

## **SOFT CORPORATE OFFER**

We the ATOLL BPZH limited Liability Company on behalf of our Seller Refinery we hereby issue this Soft Offer with full corporate responsibility we confirm and certify that our seller have the intention and capability to supply the following commodity according to the terms and the conditions to deliver the below products which is available in Rotterdam / Houston Tank Storage.

**DUE TO CURRENT GLOBAL MARKET PRODUCT PRICE UNCERTAINTY AND FLUCTUATION PRICES ARE SUBJECT TO NEGOTIATION AND CHANGE**

Grade: Russian GOST Standard.

Origin: Russian Federation

Payments Term: MT103, BG or SBLC via MT760,

Inspection: SGS.

## **PRODUCT LISTS**

<b>PRODUCT</b>	<b>GROSS PRICE</b>	<b>NET PRICE</b>
<b>JET A1</b>	<b>\$17 USD</b>	<b>15\$ USD</b>
<b>VIRGIN OIL D6</b>	<b>\$0.38 USD</b>	<b>\$0.36 USD</b>

## **TRANSACTION PROCEDURES**

1. Buyer provides ICPO to Seller along with tank storage agreement (TSA), company registration and passport copy.
2. Seller releases a letter of commitment to supply and Commercial Invoice (CI) for buyer's endorsement.
3. Upon receipt of signed commercial invoice, seller releases fresh SGS report, dip test permit, tank fact sheet to the buyer's tank farm only for confirmation of products according to Q&Q policies (POHA or PORA).
4. Upon confirmation of product by buyer's tank farm, seller leases three (3) days tank storage with the buyer's tank farm while buyer leases one (1) day tank storage to fulfill buyer's prove of storage availability
5. Buyer's tank farm therefore provide 4 days TSR document which would enable the seller release the follow documents directly to buyer via bank to bank:
  - i. Less than 24 hours SGS report
  - ii. Approved unconditional dip test authorization
  - iii. Product Q&Q report
  - iv. Authorization to sell and collect
  - v. Product reallocation notice authorized by the port authorities
  - vi. NCNDA/IMFPA to be signed by all parties
6. Buyer verifies the pop documents, secure the product in their tanks and pay total cost of product via MT103/SBLC/DLC
7. Seller confirms payment and split commission between all parties.

