



LLC INTERKOM OIL TRADERS

BIN: 1075658006115, INN: 5610113484

Address: 460021, orenburg region, city of orenburg, street malo lugovaya, building 3/1.
E-mail: interkomtrade8@gmail.com
Skype: live:.cid.e5dd2da2daa3f063
Tel: +7(967)250-4581
Whatsapp: +79672504581

Recipient: Buyers/Buyer's Mandate

SOFT CORPORATE OFFER

We LLC INTERKOM OIL TRADERS, as seller representative with full corporate and legal responsibility make this offer indicating our willingness, readiness and ability to supply the below listed products, SPOT/LONG CONTRACT monthly basis for 12 calendar months. For first time buyers, the supply shall start with a trial shipment and followed by the monthly supplies for one year plus extension & rollover. The supply shall be from our export bulk allocation permit License, on equity/concession per the terms and condition as hereunder set forth.

Product Type: -

EN590, 10 PPM

QUANTITY: 50,000MT and above

PRICE: USD 550 Gross / 540 Net

COMMISSION: USD 10.00 seller/Buyer side Per MT

DIESEL VIRGIN FUEL OIL 6

QUANTITY: 100,000,000 Gallons and above

PRICE: USD \$0.68 Gross / \$0.64 Net

COMMISSION: USD \$0.04 seller/Buyer side Per MT

AVIATION KEROSENE COLONIAL GRADE 54

QUANTITY: 2,000,000BBL and above

PRICE: USD 68 Gross / 64 Net

COMMISSION: USD 4.00 seller/Buyer side Per BBL

LIGHT CYCLE OIL (LCO)

QUANTITY: 50,000MT and above

PRICE: USD 380 Gross / 370 Net

COMMISSION: USD 10.00 seller/Buyer side Per MT

ESPO CRUDE OIL

QUANTITY: 1,000,000BBL and above

PRICE: USD 50 Gross / 46 Net

COMMISSION: USD 4.00 seller/Buyer side Per BBL

LIQUIDIFIED NATURAL GAS [LNG]

QUANTITY: 50,000MT and above

PRICE: USD 350 Gross / 340 Net

COMMISSION: USD 10.00 seller/Buyer side Per MT.

DELIVERY: CIF, FOB, TTO, CI DIP & PAY.

Origin: Kazakhstan

Inspection: Quality and Quantity inspection will Be Conducted at the Loading Port by SGS or equivalent

Payment Method: MT 103, TT WIRE, SBLC. (**NOTE:** SBLC to be accepted from the second month of the shipment schedule after the trial shipment is successfully closed with first time end buyer's company on TT payment terms.)

Port: Any Safe Port World Port.

Shipment Method: Via Pipeline, Tanker Vessel, Bulk, Truck, and Rail Way.

Delivery Port: Any Safe World Port of Buyer Choice.

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COST, INSURANCE, FREIGHT PROCEDURES

1. Buyer issues ICPO upon receipt of Soft Corporate offer.
2. Seller issues Draft Sales and purchase Agreement to buyer, Buyer returns signed contract to Seller
3. Seller and Buyer agree on final destination of first shipment and the shipping company issues the charter party agreement. Seller issue the below Partial POP documents;
 4. (a) Refinery Commitment to Supply
 4. (b) Certificate of Origin
 4. (c) Seller Certificate of Incorporation
 4. (d) Quality and Quantity Report (Product Passport)
 4. (e) Statement of Product Availability
5. Buyer makes a guarantee deposit of 5% of the total product cost via MT103 and upon receipt of buyer's payment, the seller will issue the Title Transfer Affidavit for buyer's signing.
6. Within 24hrs of the 5% guarantee deposit Confirmation, the seller signs the Charter Party Agreement and the ministry of energy issues the Allocation Title Ownership Certificate and Export Clearance in buyer's name. Seller issues the below full POP documents;
 6. (a) Ship Certificates
 6. (b) Cargo Declaration
 6. (c) Fresh Q&Q Report
 6. (d) Charter Party Agreement
 6. (e) Ownership Certificate
 6. (f) Title Transfer Affidavit
 6. (g) Product Allocation Certificate
 6. (h) Ullage Report
 6. (i) Notice of Readiness
 6. (j) Customs Declaration Certificate.
 6. (k) Bill of lading
 6. (l) vessel Q88
7. All Parties involved sign NCNDA/IMFPA. Cargo is insured and Shipment commences as per contract schedule.
8. Within 72 hours of Vessel arrival, buyer release full payment via MT103 deducting all paid expenses after CIQ/SGS inspection at the destination port in HKD, USD, RMB.
9. Seller pays all intermediaries.

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NOTE: The ICPO/LOI must be in buyer's letterhead with authorized signatory and stamp. It is mandatory that the document carries the buyer's bank and bank officer's contact information. The names and positions of the Company representative signing the LOI/ICPO must be clearly indicated. Otherwise, the document has no legal value; the documents must be fresh (recent date – the most 1-3 days old max.) The letterhead of the Company requesting the commodity must correspond to the Bank Account Holder on the banking information provided.

The ICPO must be addressed to the seller "LLC INTERKOM". VIA "GENERAL DIRECTOR GORIN PAVEL ALEKSEEVICH as seller representative "Mandate" and must carry the seller's approved procedures as shown above. If your documents do not pass these verification points, please discuss them with your Buyers and get them corrected. This will save time in our process.

We look forward to a successful business relationship with your esteemed company.

SIGN AND SEAL BY:

GORIN PAVEL ALEKSEEVICH

GENERAL DIRECTOR FOR LLC INTERKOM OIL TRADERS



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