



**We, INTERNATIONAL INNOVATIVE LENS PETROL a company** in direct contact with the end seller, as we offer you competitive prices and quality. On behalf of the primary seller, we confirm the final seller's readiness to supply the product to final buyers according to international standards without any obstacles and as listed in this bulletin:

| N° | PRODUCTS<br>(RUSSIAN ORIGIN)<br>(Uzbekistan ORIGIN) | MONTHLY QUANTITY FOR ANNUAL CONTRACT |                      | UNIT PRICE<br>USD\$<br>FOB | UNIT PRICE<br>USD\$<br>CIF | Commission |             |
|----|---|--------------------------------------|----------------------|----------------------------|----------------------------|------------|-------------|
|    |   | MIN FOR<br>ONE BUYER                 | MAX FOR<br>ONE BUYER | FOB<br>(GROSS &<br>NET)    | CIF<br>(GROSS & NET)       | Buyer side | Seller Side |
| 1  | RUSSIAN DIESEL EN590<br>10PPM                       | 50,000MT                             | 300,000 MT           | .....                      | 650/640                    | \$5/ MT    | \$5/ MT     |
| 2  | UREA FERTILIZER 46% N<br>GOST 2081-92 PRILLED       | 25,000MT                             | 200,000 MT           | .....                      | 500/490                    | \$5/ MT    | \$5/ MT     |
| 3  | DAP   | 25,000MT                             | 200,000 MT           | .....<br>..                | 600/590                    | \$5/ MT    | \$5/ MT     |
| 4  | RUSSIAN VIRGIN FUEL OIL<br>D6                       | 100,000,000<br>GALS                  | 200,000,000<br>GALS  | .....<br>..                | .....<br>..                | \$0.2      | \$0.2       |
| 5  | AVIATION TURBINE FUEL<br>JET A-1                    | 100,000,000<br>Barrels               | 2,000,000<br>Barrels | -12                        | -12                        | \$2/ BBL   | \$2/ BBL    |
| 6  | RUSSIA D2 GAS OIL GOST<br>305-82                    | 25,000MT                             | 200,000MT            |                            | 650/640                    | \$5/ MT    | \$5/ MT     |

### SPECIAL CLAUSES :

- 1 - All above CIF rates are for annual contract, special price can be arranged for one or more shipments.
- 2- Chemical composition specifications: Russian or Uzbekistani standard specifications, final specifications and chemical composition can only be fixed on the commercial invoice / SPA and then approved by SGS before payment.
- 3- Origin (CIF): If requested by buyer, seller will issue all POP and Certificate of Origin from the country of origin agreed upon between seller and buyer.
- 4- Payment guarantee: SBLC / MT760 and IRDLC / MT700 via an express system received by the primary seller's account in major or Gulf banks.
- 5 - Total commission: to be shared 50% by seller (closed) + 50% by buyer (open).
- 6- Excess Price: Allowed only after the approval of the primary seller has been confirmed and must be shared by 50% on the seller's side and 50% on the seller's and buyer's intermediaries.
- 7- Contact links: All contact links and official documents are made only through our official emails.

### OFFICIAL TRANSACTION PROCEDURE ON CIF:

#### **Before starting the CIF procedures, you must work on:**

**A-** Sending a purchase request from the primary buyer + the buyer's company profile to our company's email

It is as follows:

To: Final Seller...

Via: INTERNATIONAL INNOVATIVE LENS PETROL ÜRÜNLERİ GIDA TEKSTİL İNŞAAT PLASTİK SANAYİ VE TİCARET LİMİTED ŞİRKETİ [info@internationalil.com](mailto:info@internationalil.com)

**B-** Within two working days, the final seller will issue the complete offer to the buyer FCO, and send it to the buyer's official mail.

**C-** After accepting the full offer, the buyer must sign the offer (FCO) and send it back to the seller, within a period not exceeding four working days, with ICPO + BCL attached.

#### **To start the following actions:**

1. Buyer issues ICPO with Company' Profile and Buyer Passport Copy, Company's registration Copy.
2. Seller issues Sales and Purchase Agreement (Contract), Commercial Invoice (CI) for buyer's review and signing. And send back to seller within 48 hours.
3. Seller registers and legalizes the signed Sales and Purchase Agreement contract and provide the registered, legalized and notarized SPA including PPOP as listed below.
  - A. Certificate of Origin.
  - B. Commitment to Supply.



- C. Product Passport.
  - D. Statement of Availability of the product.
  - E. Product Export license for Allocation Issued by Energy Ministry
  - F. Product Allocation certificate issued by Energy Ministry
  - G. Company registration certificate.
4. Upon confirmation of Seller's PPOP Documents , buyer's bank issue SBLC-MT760 or DLC MT700 ( NON Transferable) from TOP 50 rated bank to cover equal to one month invoice value, valid for the full period of contract ( 365 +1 days ) NOTE: If buyer fails to issue -SBLC MT760/DLC-MT700 Within 7 working days, in alternative buyer shall make guarantee deposit of 3% TT Wire from total value of the Monthly supply to seller's fiduciary bank account as performance to secure the allocation which will be deducted from the first shipment.
5. Seller will send Full POP and Shipping Documents via SWIFT bank to bank as shown below:
- A. Product Allocation Export Permit.
  - B. Product Allocation Title Ownership certificate.
  - C. Transneft Contract to transport the product to the loading port.
  - E. Port storage agreement.
  - F. Charter Party Agreement to transport the product to discharge port.
  - G. Tank Storage Receipt.
  - H. SGS Quality and Quantity Certificate.
  - I. Bill of Landing.
  - J. Vessel Questionnaire 88 - NOR &ETA
6. Shipment commences and upon arrival of the vessel tanker at the discharge port, buyer conducts own SGS Inspection and makes payment for the full shipment via TT Wire or MT103 within 48 hours according to Q&Q report. Seller transfers title of the product to buyer.
7. Seller pays to mandates according to NCNDA agreement within 48 hours after receiving TT/MT103 payment from the buyer's bank. Seller will instruct two bank officers with Pin code to issue Pay Order accordingly, to release payments to the intermediaries involved in NCND/IMFPA signed by all parties within 48 hours upon receiving payment of the product from the Buyer's bank, second shipment proceed accordingly. The seller's bank account outside of Russia Federation is to pay. Commission by TT or unconditional SWIFT MT103 to all the intermediaries involved in NCNDA/ IMFPA it must be the same bank account outside of Russia Federation for buyer to make payment by MT103/TT of the product against Q&Q by CCIC.
8. After completing first shipment, Both Parties will proceed according to signed SPA, second succeeding shipments continue and payment by IRDLC M700.