

# DAGESTANSKAYA STREET, HOUSE 11, CASE 1, OFFICE 8

450050, BASHKORTOSTAN REPUBLIC, UFA CITY

REF: NP/HKI/COK016-RU

OIL PROM

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OGPN: 1170280064514

1 MONTH VALIED

### **SOFT CORPORATE OFFER**

We LLC "NEFTI PROM" an oil and gas exploiting, producing and exporting company, with full legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute accordingly with the ability to supply the following commodity according to the terms and conditions stipulated on this soft corporate offer.

## PRICE LIST

DIESEL FUEL	FOB, \$		CIF, \$	
	GROSS	NET	GROSS	NET
DIESEL GOST 305-82	270	260	290	280
DIESEL D6	0.92	0.90	0.94	0.92
DIESEL EN 590	270	260	290	280
DIESEL 10 PPM	270	260	290	280
DIESEL 50 PPM	270	260	290	280
DIESEL 500 PPM	270	260	290	280
DIESEL 2500 PPM	275	265	295	285
DIESEL 5000 PPM	275	265	295	285

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#### RUSSIA FOB /DIP AND PAY TERM TRANSACTION PROCEDURES

- 1. BUYER ISSUE LEGAL ICPO + COMPANY PROFILE+ BUYER PASSPORT.
- 2. SELLER WILL ISSUE C.I WITH TTO PROCEDURE.
- 3. SELLER CONFIRMS BUYER DOCUMENTS AND ISSUE CONFIRMATION LETTER TO CONFIRM.
- 4. BUYER VISIT SELLER ADMINISTRATIVE OFFICE FOR TTM (FACE TO FACE) MEETING TO SIGN SPA & CI AND GET POP.
- 5. BUYER CONDUCTS DIP TEST AT SELLER TANKS (BUYER BORNE FOR THE SGS) AND SUBMITS HIS CARRIER INFORMATION (CPA).
- 6. UPON SGS REPORT BUYER ISSUE 30% PAYMENT MT103/TT TO SELLER NOMINATED ACCOUNT WHILE THE BUYER STILL IN RUSSIA, AND UPON CONFIRMATION OF THE 30% DEPOSIT SELLER ISSUES POP CONFIRMED BY THE BUYER.
- 7. SELLER WILL ISSUE ATV & BILL OF LADING.
- 8. SELLER INJECT TO BUYER'S TANK OR VESSEL, BUYER CONFIRM LOADING OR INJECTION AND REMIT BALANCE 70%.
- 9. BUYER LIFT PRODUCT TO THEIR OWN DESTINATION.
- 10. BUYER AND SELLER PAY ALL INTERMEDIARIES.

#### REQUIREMENTS:

- \*BUYER PASSPORT COPY AND ONE OF ITS REPRESENTATIVES (FOR OFFICIAL USE)
- \*BUYER COMPANY REGISTRATION CERTIFICATE
- \*SCAN COPIES OF THE BUYER AND PARTNER FLIGHT TICKETS
- \*SCAN COPY OF THE BUYER HOTEL RESERVATIONS
- \*SCAN COPY OF BUYER VISA

# LLC "NEFTI PROM"

DENISENKOV ALEKSEJ ANATOLEVICH

TITLE: Director OKTO: 19690183

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