



# STAROTEPLOVSKYLLC

Address: 127411, Moscow, Dmitrovskoe highway, 157 building 7, Floor/Room 3/7335

VHH: 7713470442 OPH: 1197746560769

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**TO:** Principal End Buyer and Mandate

**DATE:** 21<sup>st</sup> July, 2023

## PRICELISTANDINTERNATIONALPROCEDURESFORPETROLEUMPRODUCT

### SOFT OFFER

We the undersigned company **STAROTEPLOVSKY LLC** is an Authorized Mandate company to a reputable End Seller Company/ Refinery in Russian Federation. On behalf of our End seller Company/Refinery, we hereby issue this SOFT OFFER with full corporate and legal responsibility, under penalty of perjury confirms that we are ready, willing and able to provide for capable buyers the following Petroleum Products /Commodities:

### PRODUCT PRICE LIST

#### **D2 DIESEL GAS D2 GOST 305-82**

Quantity: Minimum of 50, 000 MT/per month and Maximum of 500,000 MT per month

Price: Gross \$250/Net \$240 per Metric Ton, FOB

Price: Gross260/Net \$250 per Metric Ton CIF

#### **VIRGIN FUEL OIL D6**

Quantity: Minimum of 50,000Gals per Month and Maximum of 500,000 Gallons per Month

Price: Gross \$74.00/Net \$72.00 per Gallons, FOB

Price: Gross\$84.00/Net \$82.00 per Gallons CIF

#### **MAZUT M100 GOST 10585-75**

Quantity: Minimum of 50, 000 MT/per month and Maximum of 500,000 MT per month

Price: Gross \$200/Net \$190 per Metric Ton, FOB

Price: Gross210/Net \$200 per Metric Ton CIF

#### **AVIATION KEROSENE COLONIAL GRADE (JP54)**

Quantity: Minimum of 500, 000 bbl. per month and a Maximum of 5.000,000 bbl. per month

Price: Gross \$48.00/Net \$46.00 per Barrel, FOB.

Price: Gross \$44.00/Net \$42.00 per Barrel, CIF

#### **BITUMEN 60/70**

Quantity: Minimum of 50, 000 MT per month and Maximum of 500,000 MT per month

Price: GROSS \$210/Net\$200 per Metric Ton, FOB.

Price: GROSS \$250/Net\$240 per Metric Ton, CIF

#### **LIQUIFIED NATURAL GAS (LNG)**

Quantity: Minimum of 50, 000 MT per month and Maximum of 500,000 MT per month

Price: GROSS \$250/Net\$240 per Metric Ton, FOB.

Price: GROSS \$260/Net\$250 per Metric Ton, CIF.

#### **REBCO GOST 51858-200/9965-76**

Quantity: Minimum of 100, 000 bbl per month and Maximum of 1.000,000 bbl per month

Price: Gross \$46.00/Net \$44.00 per Barrel, FOB.

Price: Gross \$48.00/Net \$46.00 per Barrel, CIF.



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## TTO PROCEDURE

1. Buyer issues official ICPO for the product in the vessel.
2. Seller issues MOU.
3. Buyer countersign MOU and forward back.
4. upon the receipt of the countersign MOU from the buyer, the seller Emails to the buyer the listed below documents issued in the name of the initial buyer as stated below:
  - a) Product Passport (Quantity & Quality Dip Test Analysis Report)
  - b) Certificate of Origin
  - c) Bill of Lading
  - d) Vessel Q88 Document
  - e) E.T.A. (Estimated Time of Arrival) Of Vessel
  - f) Vessel (N.O.R) Notice of Readiness
  - g) Ullage Report
  - h) Cargo Manifest
  - i) Invoice for title transfer
5. Upon the receipt of the documents, the buyer verifies the availability of the product on the high sea and makes payment Within 48 hours for the title takeover which amount to the sum of \$150,000.00 (One hundred & Fifty Thousand United state dollars) to seller's Fiduciary account.
6. Upon seller receipt of the first deposit of title takeover payment, the seller transfers the title to the potential buyer's company's name and re-issue all other outstanding Documents to the potential buyer's company, and sends via swift from seller bank the full proof of product to buyers Bank.
7. Upon receiving the full POP via email the buyer conducts the balance payment of \$200,000.00 (Two hundred Thousand United state dollars) to the seller's Fiduciary account.
8. Upon receiving the full advance guarantee of deposit, the seller orders for the vessel to be re-routed to the buyer's desired Port under the coordination of the buyer's forwarder, Vessel arrives at the discharge port and the buyer carry's out the CIQ/SGS inspection and upon a successful inspection, Buyer pays by MT103 T/T for the full product to the seller. Note the title takeover payment will be deducted from the total product value.
9. Seller pays all parties involved their commission within 48 hours:



**Signed and sealed:**

Suleymanov Rustam Saipzhanovich

CEO: STAROTEPLOVSKY LLC