

# LLP "ATASU REFINERY"

ASTANA, DISTRICT "ALMATY", STREET CHARLES DE GAULE

BUILDING 3A, KAZAKHSTAN | Email: [sales@atasu-refinery.kz](mailto:sales@atasu-refinery.kz) | [atasu-refinery@yandex.kz](mailto:atasu-refinery@yandex.kz)

"ATASU REFINERY PLANT" ЖАУАПКЕРШІЛІГІ ШЕКТЕУЛІ СЕРІКТЕСТІГІ  
Г. АСТАНА, РАЙОН "АЛМАТЫ", УЛИЦА ШАРЛЬ ДЕ ГОЛЛЬ, ЗДАНИЕ 3А  
BIN: 160440005531 RNN: 620500062184 ОКРО: 53248384 КАТО: 71110000

## ATASU REFINERY

### ATASU REFINERY SOFT CORPORATE OFFER

DATED: 1/04/2023

EXPIRE DATE: 30/07/2023

#### SELLER: TO ALL BUYERS SEEKING TO PURCHASE KAZAKHSTAN PETROLEUM ORIGIN

DELIVERY:	ON FOB/CIF TERMS	LOADING:	INTO VESSEL
COUNTRY OF ORIGIN:	KAZAKHSTAN ORIGIN	TOTAL CARGO QTY:	AS PER BUYER REQUEST
PORT OF ORIGIN:	KAZAKHSTAN PORT FOR ORDER	PACKAGING:	SHIP TANK COMPOSITE
PORT OF DISCHARGE:	ROTTERDAM/HOUSTON FOR ORDER	TERMS OF SALE:	FOB – ROTTERDAM – HOUSTON / CIF - AWSP
SHIPMENT METHOD:	SEA FREIGHT	TERMS OF PAYMENT:	MT103 / SBLC
CARRIER:	TO BE DECLARED	COMMISSION:	\$5 PER MT \$2 PER BBL \$0,2.5 CENT PER GAL

#### PRODUCTS KAZKHAUSTAN) ORIGIN PRICES ARE NEGOTIABLE:

##### EN590-DIESEL FUEL OIL (50 PPM /10 PPM) ( ORIGIN: KAZAKHSTAN )

Quantity order: 150,000mt - 500,000mt per each delivery contract period: 12 months  
Loading Port: Rotterdam, Houston, Vladivostok, or any countries save port  
CIF price: usd 370.00 \$ gross / usd 360.00 \$ net per mt  
FOB price: usd 360.00 \$ gross / usd 350.00 \$ net per mt Commission: \$10 (seller side \$5 /buyer side \$5/mt)

##### JET FUEL (JP54/ A1) ( ORIGIN: KAZAKHSTAN )

Quantity order: 1,000,000bbls – 5,000,000bbls per each delivery contract period: 12 months  
Loading Port: Rotterdam, Houston, Vladivostok, or any countries save port  
CIF price: usd 74.00 \$ gross / usd 70.00 \$ net per Barrels  
FOB price: usd 70.00 \$ gross / usd 66.00 \$ net per Barrels Commission: \$4 (seller side \$2 /buyer side \$2)

##### D2 GAS OIL GOST 305-82 ( ORIGIN: KAZAKHSTAN )

Quantity: Minimum: 50,000 MT.  
Maximum: 500,000 MT  
CIF Price: \$ 340 GROSS \$ 330 NET  
FOB Price: \$ 330 GROSS / \$320 NET  
COMMISSION: \$5 / \$5

##### MAZUT HEAVY FUEL OIL GOST 10585-75 -M100/75: (ORIGIN: KAZKHAUSTAN)

Quantity order: 50,000mt - 100,000mt per each delivery contract period: 12 months  
Loading Port: Rotterdam, Houston, Vladivostok, or any countries save port  
CIF price: usd 320.00 \$ gross / usd 310.00 \$ net per mt  
FOB price: usd 310.00 \$ gross / usd 300.00 \$ net per mt  
Commission: \$10 (seller side \$5 /buyer side \$5/mt)

##### VIRGIN OIL (D6) (ORIGIN: KAZAKHSTAN)

Quantity order: 100,000,000 - 500,000,000 gallon each delivery contract period: 12 months  
Loading Port: Rotterdam, Houston, Vladivostok, or any countries save port  
CIF price: gross usd 0.85 net price \$ 0.80 gallon  
FOB price: gross usd 0.80 net price \$ 0.75 gallon  
Commission: \$ 4 (Seller side \$0.2.5 cent /Buyer side \$0.2.5 cent gallon)

#### АТАСУ МӨЗ ӨНДЕУ ЗАВОТЫ

Г. АСТАНА, РАЙОН "АЛМАТЫ", УЛИЦА ШАРЛЬ ДЕ ГОЛЛЬ, ЗДАНИЕ 3А

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## TRANSACTION PROCEDURE CIF

1. Buyer issues ICPO must be with buyer company letterhead with a copy of company certificate and passport page.

2. Seller issues Draft Contract (open for any amendments) to Buyer.

3. Buyer sign SPA and return to Seller for final endorsement.

4. Seller Refinery pays all the fees from Kazakhstan ministry including Legalization charges

5. Seller issues Partial proof of product (PPOP DOCUMENTS).

- Seller Irrevocable Commitment to Supply
- Statement of availability of product
- Certificate of origin
- Commercial invoice for the first value shipment
- Export License.

6. Seller nominate shipping company, seller & buyer jointly sign the CPA from the shipping company, both parties pay the CPA Fees.

Note: seller and buyer pay direct to shipping company account and attach a copy of payment receipt to seller for documentation. This shipping cost is included in the total cost of the contract and it will be deducted on the final payment when the product is discharged in the destination port.

7. Upon confirmation of the shipping fee with signed CPA, the shipping company will submit Q88 and vessel information including LAYCAN, ETA at the Port and Vessel captain's information for VHF communication at the Port.

8. Within 12 hours Loading commence and Seller send to buyer the Bill of Lading.

9. Upon Vessel arrival at Port of Destination, Seller issue ATB/ DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents.

10. Buyer make 100% payment via MT103/TT to seller for the full quantity of fuel within (72 hours, 3 days) Seller Transfers Ownership Title / Full POP to buyer's name.

11. Buyer discharges the product and Seller pays commissions within 48hours in the transaction.

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## WARNING & INSTRUCTIONS!

All primary documents should be address to our office ATASU REFINERY or our representatives. Mandate authorization certificate will only be issued to a reliable and potential agent after three months of probation

upon confirmation of allocation proceedings, any ICPO/LOI or related documents which are not direct to our office or not reflecting our given working and banking procedures will be rejected and never be given attention, All prices are 100% open for negotiation, discounts are always open between buyer and our sales representative, and we can negotiate prices on behalf of the end supplier.



**ISMAGULOV AMIR TAZHAYAKHOVICH**

Executive Chairman

Phone: +77025763573

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