



ХОЛДИНГ НЕФТЬ

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ИНН 7720357085 Скайп: Нефтегаз Холдинг

SOFT CORPORATE OFFER

ХОЛДИНГ НЕФТЬ, on behalf of our end Seller/Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PRODUCTS AND PRICE LIST

HIGH SPEED DIESEL (HSD) PRICE

CIF: GROSS \$ 245 / NET \$243

QUANTITY : Min 50,000 MT / MAX 500,000MT

COMMISSION: \$1USD / \$1USD

RUSSIAN D2 DIESEL GAS OIL L-0.2-62 GOST 305-82

Quantity: Minimum 50,000 MT. Maximum 500,000 MT

Price: USD GROSS-236/NET-234 PER MT

COMMISSION: \$1/\$1

RUSSIAN JET FUEL JP54 & JET A1 (AVIATION KEROSENE COLONIAL GRADE 54)

Quantity: Minimum 1,000,000 BBLs. Maximum 2,000,000 BBLs

Price: USD GROSS-40/NET-38 PER BBL

COMMISSION: US \$1/ US \$1

AGO (AUTOMATIVE GASOIL)

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

Price: USD GROSS-245/NET-243 PER MT

COMMISSION: \$1/\$1

RUSSIAN D6 VIRIGIN FUEL OIL

Quantity: Minimum 100,000,000 GALLS PER WEEK. Maximum 200,000,000 GALLS

Price: USD GROSS-0.64/NET-0.60 GALLON

COMMISSION: \$.02/\$.02 CENT PER GALLONS

RUSSIAN EN590 10PPM

Quantity: Minimum 50,000 MT. Maximum 500,000 MT

Price: USD GROSS-226/NET-224 PER MT

COMMISSION: \$1/\$1

(LCO) RUSSIAN LIGHT CYCLE OIL

Quantity: Minimum: 50,000 MT. Maximum: 300,000 MT

Price: \$ 226 GROSS / \$224 NET

COMMISSION: \$2



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FOB TRANSACTION PROCEDURE

1. Buyer submits ICPO and TSA (Tank Storage Agreement) on receipt of Seller's Soft Corporate Offer.
2. Seller releases Commercial Invoice (CI), buyer sign and return back to seller along with IMFPA/NCND.
3. Seller issue DTA to be endorsed by buyer and buyer's tank farm.
4. Seller within Three days upon receipt of the endorsed DTA releases the following POP's:
 - a. Tank Storage Receipt (TSR) with full info including Terminal, Barcode & GPS
 - b. Injection report on Rotterdam Tank
 - c. Fresh SGS Report less than 24 hours on Rotterdam tank
 - d. Unconditional DTA on buyer's name
 - e. Authorization to verify (ATV)
 - f. Authorization to Sell and Collect fund (ATSC)
 - g. Commitment to Supply. (CTS)
 - h. Product passport and analytical report (PP)
 - i. Certificate of origin
 - j. Attestation of allocation (AOA)
 - k. Legalized commercial invoice.
5. Buyer verifies and confirms POP as above & orders SGS to conduct Dip Test of the product in the Seller tanks and upon successful Dip Test, Seller injects the fuel into the Buyer lease storage tanks and Seller submits the full injection reports to the Buyer.
6. Buyer pays total cost of the product via MT 103 and Seller transfers to the Buyer TITLE OF OWNERSHIP CERTIFICATE and all other export documents.
7. Seller pays all the intermediaries involved the transaction and Seller and Buyer sign a one-year contract.

Подписать:
СЕО

Chutskov Nikita Vasilievich
ХОЛДИНГ НЕФТЬ

