

SOFT CORPORATE OFFER

We “TOO AG PETROLEUM OIL PRODUCT SERVICES LLP” under penalty of Perjury hereby confirm the availability of the listed Products. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. A Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations.

PRODUCT ORIGIN: KAZAKHSTAN

TRANSACTION MODE: CIF/FOB

INCOTERMS: 2023

PAYMENT TERMS: DLC /SBLC, T/T WIRE TRANSFER & MT103

INSPECTION: SGS OR EQUIVALENT

INSURANCE: PAID BY THE SELLER COVERING 110% OF THE SHIPMENT VALUE

AVIATION JET FUEL (JP54/JPA1)

Minimum Quantity: 500,000 BBL

Maximum Quantity: 5,000,000 BBL Monthly Price FOB Rotterdam: \$74

Gross

CIF Price: \$80 Gross

EASTERN SIBERIA PACIFIC OCEAN OIL (ESPO)

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 60.00 BBL NET / USD \$58.00 NET on CIF

FOB Price: Gross USD \$ 58.00 BBL NET / USD \$56.00 NET on FOB

DIESEL GAS D2 OIL

Minimum Quantity: 10,000 Metric Tons per Month Maximum

Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 350.00 MT NET / USD \$ 340.00 MT on CIF FOB

Price: Gross USD \$ 340.00 MT NET / USD \$ 330.00 MT on FOB

FOB TRANSACTION PROCEDURES

1. Buyer issues an official ICPO along with and company certificate of registration, Valid means of identification and tank storage agreement.
2. Seller issues product commercial invoice (CI)
3. Buyer signs and returns the commercial invoice
4. Seller issues to buyer the listed below documents:
 - PRODUCT PASSPORT
 - ATSC
 - AUTHORITY TO VERIFY (e-verification)
 - STATEMENT OF PRODUCT AVAILABILITY
5. Buyer issues to seller Tank Storage Receipt (TSR)
6. Seller issues to buyer the full POP documents:
 - (UDTA) Unconditional Dip Test Authorization
 - Fresh SGS report (24/48 hours)
 - Injection report
 - Certificate of Origin
7. Buyer conducts dip test inspection on the product in seller tanks (OPTIONAL)
8. Upon successful Verification of the SGS , seller transfer product to buyer's tank. Buyer conduct dip test of the product in buyer's tank. Buyer pays for the total product
9. Seller immediately transfer the title of product ownership to buyer with all export documents

TRANSACTION PROCEDURE ON CIF

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract and Commercial Invoice for buyer's review and signing.
3. Buyer signs the Sales and Purchase Agreement Contract and Commercial Invoice back to the seller.
4. Seller registers and legalizes the signed Sales and Purchase Agreement Contract. 5. NCNDA/IMFPA to be signed by all parties to secure payment Commissions.
6. Seller sends legalized contract and below Partial POP Documents to buyer as listed below:
 - Certificate of Origin.
 - Commitment to Supply.
 - Product Passport.
 - Statement of Availability of the product.
7. Buyer issues their Financial Guarantee SBLC or DLC to cover Trial Shipment to seller's bank in Seven (7) working days.

