



TRUST NEFT

ADDRESS: 655003, Khakasia Republic, City Of Abakan, Street Green, Building 6i/5.

E-MAIL: trust-neft@mail.ru

TEL: +7 (925) 815-56-79

EXPIRE DATE: 30/08/2023

TO: BUYER'S/BUYER'S MANDATE

SOFT CORPORATE OFFER

We the TRUST NEFT, are as seller agent company, hereby issue our soft corporate offer/procedure with given terms and condition and confirm our readiness to execute a full corporate offer and there after a sales and purchase agreement with the end-buyer, for the following product information:

D2 DIESEL GAS OIL L-0.2-62 GOST 305-82,

CIF Price: \$390 gross / 380 net USD per Metric Ton

FOB Price: \$380 gross /370 net per Metric Ton

DIESEL EN590 (10ppm / 50ppm)

CIF Price: \$350 gross / 340 net USD per Metric Ton

FOB Price: \$340 gross /330 net per Metric Ton

JET FUEL (AVIATION KEROSENE COLONIAL GRADE 54)

CIF Price: \$62.00 gross /\$60.00 net USD per Barrels

FOB Price: \$58.00 gross USD/\$56.00 net USD per Barrels

JET FUEL A1

CIF Price: \$62.00 gross /\$60.00 net USD per Barrels

FOB Price: \$58.00 gross USD/\$56.00 net USD per Barrels

GASOLINE 93 OCTANE

CIF Price: \$280 gross / 270 net USD per Metric Ton

FOB Price: \$260 gross /250 net per Metric Ton

GASOLINE 89 OCTANE

CIF Price: \$280 gross / 270 net USD per Metric Ton

FOB Price: \$260 gross /250 net per Metric Ton

LIQUEFIED NATURAL GAS (LNG)

CIF Price: \$390 gross / 380 net USD per Metric Ton

FOB Price: \$370 gross /360 net per Metric Ton

LPG (LIQUEFIED PETROLEUM GAS)

CIF Price: \$390 gross / 380 net USD per Metric Ton

FOB Price: \$370 gross /360 net per Metric Ton

BITUMEN 60/70\ 80/100

CIF Price: \$360 gross / 350 net USD per Metric Ton

INN: 1901079640



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TTO TRANSACTION PROCEDURE

1. Buyer issues official ICPO.
2. Seller issues original MOU.
3. Buyer countersign MOU and forward back along with copy of NCNDA/IMFPA.
4. Upon the receipt of countersign original MOU from the buyer, seller emails to buyer the listed document issued in the name of the buyer as stated below:
 - ❖ Product Passport (Quantity & Quality Dip Test Analysis Report)
 - ❖ Certificate of Origin
 - ❖ Bill of Lading
 - ❖ Vessel Q88
 - ❖ E.T.A. (Estimated Time of Arrival) Of Vessel
 - ❖ Ullage Report
 - ❖ Cargo Manifest
 - ❖ Invoice for \$170,000 USD title transfer Secure guarantee
6. Upon seller receipt or confirmation of the \$170,000 USD title transfer Secure guarantee payment for the product, seller orders for re-rout to buyer's desired port, transfers the title take over to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's name, such as;
 - ❖ Approval Export License certificate,
 - ❖ Authorization to board the vessel (ATB)
 - ❖ Dip test authorization (DTA)
 - ❖ Authorization to Sell and Collect (ATSC)
 - ❖ Title Transfer Ownership Certificate (TTOC)
 - ❖ NS Code Number
 - ❖ Letter of Entrustment
7. After vessel arrives the discharge port and buyer carry's out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product.
8. Seller pays commission to Brokers/intermediary as per signed NCNDA/IMFPA within 48 hrs. after Buyer payment for full product has been confirmation by seller, and seller commences the subsequent monthly shipments if buyer intend to continue contract.

F.O.B ROTTERDAM/HOUSTON DIP & PAY TRANSACTION PROCEDURES

1. Buyer issues ICPO, with his official TSA for Seller verification and approval.
2. Seller issues Commercial Invoice (CI).
, buyer sign Commercial invoice and return along with NCNDA/IMFPA to seller within 48 hours.
3. Seller lease/ pays the buyer's tank for 2 days to enable Injection Program Process in buyer tank storage, and Buyer do pay his Tank Farm Company for 3 days his Tank Farm Company to enable seller company inject the product into buyer tank.
4. Seller issues to Buyer the below documents;
 - ❖ Certificate of Origin
 - ❖ Statement Of Product Availability



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- ❖ GPS Coordinate, Barcode with Tank Storage Receipt (TSR)
 - ❖ Attestation To Verify.
 - ❖ SGS report (not less than 48hrs)
 - ❖ Injection Report
 - ❖ Commitment to supply,
 - ❖ Authorization to sell and collect (ATSC)
5. Buyer and Buyer Conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103/TT.
6. Seller pays all intermediaries involved in the transaction as per (NCNDA/IMFPA) within 48 hours, and subsequently monthly shipment contract continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller

GENERAL DIRECTOR
Mr. Yuliy Naumov

