



ООО "Асп-Петрол"

Адрес: 129626, г.
Москва, Мытищинская 3-я улица, дом 16 строение 60.
Телефон №: +7(926) 242-4255
Почта: petrol.asp@yandex.ru

To: Whom it may concern
Attn: Principal Buyer / Mandate
Issued Date: February 01, 2021



SOFT CORPORATE OFFER

We LLC "ASP-PETROL", hereby issue this Soft Offer with full corporate responsibility for and on behalf of the Refinery; we confirm and certify that Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated.

LIST OF PRODUCTS

RUSSIAN ORIGIN ULTRA LOW SULFUR DIESEL

Minimum Quantity: 20,000 Metric Tons - Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$190.00 / Net USD \$180.00 - FOB Price: Gross USD \$180.00 / Net USD \$170.00
Commission: 5/5

RUSSIAN ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 20,000 Metric Tons - Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$180.00 / Net USD \$170.00 - FOB Price: Gross USD \$170.00 / Net USD \$160.00
Commission: 5/5

RUSSIAN ORIGIN DIESEL GAS OIL EN 590 (10PPM)

Minimum Quantity: 20,000 Metric Tons - Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$180.00 / Net USD \$170.00 - FOB Price: Gross USD \$170.00 / Net USD \$160.00
Commission: 5/5

RUSSIAN ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels - Maximum Quantity: 5,000,000 Barrels per month x 12 Months
CIF Price Gross: USD\$22.00/NET USD\$18.00 - CIF Price Gross: USD\$18.00/NET USD\$14.00
Commission: 2/2

RUSSIAN ORIGIN LIGHT CYCLE OIL

Minimum Quantity: 20,000 Metric Tons - Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$190.00 / Net USD \$180.00 - FOB Price: Gross USD \$180.00 / Net USD \$170.00
Commission: 5/5

RUSSIAN ORIGIN MAZUT M100 GOST -10585/75/99

Minimum Quantity: 50,000 Metric Tons - Maximum Quantity: 500,000 Metric Tons x 12 Months
CIF Price: Gross USD \$200.00 / Net USD \$190.00 - CIF Price: Gross USD 190.00 / Net USD \$200.00
Commission: 5/5

ОГРН: 1157746019375



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RUSSIAN ORIGIN DIESEL D6 OIL GOST 978-40

Minimum Quantity: 100,000,000 Gallons - Maximum Quantity: 800,000,000 Gallons x 12 Months
CIF Price: Gross USD \$ 0.45 / Net USD \$ 0.41 - CIF Price: Gross USD \$0.41 / Net USD \$0.37
Commission: 0.2/0.2

RUSSIAN ORIGIN PREMIUM MOTOR SPIRIT (PMS)

Minimum Quantity: 20,000 Metric Tons - Maximum Quantity: 500,000 Metric Tons x 12 Months
FOB Price: Gross USD \$230.00 / Net USD \$220.00 - CIF Price: Gross USD \$240.00 / Net USD \$230.00
Commission 5/5

RUSSIAN ORIGIN JET A & JET A1 D1655

Minimum Quantity: 500,000 Barrels - Maximum Quantity: 5,000,000 Barrels per month x 12 Months
CIF Price Gross: USD\$22.00/NET USD\$18.00 - CIF Price Gross: USD\$18.00/NET USD\$14.00
Commission: 2/2

RUSSIAN EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

Minimum Quantity: 500,000 Barrels - Maximum Quantity: 5,000,000 Barrels per month x 12 Months
CIF Price Gross: USD\$24.00/NET USD\$20.00 - CIF Price Gross: USD\$20.00/NET USD\$18.00
Commission: 2/2

RUSSIAN ORIGIN LIQUIDIFIED PETROLEUM GAS .GOST 20448-90

Minimum Quantity: 20,000 Metric Tons - Minimum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$200.00 / Net USD \$190.00 - CIF Price: Gross USD \$180.00/ Net USD \$170.00
Commission: 5/5

RUSSIAN ORIGIN FUEL OIL CST-180

Minimum Quantity: 20,000 Metric Tons - Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$190.00 / Net USD \$180.00 - FOB Price: Gross USD \$180.00 / Net USD \$170.00
Commission: 5/5

RUSSIAN ORIGIN LIQUIDIFIED NATURAL GAS (LNG)

Minimum Quantity: 20,000 Metric Tons - Minimum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$200.00 / Net USD \$190.00 - CIF Price: Gross USD \$180.00/ Net USD \$170.00
Commission: 5/5

RUSSIAN ORIGIN AUTOMOTIVE GAS OIL (AGO)

Minimum Quantity: 20,000 Metric Tons - Minimum Quantity: 500,000 Metric Tons per Month
FOB Price: Gross USD \$200.00 / Net USD \$190.00 - CIF Price: Gross USD \$210.00/ Net USD \$200.00
Commission: 5/5

TRANSACTION CIF PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.

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3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (E) Product Allocation Export License
 - (D) Company Registration Certificate
4. Seller appoints and signs charter Party Agreement with the buyer and the Shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.

TRANSACTION PROCEDURES FOB /SPOT CI DIP &PAY FOR PORT OF HOUSTON-ROTTERDAM – PRIMORSK

- 1) Buyer issues ICPO.
- 2) Seller issues Commercial Invoice (CI) , buyer's signs and returns to Seller with his TSA, Seller verify buyer TANK FARM and make 3days tank lease payment to the buyer tank farm for the Injection Process.
- 3) Buyer pays his Tank Farm Company for 2days tank storage costs, (totaling 5 day TSR) after his Tank Farm Company has received the payment from Seller Company 3days cost
- 4) Seller inject into buyer tank and issues ATV and Unconditional DTA.
- 5) Buyer conducts Dip Test and makes the payment for the total value of product injected into the tanks through the means ofMT103-TT.
- 6) Seller pays all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and Conditions of the sales and purchase agreement contract between buyer and seller

TTO TRANSACTION PROCEDURE: -

1. Buyer issue ICPO.
2. Seller Provides MOU and CI to be signed by buyer and seller.
3. Seller and Buyer endorse the CI and MOU.
4. Seller provide following documents:
 - A. BILL OF LADING,
 - B. VESSEL Q88,
 - C. VESSEL DETAILS,



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- D. ULLAGE REPORT, E. CARGO MANIFEST,
- F. PRODUCT PASSPORT (INDIGENOUS DIP TEST),
- G. CERTIFICATE OF ORIGIN,
- H. STATEMENT OF PRODUCT AVAILABILITY.
- 5. Buyer pays 5% deposit.
- 6. Seller provides ATV on board and PRODUCT TITLE TRANSFER CERTIFICATE.
- 7. Buyer pays remaining balance in full After CIQ/GSG test confirms Q&Q.
- 8. Seller pays the commission to all intermediates and completes the deal.



Best Regards,
Mr. Avdeenko Sergey Petrovich
LLC "ASP-PETROL",
Refinery Sales Representative

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