TWO MILLION (2,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$ 40.00 GROSS / US\$37.00 NET PER BARREL
FOB PRICE: US\$ 38.00 GROSS/ US\$ 35.00 NET PER BARREL

PRODUCT: AVIATION TURBINE JET A-1

QUANTITY: ONE MILLION (1,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$ 40.00 GROSS / US\$37.00 NET PER BARREL
FOB PRICE: US\$ 38.00 GROSS/ US\$ 35.00 NET PER BARREL

PRODUCT: EASTERN SIBERIA PACIFIC OCEAN CRUDE OIL (ESPO)

QUANTITY: ONE HUNDRED THOUSAND (100,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$230.00 GROSS / US\$220.00 NET PER MT
FOB PRICE: US\$210.00 GROSS / US\$200.00 NET PER MT

PRODUCT: PETROLEUM COKE

QUANTITY: FIFTY THOUSAND (50,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$70.00 GROSS / US\$65.00 NET PER MT
FOB PRICE: US\$60.00 GROSS / US\$55.00 NET PER MT

PRODUCT: HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

QUANTITY: FIFTY THOUSAND (50,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$ 300.00 GROSS / US\$290.00 NET PER MT
FOB PRICE: US\$ 280.00 GROSS / US\$270.00 NET PER MT

PRODUCT: ULTRA LOW SULPHUR DIESEL FUEL (EN590)

QUANTITY: ONE HUNDRED THOUSAND (100,000) METRIC TONS WITH R&E INTO YEARLY CONTRACT
CIF PRICE: US\$340.00 GROSS / US\$330.00 NET PER METRIC TON
FOB PRICE: US\$ 320.00 GROSS/ US\$ 310.00 NET PER METRIC TON

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RESERVOIR TO SELLER TANK TO VESSEL (TTTV):

1. Seller issues SCO.
2. Buyer issues ICPO, CP, CPA and Passport Copy of the buyer for the refinery legal department to review and approve the buyer CPA.
3. Seller/Refinery issues to buyer CI. Buyer signs and returns the CI back to the seller/refinery
4. Seller endorses the CI with its signature and seal and then sends back the fully endorsed CI to buyer along with the following documents:
 - a. **Product availability Product Passport**
 - b. **Certificate of Origin Commitment**
 - c. **Guarantee letter from the refinery to supply the product**
5. Seller injects products from reservoir to its storage tanks and issues to Buyer:
 - a. **Tank Storage Receipt (TSR),**
 - b. **Tank Coordinates, Authorization to Verify (ATV)**
 - c. **Unconditional Dip Test Authorization (DTA) to the buyer for dip test.**
 - d. **Injection Report**
 - e. **Tank to Vessel Injection Agreement (TTVIA)**
6. Buyer arranges SGS to conduct Dip Test in seller's tank and seals the tank after successful test. The Dip Test report will be sent to buyer and seller respectively. The test fees will be borne by buyer.
7. Upon receipt and verification of the SGS report, Buyer sends seller the Q88, the signed TTVIA and the MT103 for the payment of the fuel.
8. Seller starts injecting the product into the vessel and at the same time issues the following POP documents to buyer: Injection report Authorization to Verify (ATV) Physically Authorization to sell and collect legal document from the Ministry Export License. SGS Analysis Report Copy of allocation Number Copy of the Resource Certificate
9. Buyer and Seller negotiate and sign Sales Purchase Agreement.

TRANSACTION PROCEDURE CIF ASWP

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.
2. Seller issues SPA to Buyer/Buyer signs seals and returns the SPA to seller, Seller gives Partial proof of products, PPOP authentication/approval legalized by the authority Russian Ministry of energy is for buyer.
 - (A) **Refinery Commitment to Supply**
 - (B) **Product quality passport (Analysis test Report) By Russian standard GOST**
 - (C) **Statement of availability of product**
 - (D) **Commercial invoice for the first value month**
3. Within 5 banking days, Buyer's bank sends Irrevocable Transferable and Operative DLC via MT700 or SBLC MT760 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first shipment, should buyer fail to issue payment instrument within 5 banking days, buyer will be required to pay a penalty fee by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB)
 - a) **Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.**
 - b) **Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.**
 - c) **Copy of statement of availability of the product.**
 - d) **Copy of the refinery commitment to produce the product.**
 - e) **Copy of Transnet contract to transport the product to the loading port.**

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- f) Copy of the port storage agreement.
- g) Copy of the charter party agreement to transport the product to discharge port.
- h) Copy of Vessel Questionnaire 88.
- i) Copy of Bill of Lading.
- j) SGS Report at loading port.
- k) Dip test Authorization (DTA) & ATB
- l) NOR /ETA
- m) Certificate of Ownership Transfer
- n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.

4. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port ASWP 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and the CIQ/CCIC inspection will be borne by the Buyer at the unloading seaport.

5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ/CCIC China at destination port.

6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

7. Seller/buyer move on yearly basic as per signed draft contract.

8. Seller pays commissions to all intermediaries; both parties proceed with the signing for a 12 months' contract upon completion of the first trial order.

Corporate offer published and attested by,
Makarenko Alexander Nikolaevich
General Director
LLC KOMI-UKHTA

