



LIMITED LIABILITY COMPANY "KAZBEK"

368890 , Republic of Dagestan , city of Yuzhno-Sukhokumsk , str. Buynakskogo, d. 16, sq. 4

OGRN: 1030502385979 TIN: 0549002053 KPP: 054901001

Email:kazbek.l@list.ru :kazbekl@internet.ru Telephone: +7(968) 630 78 74

Validity Until: 2nd February, 2024.

ORIGIN: RUSSIA AND KAZAKHSTAN

INCOTERMS: FOB / CIF

LOADING PORT: ROTTERDAM//RUSSIAN PORTS // KAZAKHSTAN PORTS.

DESTINATION PORT: BUYER'S DESIRE PORT

PAYMENT TERMS: T/T WIRE TRANSFER & MT103

INSPECTION: SGS INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE

COMMISSION: EQUAL SHARE BETWEEN SELLER'S SIDE AND BUYER'S SIDE

SOFT CORPORATE OFFER

We **LLC " KAZBEK"** on behalf of Sellers, Refineries Company with full corporate and legal responsibility, under Penalty of perjury hereby issue this Soft Offer with confirmation that sellers refineries is ready, willing and able to supply the following product according to terms and conditions:

ORIGIN: RUSSIA AND KAZAKHSTAN

➤ **CST- 180 , 280 AND 380 FUEL OIL**

Minimum Quantity: 50,000 Metric Tons per month
Maximum Quantity: 500,000 Metric Tons per month
CIF Price: \$360.00 USD Gross / \$350.00 USD Net
FOB Price: \$350.00 USD Gross / \$340.00 USD Net
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

➤ **REBCO GOST 9965-76**

Minimum Quantity: 1,000,000 Barrels Per Month
Maximum Quantity: 10,000,000 Barrels per month
CIF Price: \$64.00 USD Gross / \$58.00 USD Net
FOB Price: \$58.00 USD Gross / \$56.00 USD Net
Commission: Seller side \$2.00USD Buyer side \$2.00USD Per MT

➤ **AUTOMATIVE GAS OIL (AGO)**

Minimum Quantity: 50,000 Metric Tons per month
Maximum Quantity: 500,000 Metric Tons per month
CIF Price: \$360.00 USD Gross / \$350.00 USD Net
FOB Price: \$350.00 USD Gross / \$340.00 USD Net.
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT



LIMITED LIABILITY COMPANY "KAZBEK"

368890 , Republic of Dagestan , city of Yuzhno-Sukhokumsk , str. Buynakskogo, d. 16, sq. 4

OGRN: 1030502385979 TIN: 0549002053 KPP: 054901001

Email:kazbek.l@list.ru :kazbekl@internet.ru Telephone: +7(968) 630 78 74

TRANSACTION PROCEDURES FOR CIF DELIVERY

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (e) Product Allocation Export License
 - (d) Company Registration Certificate
4. Seller appoints and signs charter Party Agreement with the buyer and the Shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.



Lahitov Magomedbeg Abdukhalikovich
Executive chairman