



Address: Weena 70, Rotterdam 3012CM,
Netherlands

● **FULL CORPORATE OFFER**

Shell Trading is a global energy and commodities company One of the biggest and most seasoned energy traders in the world is Shell. We are quick to recognize a customer's demands and fulfill them. We hold an unmatched global position among publicly traded energy firms because to our natural positions in the energy markets and large equity shares of liquefied natural gas (LNG). We trade and distribute energy safely and responsibly around the world using our logistical expertise and infrastructure network.

We, Shell Trading under penalty of Perjury hereby Confirm our Availability and Capability to Supply the under-listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. A financial statement from the Buyer's bank clarifying the buyer's financial capability will be required to consider the buyer's negotiations. Only direct negotiations from end buyers, representatives, and mandates will be Considered.

Products Origin:	Turkmenistan Origin, Kazakhstan Origin, Poland Origin
Contract Type:	Production Contract (6-12) Months. (With rolls and extensions)
Delivery Basis:	Rotterdam, Houston, Fujairah, Qingdao, Singapore, and Any Safe Port
Payment Terms:	MT103, BTC or SBLC via MT760
Inspection:	Sgs/ Intertek or Equivalent Independent Surveyor at Buyers Expense
Commission structure:	(50% Buyer side/50% seller side)

SPOT / 12 MONTHS TRANSACTION

PRODUCT: **AVIATION FUEL (JET A1 FUEL)**
 PRICE: USD \$82 GROSS / USD \$80 NET PER BBL
 TRIAL QUANTITY: 2.000.000 BBL
 MONTHLY QUANTITY: 4.000.000 BBL
 DELIVERY: FOB/CIF

PRODUCT: **DIESEL EN590 10PPM ULSD**
 PRICE: USD \$410 PER MT / USD \$400 NET PER MT
 TRIAL QUANTITY: 100.000 MT
 MONTHLY QUANTITY: 500.000 MT
 DELIVERY: FOB/CIF

PRODUCT: **D6 VIRGIN FUEL OIL**
 PRICE: USD \$0.80 GROSS / USD \$0.78 NET PER GAL
 Trial Shipment 200,000,000 GAL
 Monthly Quantity 400,000,000-GAL x 12 Months
 DELIVERY: FOB/CIF

PRODUCT: **DIESEL GAS D2 GOST 305-82**
 PRICE: \$300.00 GROSS / \$280.00 NET PER METRIC TON
 TRIAL QUANTITY: Minimum of 10,000 MT/per month
 MONTHLY QUANTITY: Maximum of 100,000 MT per month
 DELIVERY: FOB/CIF

PRODUCT SPECIFICATION – JET A1

TEST	UNITS	SPECIFICATIONS	METHOD
		D1655	





FOB TANK- VESSEL TRANSACTION PROCEDURE – OPTION C

1. Seller issues Full Corporate Offer to Buyer Company with the Seller acceptable terms and procedure of transaction. Buyer confirms receipt of Full Corporate Offer and issues Irrevocable Corporate Purchase Order (ICPO) along with Company certificate and Passport scanned copy.
2. Seller issues Commercial Invoice (CI) for the available quantity along with Product Passport (Analysis Report), Statement of Product Availability, & Authorization to sell and collect (ATSC) and Dip Test Authorization (DTA)
3. Within 48 hours upon receipt and confirmation of the approved CI and PPOP, Buyer endorses the CI + DTA and return to Seller. Buyer proceeds and finalizes payment for extension of the Seller's tank/reservoir for 2-day in order to receive the GPS coordinate location of the tanks, tank Hub Numbers, and terminal access permit.
4. Upon confirmation of Buyer's payment, Seller schedules Dip Test and provide the final POP to Buyer – SGS Report, Tank storage receipt, Injection Report, Certificate of Ownership and NCNDA+IMFPA Agreement.
5. Upon Buyer's successful Q&Q/DIP TEST results consistent of the specification on the CI (Commercial Invoice). Buyer provides vessel details and Authority to Inject; Seller proceeds with injection of product to Buyer vessel and Seller Issues product injection report for the quantity injected into Buyer's vessel.
6. Buyer pays the Seller for the full injected product by swift MT103, and Seller changes the full product ownership title to Buyer company name within 24 hours.
7. Seller pays commission to Intermediaries via Wire Funds Transfer MT103 /TT immediately upon receipt of Buyer's Payment as per agreed and signed NCNDA+IMFPA and follows to every Buyer's Lift in the future based in Commercial Invoice (CI) and SPA/Contract Signed by the Seller and Buyer

CIF TRANSACTION PROCEDURE OF TRANSACTION – OPTION B

- 09.1. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals, and returns the Draft Contract to Seller for final endorsement.
- 09.2. Seller gives Partial proof of products:
 - (a) Seller Irrevocable Commitment to Supply
 - (b) Statement of availability of product
 - (c) Certificate of origin
 - (d) Commercial invoice for the first value shipment





Address: Weena 70, Rotterdam 3012CM,

(e) Passport Product certificate.

09.3. Within 3 banking days, the buyer will make a cash deposit of \$220,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.

09.4. Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with 3% Performance Bond (PB3%).

- a) Copy of license to export
- b) Copy of Approval to Export
- c) Copy of statement of availability of the product.
- d) Copy of the refinery commitment to produce the product.
- e) Copy of contract to transport the product to the loading port.
- f) Copy of the port storage agreement.
- g) Copy of the charter party agreement to transport the product to discharge port.
- h) Copy of Vessel Questionnaire 88.
- i) Copy of Bill of Lading. j) SGS Report at loading port.
- k) Dip test Authorization (DTA) & ATB l) NOR /ETA.
- m) Certificate of Ownership Transfer.
- n) Certificate of Ownership Transfer.
- o) Allocation Transaction Passport Code Certificate (ATPCC) by the Ministry of Energy.

09.5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5- 24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

09.6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.

(Official Signature / Seal)
On behalf of Board and Management
Mr. Kaye James W
~~Sales And Production~~
Director



End of document

