

**ETHYL PETROLEUM ADDITIVES INC**

Address: 500 Spring St, Richmond, VA 23219-4300, UNITED STATES

Email: saraya.f@ethylpetroleum.com

Tel: +1 804 788-5600; +1 409 419 6936

<b>LOADING PORT :</b>	ALL GEORGIA PORTS, ROTTERDAM AND HOUSTON
<b>SPECIFICATION :</b>	STANDARD EXPORT
<b>ORIGIN :</b>	GEORGIA
<b>INTERCOMS :</b>	FOB, CI DIP AND PAY ALL GEORGIA PORTS, ROTTERDAM AND HOUSTON RESPECTIVELY
<b>PAYMENT TERMS :</b>	MT103, MT760, OR NON-TRANSFERABLE LETTER OF CREDIT, IRREVOCABLE REVOLVING, TRANSFERABLE LETTER OF CREDIT/
<b>INSPECTION :</b>	SGS OR INTERTEK
<b>COMMISSION</b>	50% SELLER SIDE, 50% BUYER SIDE

**SOFT CORPORATE OFFER**

We, **ETHYL PETROLEUM ADDITIONAL INC.** seller official mandate hereby confirm with full legal and corporate responsibility under penalty of perjury that we are ready, willing and able to enter into a contract to sell and supply the aforementioned commodities hereunder to buyers all over the world under the following terms, condition and the specification.

**PRODUCTS AND PRICE LIST**

**D2 – DIESEL GAS OIL L-02-62 GOST 305-82**

Minimum Quantity: 50,000 Metric Tons per month  
 Maximum Quantity: 500,000 Metric Tons per month  
 Price on FOB: \$340.00 USD GROSS / \$320.00 USD NET  
 Price on CIF: \$370.00 USD GROSS / \$360.00 USD NET  
 Commission: Seller's Side \$5.00USD/ Buyer's Side \$5.00USD Per MT

**EXPORT BLEND CRUDE OIL GOST 51 858-2002 /9965-76**

Minimum Quantity: 1,000,000 Barrels per month  
 Maximum Quantity: 5,000,000 Barrels per month  
 Price on FOB: \$94.00 USD GROSS / \$92.00 USD NET  
 Price on CIF: \$98.00 USD GROSS / \$96.00 USD NET  
 Commission: Seller's Side \$2.00USD/ Buyer's Side \$2.00USD Per BBL

**AVIATION KEROSENE COLONIAL GRADE 54 JETFUEL**

Minimum Quantity: 2,000,000 Barrels per month.  
 Maximum Quantity: 4,000,000 Barrels per month  
 Price on FOB: \$96.00 USD GROSS / \$94.00 USD NET  
 Price on CIF: \$98.00 USD GROSS / \$96.00 USD NET  
 Commission: Seller's Side \$1.00USD/ Buyer's Side \$1.00USD Per BBL

**AVIATION KEROSENE COLONIAL GRADE A1 JET FUEL A1**

Minimum Quantity: 2,000,000 Barrels per month.  
 Maximum Quantity: 4,000,000 Barrels per month  
 Price on FOB: \$96.00 USD GROSS / \$94.00 USD NET  
 Price on CIF: \$98.00 USD GROSS / \$96.00 USD NET  
 Commission: Seller's Side \$1.00USD/ Buyer's Side \$1.00USD Per BBL

**HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIC GASOIL)**

Minimum Quantity: 50,000 Metric Tons per month  
 Maximum Quantity: 500,000 Metric Tons per month  
 Price on FOB: \$360.00 USD GROSS / \$350.00 USD NET

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**PROCEDURE & TERM SPOT/FOB DELIVERYTERMS.**

1 Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.  
2 Seller issues Commercial Invoice (CI) & Warning Letter to buyer, buyer signs and returns to seller with his tank farm TSA.

3 Sellers issues a Notice of readiness (NOR) to buyer and is tank farm acknowledgement and provide the below documents to buyer, Thereafter: - • Fresh SGS from Rotterdam, not more than 48 hours • Marine Data Analysis Report. • Certificate of origin GOST,  
• Company Registration Certificate.  
• Product Quality Passport (Dip Test Result).  
• Statement of Product Availability  
• Unconditional Dip test authorization letter, ATV  
ATV Physically (AUTHORIZATION TO VERIFY PHYSICALLY)

4 Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT. Product Injection to buyer's tank proceeds.

6 Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the Commercial Invoice and extension of transaction by issuing 12 months' contract to buyer for proceeding.

**CIF OFFICIAL TRANSACTION PROCEDURE FOR THE REST OF THE PRODUCT**

1. Seller sends the buyer their SCO.
2. Buyer sends ICPO on their letterhead, with
  - (a) Company profile,
  - (b) Company's Registration copy
  - (c) Buyers passport copy and
3. On receipt of above, in 2 – 3 working days, Seller issues Draft Contract (open for any Amendments) to Buyer, (i) Export license, (ii) Attestation of allocation certificate, (iii) Eur 1 Analysis Report, (iv) a copy of the sales directors international passport, Buyer signs, seals and returns the Draft contract to Seller for final endorsement and notarization by the Ministry of Energy and Export Department, fee borne by the seller through MT 103 or any other TT methods.
4. Seller gives Partial proof of products:
  - a) Seller's Irrevocable Commitment to supply
  - b) Statement of availability of product
  - c) Certificate of Origin
  - d) Commercial invoice for the first value shipment.
5. Buyer issues DLC MT 700 OR SBLC MT 760 to the Seller nominated Bank Account for first month shipment within 7 (seven) bank working days (If Buyer fails to issue guarantee instrument within seven (7) banking days after receiving SPA / PPOP document, buyer must pay Allocation security guarantee deposit via TT WIRE / MT103/ USDT 3% OF THE TOTAL PRODUCT VALUE TO SELLERS NOMINATED BANK ACCOUNT CO-ORDINATES FOR THE FIRST TRIAL SHIPMENT OR BUYER AND SELLER PART JOINTLY SIGN CPA THAT WILL SHIP THE GOODS BUYERS DISCHARGE PORT WHICH WILL BE DEDUCTED FROM THE TOTAL COST OF THE GOODS UPON FINLA PAYMENT.
6. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond.
  - a) Copy of License to export, issued by Department of the Ministry of Energy
  - b) Copy of Approval to Export, issued by Ministry of Justice
  - c) Copy of Statement of availability of product.
  - d) Copy of the refinery commitment to product the product

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- e) Copy of contract to transport the product to the loading port
- f) Copy of the port storage agreement.
- g) Copy of the Charter party agreement to transport the product to the discharge port
- h) Copy of Vessel Questionnaire 88
- i) Copy of Bill of Lading
- j) SGS Report at loading port
- k) Dip Test Authorization (DTA) and ATB
- l) NOR / ETA (Notice of Readiness and Estimated Time of Arrival)
- m) Certificate of Ownership transfer
- n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.

7. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyers discharge port within 5-14 days. The SGS inspection will be borne by the Seller at the loading sea port and Buyer at the unloading sea port.

8. Seller pays all the intermediaries commission on seller side and buyer side accordingly to the.



**MRS. SARAYA A.FLORES.**

**CEO**

