# **OOO "GIPRONIIGAZ-MP"**

Address: 105094, Moscow, Nab Semnovskaya, D 2/1 Russian Federation. INN: 7727166749, PPC: 770101001, OGRN: 1037739521016

Email: klimenko.aleksandrovich83@inbox.ru , Skype: klimenko.aleksandrovich83@inox.ru Tell.: +79262424591

ATTN TO: End Buyer Company/ Direct Authorized Mandate.

### 000 "ГИПРОНИИ ГАЗ-MP" SOFT CORPORATE OFFER

We "OOO "GIPRONIIGAZ-MP" with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under list Product for Immediate spot and contract sales. The Supply is guaranteed to meet the specifications and pass through the stringent requirements of SGS or equivalent. Financial statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and Mandates will be considered.

## **TRANSACTION FOR: FOB & CIF TERMS**

RUSSIAN VIRGIN FUEL OIL (D6)	RUSSIAN JET FUEL AVIATION KEROSENE COLONIAL GRADE 54(JP54)	RUSSIAN JET FUEL AVIATION KEROSENE COLONIAL GRADE A1 (JET A1)
Mini Quantity: 20,000,000 Gallons per month Maxi Quantity: 200,000,000 Gallons monthly Price: Gross\$0.70 Per Gallon/Net\$0.66USD	Mini Quantity: 100,000 BBL per month Maxim Quantity: 4,000,000 BBL monthly Price : GrossUSD\$58.00 / Net:\$54.00 per bbl	Mini Quantity: 100,000 BBL per month Maxim Quantity: 4,000,000 BBL monthly Price: GrossUSD\$58.00/Net:\$54.00 per bbl
RUSSIAN DIESEL GAS OIL L-0.2-62 GOST 305-75 (D2)	RUSSIAN AUTOMOTIVE DIESEL FUEL (EN590)	MAZUT 100 GOST-10585-75 / 99
Mini Quantity: 10,000 MT per month Maxi Quantity: 100,000 MT monthly Price: USD\$260 /\$250USD Per MT	Minimum Quantity: 10,000 MT Maximum Quantity: 100,000 MT monthly Price: USD\$250 Per MT Net 240	Mini Quantity: 10,000 MT per month Maxi Quantity: 100,000 MT monthly Price: USD\$200 /Net\$190USD Per MT
RUSSIAN PETROLEUM COKE	GASOLINE EN228	RUSSIAN LIQUEFIED NATURAL GAS (LNG)
Minimum Quantity: 10,000 MT per month Maximum Quantity: 100,000 MT monthly Price CIF ASWP: USD\$545 Per MT	Quantity: 50,000- 300,000 MT CIF Price: Gross \$220 Net \$210 Per FOB Price: Gross \$210 Net \$200 Per MT	Minim Quantity: 10,000 MT per month Maxim Quantity: 100,000 MT monthly Price: USD\$165 Per MT

RUSSIAN LIQUEFIED PETROLEUM GAS (LPG)	RUSSIAN EASTERN SIBERIAN PACIFIC OCEAN OIL (ESPO)	Bitumen 60/70
Minimum Quantity: 10,000 MT per month Maximum Quantity: 100,000 MT monthly Price CIF ASWP: USD\$165 Per MT	Minimum Quantity: 10,000 MT per month Maximum Quantity: 100,000 MT monthly Price: USD\$70 Per MT	Mini Quantity: 10,000 MT per month Maxi Quantity: 100,000 MT monthly Price:30/40 — USD\$335 per MT 50/70 — USD\$365 per MT 60/70 — USD\$385 per MT
RUSSIAN LIGHT CYCLE OIL (LCO)	RUSSIAN EXPORT BLEND CRUDE OIL GOST 9965-76 (REBCO)	

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#### TTO STANDARD BANKING PROCEDURE

- 1. Buyer issue ICPO with banking details
- 2. Seller and buyer signs Memorandum of Understanding for Title Take Over of the loaded cargo.
- 3. Upon signing of the M.O.U. seller issues to the following documents;

Certificate of origin of Product.

Bill of Lading (All POP in this buyer's name)

Vessel Q88 Document.

E.T.A (Estimated time of arrival) of Vessel.

Invoice of Title Take Over of 3 – 5% of the TOTAL First trial shipment to the buyer.

4. Upon seller's receipt of payment from the buyer, seller will issue Title transfer in the name of the buyer.

Buyer will TT/MT103 the TTO fees upon confirmation of payment by seller, seller instruct vessel Captain makes the Maritime Declaration Report via his shipping agent at the arrival port and released the Declaration Report to the buyer in order for the buyer to proceed forward with the registration of vessel with the port Authority and others.

- 5. Seller party directs the ship to the POD port and releases the DTA; Party Buyer conducts a CIQ Inspection on the product and unloads the product into the storage tank of Party Buyer port.
- 6. After Buyer party confirms the CIQ inspection, Buyer will make payment to Seller account via MT103 / TT within 72hours. (Solution subject to actual CIQ quantity). (The TTO fee is deducted from the final payment)
- 7. Seller party will transfer the Shipping rights to Buyer, and both parties must sign the exact Delivery Receipt. Buyer must clear customs and pay taxes, and transactions will be completed.
- 8. Seller party and Buyer party help each other in the whole process to provide each other the necessary documents / procedures. If the ship is unable to unload the cargo at the port due to Party Buyer reasons, the demurrage will be borne by Party Buyer.
- 9. Seller pays commission to all intermediaries; Both Parties proceed with payment within 72 hours as required by suppliers.

#### NOTE:

1. When and where necessary, would require end buyer's official ICPO and POF/BCL to be very sure that end buyer is serious and financially capable in order to get FCO/SPA. Moreover, where necessary, contact us for whom to address the end buyer's official ICPO to and template of the ICPO will be provided where necessary.

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2. Always confirm availability of products, prices and procedures by contacting us because they are bound to change from time to time, and its negotiable.

## 000 "GIPRONIIGAZ-MP"

General Director: Makarova Tatyana Andreevna Represent By: Mr. Klimenko V. AleksandrovichSales

Rep & Authorized Mandate

