

# ABAKUS

GLOBAL TRADE FZC DUBAI  
WHOLESALE • IMPORT • EXPORT  
YOUR OIL <sup>and</sup> ENERGY COMPANY  
DUBAI • SINGAPUR • GERMANY

Issued to: Buyer's Mandate.

Valid Till: until cancelled

## SOFT COOPERATE OFFER

With regard to the above, we the undersigned **ABAKUS GLOBEL TRADE** as a Managing Consultant to our Seller Petroleum Manufacturer (Refinery) are thankful for your kind support and interest in our product. As a Managing Consultant, we are fully responsible to manage all the selling and transaction process of product from our designated refinery. With full legal responsibility that we are ready, under penalty of perjury confirms that our Seller Petroleum Manufacturer (Refinery) are ready, willing and able to sell and transact the **PETROLIUM PRODUCTS** with the following terms and with total guarantee to meet the specifications and pass through the stringent of SGS or Equivalent hence complies with the Seller's procedure and price.

DELIVERY	TTO ANY SAFE WORLD PORT
PAYMENT TERM	MT 103, TT WIRE
ORIGIN	Kazakhstan or another non-sanctioned country
INSPECTION	Any Universally Accepted Q&Q Inspection Company
COMMISSION	To be shared 50% each by both sides

*NOTE: Prices for both CIF and TTO are the same.*

### AVAILABLE PRODUCTS

- **KAZAKHSTAN PETROLEUM COKE**
- 50,000–300,000 MT Per Month x 12 Months
- PRICE CIF: \$245 Gross/\$235 Net
- PRICE FOB: \$235 Gross / \$225 Net

**Mail:** [halliger@abakus-asia.com](mailto:halliger@abakus-asia.com)

**Homepage:** [www.abakus-globaltrade.com](http://www.abakus-globaltrade.com) [www.abakus-asia.com](http://www.abakus-asia.com)

Our address below, in Germany for distribution remains:

- ABAKUS GROUP MANAGEMENTGES. mbh • Mozartstr. 37 • 29331 Lachendorf •
- HRB 211632 • Eingetragen beim Amtsgericht Lüneburg • Steuer ID: 11 / 297 / 1337 •
- **Bank:** FINOM • **IBAN:** DE97 1101 0101 5703 8334 87 • **BIC:** SOBKDEB2XXX •

# ABAKUS

GLOBAL TRADE FZC DUBAI  
WHOLESALE • IMPORT • EXPORT  
YOUR OIL and ENERGY COMPANY  
DUBAI • SINGAPUR • GERMANY

- **DIESEL OIL EN590 (SPOT/CONTRACT)**
- BUYER REQUESTED/ 100,000 MT TRIAL LIFT
- PRICES CIF: \$600 Gross / \$590 per MT Net
- PRICE FOB: \$590 Gross / \$580 Net
  
- **BASE OIL: SN500/SN150 (SPOT/CONTRACT)**
- BUYER REQUESTED/ 100,000 MT First Lift
- PRICES CIF : \$680 Gross / \$670 Net
- PRICE FOB: \$670 Gross / \$660 Net

