

SOFT CORPORATE OFFER

Date:12/02/2023

Validity: 8 months

LLC “Alliance Yug” is a Registered Russian Mandate company for top refineries in Russian Federation and abroad. LLC “Alliance Yug” was Registered on the 1st of June, 2016.

We LLC “Alliance Yug” with full corporate and legal responsibility under penalty of perjury confirms that we are willing, ready and able to sell the following petroleum products under the Russian laws and Regulations.

TERMS OF TRANSACTION.

DELIVERY TERMS	CIF,FOB,TTO AND SO ON
PAYMENT TERMS	SBLC, DLC, T/T
PERFORMANCE BOND	SELLER ISSUES 2% PERFORMANCE GUARANTEE BOND
MAX QUANTITY FOR 1 ST SHIPMENT	500,000MT, 2,000,000 BARRELS, 200,000,000 GALLONS
INSPECTION	SGS
LOADING PORTS	RUSSIAN PORTS, ROTTERDAM, HOUSTON.

PETROLEUM PRODUCTS AND PRICE LIST

AUTOMOTIVE GAS OIL (AGO)

Monthly Quantity: 50,000MT - 500,000MT

Price per MT: FOB \$350 Gross/\$340 Net. CIF \$390 Gross / \$380 Net. Commission: \$5 / \$5.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN

Monthly Quantity: 500,000 BBLs - 10,000,000 BBLs Price per Barrel:

FOB \$86 Gross/\$82 Net. CIF \$98 Gross / \$94 Net Commission: \$2/\$2.

CRUDE OIL GOST 9965-76

Monthly Quantity: 300,000BBL - 6,000,000BBL

Price Per BBL: FOB \$95 Gross/\$91 Net. CIF \$100 Gross /\$96 Net. Commission: \$2/\$2.

CIF STANDARD TRANSACTION PROCEDURE

1-Buyer issue ICPO to seller including his international passport or delegates full information to enable invitation processing.

2-Seller nominate and issued SPA for buyer for review and countersign.

3-Seller Issue Commitment to supply, Availability of product, Analysis Report issued by GOST R, Certificate of Origin and Export License to buyer.

4-Seller sends buyer the shipping company details and buyer contact the shipping company and finalizes the CPA Fees, both parties will be reliable for first month freight fee 50% each, Buyers 50% to be deducted from the first beach delivery upon confirmation of Q/Q at the unloading port. (Or possible buyer show POF via MT760 swift confirming funds availability and seller shall take charge of all expenses on the freight charges upon confirmation of buyers POF via MT760 SBLC only)

5-Seller/shipping company swift full set of POP documents including the registered contract, fresh SGS report, Bill of loading, Attestation report, Vessel Manifesto ETC to buyer and buyer's bank for confirmation.

6-Upon confirmation of FPOP shipping commence as scheduled.

7-Upon Vessel arrival at Port of Destination, Seller issue ATB/DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents along with the full proof of products to be handed over to the buyer by the ship captain.

8-Buyer confirm products Q/Q and pays for product amount via MT103 and Seller Transfer Ownership Title / Full POP to buyer's name.

9-Buyer discharges the product and Seller pays commissions within 48 hours. Further delivery shall follow as agreed on the SPA.

CIF AWSP STANDARD TRANSACTION PROCEDURE

1. Buyer issue ICPO addressed to the seller official mandate along with official passport and buyers company certificate.

2. Seller confirm ICPO and issues the Contract for amendment and countersigning as per mutual agreement.

3. Buyer issues DLC MT700/SBLC MT760 pre-advise or MT999/MT199 Ready, Willing and Able (RWA) to Seller's fiduciary bank and sends swift copy of the issued DLC MT700/SBLC MT760 pre-advise or MT999/MT199 Ready, Willing and Able (RWA) confirming issued DLC MT700/SBLC MT760 pre-advise or Ready, Willing and Able (RWA) MT999/MT199 to Seller. Upon confirmation, Seller issues to Buyer via email the following transaction documents (Partial POP):

- Unconditional Commitment to Supply.
- Certificate of Analysis (COA) also known as Product Passport.
- Statement of Product Availability.
- Commercial Invoice for the total 1st shipment product value.

4. Within seven (7) banking days, Buyer's bank in accordance with seller's verbiage issues swift Fully Funded DLC MT700/SBLC MT760 to Seller's fiduciary bank account to cover the 1st shipment total product value and send swift copies to Seller to enable seller commence loading of product with the shipping company. Seller's bank issues 2% PB to Buyer's bank to activate Buyer's financial instrument within seven (7) days.

NOTE: If due to any reason buyer can't issue the DLC MT700/SBLC MT760 pre-advise or RWA MT999/199 in procedure #2, the alternative is for the buyer to request the Commercial Invoice for the direct issuance of Fully Funded DLC MT700/SBLC MT760 within 7 banking days after signing of the Contract OR make a 10% guarantee deposit of the total 1st shipment product value via T/T wire transfer to Seller's fiduciary account.

5. Upon confirmation of buyer's DLC MT700/SBLC MT760 or Security Guarantee Deposit of 10% via T/T Wire to seller's fiduciary bank, Full POP and Shipping Documents via SWIFT bank-to-bank as shown below:

- Charter party Agreement to transport the product to discharge port,
- Allocation Title Ownership Certificate,
- Trans-Neft Contract to transport the product to the loading port,
- Tank Storage Receipt,
- Product Allocation Export Permit,
- Vessel Questionnaire 88,
- Port storage agreement,
- Bill of Lading,

- SGS Quality and Quantity Certificate.

6. The product SGS inspection charges will be borne by Seller at the loading port. Seller invites buyer for visitation to witness the final inspection and TTM for negotiation of future transactions (Optional to Buyer). Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.

7. Loading & Shipment of product commences as per schedule. Upon Vessel's arrival and finalization of SGS at the destination port, Buyer releases payment via swift fund transfer within 3 to 5 banking days to Seller for total shipment value after the discharge of product at destination port and receipt of the entire relevant shipping and export documents. Seller within 48 hours pays the intermediaries involved according to signed & notarized NCNDA/IMFPA.

CALL OR EMAIL FOR ANY FURTHER INQUIRIES.

ALL PRODUCTS ARE AVAILABLE.



Leshchikov Artyom Evgenievich
General Manager.