



**‘АДА ОЙЛ ТРЕЙДИНГ’ ЖАУАПКЕРШІЛІГІ ШЕКТЕУЛІ СЕРІКТЕСТІГІ  
LIMITED LIABILITY COMPANY "ADA OIL TRADING"**

Пошта: [contact@adaoiltrading.com](mailto:contact@adaoiltrading.com)  
Telephone / Fax: +7 747-628-5592.

**2023.**

## **SOFT CORPORATE OFFER**

We, the undersigned Limited Liability Company “**ADA OIL TRADING**” legally registered headquarters in Almaty, Republic of Kazakhstan. Authorized and licensed as direct sellers mandate representative oil refineries, petroleum/crude oil products title holders with the full corporate responsibility to supply Petroleum/crude oil Products, we hereby introduce our transactions offer with the below terms and procedures for available products for sale to our end buyers.

## **TERMS AND NEGOTIATION PROCEDURES**

<b>PRODUCT ORIGIN</b>	<b>NON-SANCTION</b>
<b>INCOTERMS</b>	<b>FOB   CIF   TTO  </b>
<b>LOADING PORTS</b>	<b>PORT OF AKTAU, PORT OF ROTTERDAM, PORT OF CONSTANTIA, AND HOUSTON.</b>
<b>DISCHARGE PORTS</b>	<b>ASWP OF BUYER</b>
<b>PAYMENT TERMS</b>	<b>MT103 TT WIRE TRANSFER, OPERATIVE SBLC, 2% PERFORMANCE BOND.</b>
<b>INSPECTION</b>	<b>SGS, OR SIMILAR</b>
<b>CONTRACT TERM</b>	<b>12 MONTHS MINIMUM WITH ROLLS AND EXTENSION</b>

**BIN: 230440047017 KATO: 751710000**

**Email: [contact@adaoiltrading.com](mailto:contact@adaoiltrading.com) Telephone | Fax: +7 747 628 5592.**



**‘АДА ОЙЛ ТРЕЙДИНГ’ ЖАУАПКЕРШІЛІГІ ШЕКТЕУЛІ СЕРІКТЕСТІГІ  
LIMITED LIABILITY COMPANY "ADA OIL TRADING"**

Пошта: [contact@adaoiltrading.com](mailto:contact@adaoiltrading.com)  
Telephone / Fax: +7 747-628-5592.

**DIESEL FUEL EN590 (10PPM, 50 PPM)**

MINIMUM QUANTITY: 100,000 MT - 200,000 MT PER MONTH

CIF/TTO GROSS PRICE: USD \$ 460.00 MT / USD \$ 450.00 NET

**JET FUEL A1**

MINIMUM QUANTITY: 500, 000 BBLs – 4,000.000 BBL PER MONTH

CIF / TTO GROSS PRICE: GROSS USD \$ 70.00 BBL / NET USD \$ 66.00

**PETROLEUM COKE**

MINIMUM QUANTITY: 50,000 MT – 5.000.000 MT PER MONTH

CIF &, TTO: PRICE: GROSS USD \$150.00 MT / NET USD \$140.00 MT

**BRENT CRUDE OIL**

MINIMUM QUANTITY 500,000 BBLs – 5.000.000 PER MONTH

CIF, TTO, PRICE: GROSS USD \$ 84.95 / NET USD \$ 82.95 BBL

FOB PRICE: USD \$ 74.00 / NET USD \$ 72.00 PER BBL

**DIESEL FUEL OIL (D6)**

MINIMUM QUANTITY: 25,000.00 – 5.000.000 GALLONS PER MONTH

CIF PRICE: GROSS USD \$ 0.72 / NET \$ 0.70 USD PER GALLON

FOB PRICE: USD \$ 0.70 / NET \$ 68.0 NET

**BIN: 230440047017 KATO: 751710000**

**Email: [contact@adaoiltrading.com](mailto:contact@adaoiltrading.com) Telephone | Fax: +7 747 628 5592.**



# ‘АДА ОЙЛ ТРЕЙДИНГ’ ЖАУАПКЕРШІЛІГІ ШЕКТЕУЛІ СЕРІКТЕСТІГІ LIMITED LIABILITY COMPANY "ADA OIL TRADING"

Пошта: [contact@adaoiltrading.com](mailto:contact@adaoiltrading.com)  
Telephone / Fax: +7 747-628-5592.

## COMMERCIAL TITLE-TAKE OVER (TTO) PROCEDURES

1. Seller through its representative company, issues Soft Corporate Offer SCO to the buyer.
2. As acceptance to the SCO, the Buyer issues an irrevocable Corporate Purchase Order (ICPO) along with the buyer's Company Certificate of Registration and import license, data of the buyer's passport.
3. Seller issues Title Take-Over Contract (TTO/MOU) according to the total quantity of product loaded in the vessel of buyer's review and endorsement.
4. Buyer review, sign, and return Title Take-Over Contract (TTO/MOU)
5. Seller issues Proof of Product and Shipping documents as listed below;
  - a. Product Passport
  - b. Quantity & Quality Dip Test Analysis Report.
  - c. Certificate of Origin.
  - d. Bill of Lading.
  - e. Tanker Vessel Q88 Document
  - f. Notice of Readiness (N.O.R)
  - h. Cargo Manifest
  - i. Invoice for title transfer,
6. Upon the receipt of the documents, the buyer verifies the availability of the vessel and product on the high sea and immediately makes a 3 % security guarantee deposit of the total cost of the product, which serves as the Operations Title Take over Fee.
7. Upon Seller receipt of the Title Take Over Payment, the seller orders for re-rout of the vessel to transfer the allocation to the potential buyer's company's name and re-issue all other outstanding documents to the potential buyer's company name via Swift from Seller Bank to buyer's bank.
8. Seller issues NCNDA/IMFPA to be signed by all intermediaries involved in the transaction.

**BIN: 230440047017 KATO: 751710000**

**Email: [contact@adaoiltrading.com](mailto:contact@adaoiltrading.com) Telephone | Fax: +7 747 628 5592.**



**‘АДА ОЙЛ ТРЕЙДИНГ’ ЖАУАПКЕРШІЛІГІ ШЕКТЕУЛІ СЕРІКТЕСТІГІ  
LIMITED LIABILITY COMPANY "ADA OIL TRADING"**

Пошта: [contact@adaoiltrading.com](mailto:contact@adaoiltrading.com)  
Telephone / Fax: +7 747-628-5592.

9. Upon vessel arrival at the discharge port and buyer carries out the CIQ/SGS inspection and upon a successful inspection, the buyer pays for the total cost of the product according to the signed and sealed Title Take-Over Contract (TT0/MOU).
10. Within 24 hours of payment receipt for the product, the seller pays a commission to all intermediaries involved in the transaction according to the signed and sealed NCNDA/IMFPA.



**ZANDRAEV RUSLAN EDUARDOVICH  
GENERAL DIRECTOR  
LLC ADA OILTRADING**

**BIN: 230440047017 KATO: 751710000  
Email: [contact@adaoiltrading.com](mailto:contact@adaoiltrading.com) Telephone | Fax: +7 747 628 5592.**