## TRANSACTING PROCEDURES TTO

1. Buyer confirms Soft Offer and issues an official ICPO and a fresh BCL/POF according to ABAKUS specification
2. Seller issues Draft contract to buyer, Buyer returns countersigned contract to Seller with a letter of acceptance.
3. Seller reviews signed contract and send a copy of the signed and sealed contract in PDF to buyer, both parties lodge with their respective banks.
4. Seller releases to Buyer the below listed Partial POP Documents in their (Buyer's) name, which may include;
  - (a) Refinery Commitment to Supply
  - (b) Authorization to Sell and Collect
  - (c) Statement of availability of product
  - (d) Product quality passport (Analysis test Report)
  - (e) Cargo Manifest
  - (f) Bill of Lading
  - (g) Vessel Tanker Q88
  - (f) Certificate of Origin
5. Upon receiving the POP documents, Seller instruct his shipping company to Inform the vessel Captain to issue the NOR/ETA to Buyer's designated shipping agent and Seller delivers the Entrustment Letter issued by the shipping company to buyer's designated shipping agent, The buyer's designated shipping agent must sign the Entrustment Letter back to act as the sellers entrusted shipping agent in 24 hours. The seller instructs the vessel captain to issue the NOR/ETA.
6. Buyer makes 3% deposit by TT wire as guarantee deposit to Seller which would be deducted from the full total product cost.
7. Seller instructs his shipping company to inform the vessel captain to re-direct the route of the vessel Tanker to Buyer's destination port.
8. Upon arrival of the vessel at buyer's designated port, the seller's entrusted shipping agent and the buyer's designated cargo agent must finish the customs declaration and the marine time declaration to guide the vessel captain to berth and unload the product allocation.

**Mail:** [halliger@abakus-asia.com](mailto:halliger@abakus-asia.com)

**Homepage:** [www.abakus-globaltrade.com](http://www.abakus-globaltrade.com) [www.abakus-asia.com](http://www.abakus-asia.com)

Our address below, in Germany for distribution remains:

- ABAKUS GROUP MANAGEMENTGES. mbh • Mozartstr. 37 • 29331 Lachendorf •
- HRB 211632 • Eingetragen beim Amtsgericht Lüneburg • Steuer ID: 11 / 297 / 1337 •
- **Bank:** FINOM • **IBAN:** DE97 1101 0101 5703 8334 87 • **BIC:** SOBKDEB2XXX •

# ABAKUS

GLOBAL TRADE FZC DUBAI  
WHOLESALE • IMPORT • EXPORT  
YOUR OIL and ENERGY COMPANY  
DUBAI • SINGAPUR • GERMANY

## FOB ROTTERDAM TRANSACTION PROCEDURES (TANK TO TANK or TTV):

- 1) Buyer accepts seller working procedure, and issue ICPO, TSA and company's CIS (including passport and banking details) addressed to the seller The buyer also sends a fresh BCL/POF in accordance with the ABAKUS specification
- 2) Seller provides Commercial Invoice to buyer
- 3) Buyer signs and returns Commercial Invoice (CI) to seller along with TSR (one day) along with a scanned copy /NCNDA / IMFPA signed by all buyers group with commission structure.
- 4) Seller releases Full POP documentation:

\*Fresh SGS report less than 48 hours,

\*ATSC Authorization to sell and collect

\*ATV authorization to verify

\*Tank Fact Sheet

\*An Unconditional DTA for buyers optional Dip test if needed

5) Buyer verifies the full Proof of Product (POP) documentation.

6) Buyer pays after completion of injection for the total value of product injected into the tanks through the means of SWIFT MT 103 / TT / SBLC / DLC, the title ownership will be immediately transferred to the buyer.

7) Buyer will pay within 24 hours after buyer's carry out the Dip test in the seller's tank storage and product is ready for injection into the buyer's tank storage.

8) Seller pays commission to all the intermediaries involved in the transaction immediately after confirmation of the Buyers payment in accordance with the signed and sealed NCNDA / IMFPA.

Sincerely

Uwe Halliger

Director



**Mail:** [halliger@abakus-asia.com](mailto:halliger@abakus-asia.com)

**Homepage:** [www.abakus-globaltrade.com](http://www.abakus-globaltrade.com) [www.abakus-asia.com](http://www.abakus-asia.com)

Our address below, in Germany for distribution remains:

- ABAKUS GROUP MANAGEMENTGES. mbh • Mozartstr. 37 • 29331 Lachendorf •
- HRB 211632 • Eingetragen beim Amtsgericht Lüneburg • Steuer ID: 11 / 297 / 1337 •
- **Bank:** FINOM • **IBAN:** DE97 1101 0101 5703 8334 87 • **BIC:** SOBKDEB2XXX •