



OOO SAMARA – SAKMARSKY LLC

UGRESHSKAYA STR 2, 115088 MOSCOW RUSSIA

Email : nicholaivich@bk.ru, Tel:- +7 926 4417926,

ИНН : 9729132932, КПП : 772301001, ОКПО:

19343464

TO: THE PRINCIPAL BUYERS & MANDATES
VIA: MR. LYASKOVSKY ALEXANDER NIKOLAEVICH
POSITION: GENERAL DIRECTOR OF OOO SAMARA-SAMARSKIY LLC &
SELLER'S AUTHORIZED DIRECT MANDATE

VALIDITY: TH APRIL, 2023

SOFT CORPORATE OFFER

We SAMARA-SAKMARSKY LLC on behalf of the END SELLER, one of the world's leading vertically integrated Oil & Gas producer hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products

COMMODITY: KAZAKHSTAN AVIATION TURBINE JET A-1 GOST R 52050-2006

ORIGIN: KAZAKHSTAN FEDERATION

QUANTITY: 1,000,000BBL FIRST TRIAL SHIPMENT & 2,000,000BBL X 12 MONTHS WITH R&E

CIF PRICE: \$66 USD GROSS/\$63 USD NET PER BBL

FOB PRICE: \$63.00 GROSS/\$60.00 NET PER BBL

COMMISSION: \$3.00 USD PER BBL ; \$1.5 USD BUYER SIDE AND SAME FOR SELLER SIDE

LOADING PORT: TURKMENISTAN/CASPAIN PORTS

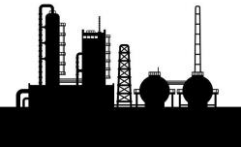
DELIVERY: CIF ANY SAFE WORLD PORT (ASWP) & FOB ROTTERDAM/HOUSTON

PAYMENT TERMS: DLC-MT700/SBLC-MT760/MT103/TT WIRE TRANSFER FOR CIF TRANSACTIONS).

PRODUCT SPECIFICATION OF KAZAKHSTAN ORIGIN

PRODUCT SPECIFICATION OF KAZAKHSTAN AVIATION TURBINE JET A-1

PROPERTY	UNITS	LIMITS	METHOD
Visual appearance	Clear, bright and visually free from solid matters and undissolved water		
Color	Report		ASTM D6045
Particulate at point of manufacture	mg/1	max 1,0	ASTM D 5452
Particulate at point of manufacture cumulative channel particle counts		ISO code	
- 4pm (c)	Report		IP 564
-6pm (c)	Report		IP 564
-14pm (c)	Report		IP 564
-21pm (c)	Report		IP 564
-25pm (c)	Report		IP 564
-30pm (c)	Report		IP 564
Total Acidity	Mg KOH/g	Max 0,012	ASTM D 3242
Aromatics	%v/v	Max 25,0	ASTM D 1319
Sulfur Total	%m/m	Max 0, 270	ASTM D 5453
Sulfur Mercaptan	%m/m	Max 0, 0028	ASTM D 3227
Hydroprocessed components	%v/v		report



OOO SAMARA – SAKMARSKY LLC

UGRESHSKAYA STR 2, 115088 MOSCOW RUSSIA

Email : nicholaivich@bk.ru, Tel:- +7 926 4417926,

ИНН : 9729132932, КПП : 772301001, ОКПО:

19343464

NON-NEGOTIABLE FOB TRANSACTION PROCEDURES

1. Buyer issues ICPO with Banking details compliant to Seller's terms and procedures including Buyer's Company registration certificate and Company Profile (CP) with buyer passport and representative.
2. Seller issues Commercial Invoice (C.I.), Buyer Signs within 24 hours and returns to Seller Within its validity.
3. Upon receipt and review of the signed C.I., seller issues Unconditional Dip Test Authorization (D.T.A) to be completed and signed by Buyer and Seller's Tank Farm logistics where the products are stored for DIP TEST to be conducted on the product quality and quantity analysis inside Seller's Tanks prior to injection of the commodity from Seller's Tanks to Buyer's vessel/Tanks.
4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity with a valid TSA and TSR or receipt for 3 days of tank extension. Upon successful review and verification of submitted documents from the Buyer, seller issues the below full POP documents review of the completed DTA, seller issues the below full POP documents : -
 - A. Fresh SGS Report (Not older than 48 hours)
 - B. Product Reservoir Receipt
 - C. Accreditation Certificate
 - D. Product Passport (Quantity and Quality Analysis)
 - E. Authorization to Sell and Collect Certificate (ATSCC)
 - F. Pre-Injection Report (PIR)
 - G. NCNDA/IMFPA (To be completed by all intermediaries)
 - H. Certificate of Product Origin
 - I. Authorization to Verify (ATV) the product
5. Upon receipt and confirmation of the above POP Documents, Buyer provides its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in seller's tanks.
6. Buyer upon successful Dip Test makes full payment by MT103/TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and injection commences immediately.
7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order.

TANKER TAKE OVER TRANSACTION PROCEDURE

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the Product.
2. Seller issue draft (MOU) agreement to Buyer counter-sign and return Back to seller.
3. Upon Seller receipt of signed MOU-contract from the buyer, Seller Legalizes the agreement with the ministry of Energy in REPUBLIC OF KAZAKHSTAN and sends the registered and legalized copy of the signed MOU to Buyer along with the following documents.
 - A. Seller's Export License/Reg. Certificate
 - B. Bill of Lading- (in the name of Buyer as Consignee.)
 - C. Product Passport-Dip-Test Report.
 - D. Refinery commitment and Assurance to supply and deliver the products to Buyer's discharge port
 - E. Cargo Manifest.



OOO SAMARA – SAKMARSKY LLC

UGRESHSKAYA STR 2, 115088 MOSCOW RUSSIA

Email : nicholaivich@bk.ru, Tel:- +7 926 4417926,

ИНН : 9729132932, КПП : 772301001, ОКПО:

19343464

F. Ullage Report.

G. Q88

H. 5% Allocation guarantee payment invoice covering total product value

4. Upon receipt of above documents by the Buyer makes 5 % deposit payment for Allocation Guarantee to the seller nominated bank by T/T Wire Transfer within 3 banking days which shall be deducted from the total payment value of the total products.

5. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent Inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.

6. Upon the successful completion of dip-test inspection, buyer makes the balance 95% payment by MT103 wire Transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the Legitimate Owner of the goods and commence trans-loading.

7. Trans-loading commence immediately.

8. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the Product from the Buyer's bank.

AUTHORIZED SIGNATORIES:

SELLER'S SIGNATURE/SEAL



MR. LYASKOVSKY ALEXANDER NIKOLAEVICH

GENERAL DIRECTOR

OOO SAMARA-SAMARSKIY LLC