



ХАЛЫҚАРАЛЫҚ ГАЗ ЖЕТКІЗУ ЖӘНЕ ҚЫЗМЕТТЕР

INTERNATIONAL GAS SUPPLY & SERVICES

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SOFT CORPORATE OFFER (SCO)

We, INTERNATIONAL GAS SUPPLY AND SERVICES LLP with reliable Seller /Refinery; hereby issue this Soft Corporate Offer with full corporate responsibility. We confirmed, certify that our Seller / Refinery have the ability to supply the commodity in accordance with the terms and conditions herein. We negotiation with Buyer –Buyer –Mandate.

PRODUCT ORIGIN : KAZAKHSTAN, GEORGIA, UAE, EUROPE

PRODUCT: 10PPM DIESEL FUEL EN 590

Quantity: 5,000 Metric Tons - 50,000 Metric Tons Trial lift

Quantity: 100,000 Metric Tons – 200,000 Metric Tons per Month x 12 Months

Price FOB : USD 250 Gross / USD 240 Net per Metric Tons

Price CIF/ASWP : USD 320 Gross / USD 310 Net per Metric Tons

Loading port: Rotterdam, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD5 Seller side

PRODUCT: MAZUT M100 GOST 10585-75

Quantity: 5,000 Metric Tons - 50,000 Metric Tons Trial lift

Quantity: 100,000 Metric Tons – 200,000 Metric Tons per Month x 12 Months

Price FOB: USD 240 Gross / USD 230 Net per Metric Tons

Price CIF/ASWP : USD 290 Gross / USD 280 Net per Metric Tons

Loading port: Rotterdam, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD5 Seller side

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REG: BIN 150840011281



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PRODUCT: LOW SULFUR FUEL OIL(LSFO) 1.0% /CST 180 – CST360

Quantity: 5,000 Metric Tons - 50,000 Metric Tons Trial lift

Quantity: 100,000 Metric Tons – 200,000 Metric Tons per Month x 12 Months

Price CIF: USD 290 Gross / USD 280 Net per Metric Tons

Loading port: Rotterdam, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD5 Seller side

PRODUCT: BITUMEN

Quantity: 5,000 Metric Tons - 50,000 Metric Tons Trial lift

Quantity: 100,000 Metric Tons – 200,000 Metric Tons per Month x 12 Months

Price CIF: USD \$260 Gross / USD 250 Net per Metric Tons

Loading port: Rotterdam, Batumi, Poti , Akta, Kuryk and Öskemen

Commission: USD 5 Buyer side / USD5 Seller side

FOB /DIP AND PAY TRANSACTION GENERAL PROCEDURE VESSEL –VESSEL /TANK-VESSEL CHINA-UAE

1. Buyer sends Company Profile along with ICPO, CHARTER PARTY AGREEMENT (CPA) and data page of buyer passport.

2. Seller issues commercial invoice (CI), Buyer signs and returns commercial invoice back to seller.

3. Buyer request 1day Tank extension Invoice fee from Seller to enable dip test on seller's Tank . Upon receipt of payment, Seller issues the following POP documents to buyer:

Documents:

- a. Statement of Product Availability
- b. Commitment Letter to supply
- c. Unconditional Dip Test Authorization (UDTA)
- d. Authorization to Sell and Collect (ATSC)

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(d) Product quality passport (Analysis test Report)

(e) Cargo Manifest

(f) Authorization Letter to Sell and Collect (ATSC)

(g) Marine Bill of Lading

(h) Vessel Tanker Q88

(i) Invoice 5%

4. Buyer conducts due diligence on the availability and makes a guarantee deposit of 5% within 48 hours via TT-MT103 to the seller's nominated bank.

5. Buyer contact shipping company to re-direct the route of the vessel Tanker to buyer's destination port and seller transfers title to buyer's name. Upon arrival of the vessel at buyer's discharge port, Seller issues an Authorization for the buyer's reps and inspection team to board the vessel and conduct Q&Q Inspection.

6. upon successful Inspection, buyer makes payment for the product via TT Wire or MT103 to the seller and takes over the vessel tanker.

7. Seller issues buyer the full Proof of Product Documents and 2% Performance Bond for the monthly contract shipments.

8. Buyer issues their Bank Guarantee SBLC (MT760) to seller's Bank to guarantee the monthly shipment.

9. Monthly shipment commences to the buyer's discharge port as stipulated in the contract.

Note: The title takeover payment will be deducted when buyer is paying for the full product.

Signed By:
Managing Director



Kumyspaev Samat Samidullaevich

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