



## **SOFT CORPORATE OFFER**

We "JSC PRIMORGAZ" with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Russian legal formalities. We respectively offer for sell the below stated products and quantities through our seller/Refineries whom we "JSC PRIMORGAZ" represent as their official mandate/agent we have the product in our refinery and at the port of Rotterdam as well.

<b>DIESEL GAS D2 OIL GOST 305-82</b>	
Origin	Russia
Quantity	Minimum of 10, 000 MT and Maximum of 100,000 MT per month
Delivery	FOB
Price	\$170.00 Gross / \$160.00 Net per Metric Ton
Commission	USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

<b>MAZUT M100 GOST-10585-99</b>	
Origin	Russia
Quantity	Minimum of 10, 000 MT and Maximum of 100,000 MT per month
Delivery	FOB
Price	\$144.00 Gross / \$140.00 Net per Metric Ton
Commission	USD 2.00 seller side, USD 2.00 Buyer side Per Metric Ton

<b>BASE OIL SN500</b>	
Origin	Russia
Quantity	Minimum of 10, 000 MT and Maximum of 100,000 MT per month
Delivery	FOB
Price	\$180.00 Gross / \$170.00 Net per Metric Ton
Commission	USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

<b>AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL</b>	
Origin	Russia
Quantity	Minimum of 100,000 and Maximum of 1,000,000 Barrels per month
Delivery	FOB
Price	\$34.00 Gross / \$32.00 Net per Barrel
Commission	USD 1.00 seller side, USD 1.00 Buyer side Per Metric Ton



## TANK TAKE OVER (TTO) PROCEDURE.

1. The Buyer submit ICPO along with company profile and company registered certificate, authorized person passport copy and POF/BCL
2. The Seller return sign ICPO to the buyer and issues SPA to the buyer to view and return sign
3. Upon receipt of SPA from the Buyer, the seller issues the Charter Party Agreement addendum, ICC warning letter to the buyer for review and endorsement by all parties.
4. The Seller issues POP and shipping documents listed below:
  - A. Bill of Lading
  - B. Vessel tanker details
  - C. Product Passport (product analysis report)
  - D. Product conformity
  - E. Performa invoice
  - F. Cargo manifest
- 5A. Upon receipt of above documents, the buyer makes payment for taking over vessel ownership by signing Charter Party Agreement (CPA) and transfer of ownership certificate of vessel to Buyer with immediate effect, as per CPA terms and conditions to buyer's Name.
- 5B The buyer will re-route the vessel to the discharging port.
- 5C. All original POP and relevant shipping documents will be hold back by the Vessel master and hand over to the buyer when vessel alongside at discharging Port after DIP TESTS conducted.
6. Upon vessel arrived at buyer's discharging port, the seller issues ATV, DTA for the Buyer or buyer's representative to board vessel to conduct DIP TEST, and cost of DIP TEST to be borne by the buyer, a copy of Q & Q, SGS/CIQ report to be submitted to the seller for verification and acknowledgement.
7. Upon successful dip test and as per terms and conditions being complied too, Buyer makes full payment wire MT 103/TT with immediate effect to the seller's NOMINATED BANK ACCOUNT.
8. Upon receipt of full payment from the buyer, the seller transfers WITH IMMEDIATE EFFECT the cargo title ownership to the buyer, includes all original POP and relevant shipping documents BY THE VESSEL MASTER
9. Transaction completed and both parties negotiate and finalize for rolls and extension contract.



Andrei Vladimirovich  
Marketing Manager