



UFCE LLC

United Fuel Company Energia LLC

Address: 180004, Pskov region, Pskov, Vokzalnaya st., 20, office 528

+7 982 305 0041



info@unitedfuelcompanyenergia.ru

contact@unitedfuelcompanyenergia.ru

TERMS OF NEGOTIATION

ORIGIN: KAZAKHSTAN

DESTINATION: ANY SAFE WORLD PORT.

INCOTERMS: CIF/FOB/TTO

CIF LOADING PORT: KAZAKHSTAN.

FOB LOADING PORT: ROTTERDAM.

PAYMENT TERMS: DLC/SBLC/ MT103-T/T

INSPECTION: SGS OR SIMILAR

ISSUED DATE: MAY 16TH, 2023

SOFT CORPORATE OFFER.

We, United Fuel Company Energia Llc, Hereby Issue This Official Sales Corporate Offer With Full Corporate Responsibility As The Seller Refinery/Tittle Holder; We Hereby Confirm And Certify That We Are, Willing, Capable To Supply The Commodities According To The Terms And Conditions Herein Stipulated. All Documents From Buyer Side Must Be Legal And Issued Directly By The End Buyer For Seller'S Attorney Vetting. No Brokers / Mandates/ Facilitator Documents Is Acceptable.

PRODUCT AND PRICE.

KAZAKHSTAN ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 25,000 Metric Tons per Month

Maximum Quantity: 50,000 Metric Tons per Month

CIF Price: Gross USD \$350.00MT NET / USD \$340.00MT

KAZAKHSTAN ORIGIN MAZUT M100 GOST -10585/75/99

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$270.00/ USD \$260.00 NET on CIF

KAZAKHSTAN ORIGIN AVIATION KEROSENE COLONIAL GRADE JP54

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$66.00BBL NET/ USD \$64.00 NET on CIF

VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.79 / USD \$ 0.77 NET on CIF

KAZAKHSTAN EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

CIF Price: Gross USD \$46.00 / USD \$ 44.00 NET on CIF

LIQUIDIFIED PETROLEUM GAS. GOST 20448-90



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- D). Product quality passport (Analysis test Report).
- E). Clarification letter of account.
- 4). Within 3 to 5 banking days, Buyer's bank sends Non-Transferable or preferably, Transferable Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's provided bank verbiage for the first trial shipment. In cases whereby buyer is not able or willing to issue the bank instrument, buyer will have the option to secure the product allocation by 10% payment against (CIF) guarantee. This payment however shall be deducted from the total cost of the transaction after inspection at discharge port. Seller's Bank Issues Full POP Documents to Buyer's .
- A). Copy of license to export, issued by the department of the Ministry of Energy.
- B). Copy of Approval to Export, issued by the Ministry of Justice.
- C). Copy of statement of availability of the product.
- D). Copy of the refinery's commitment to producing the product.
- E). Copy of the Transnet contract to transport the product to the loading port.
- F). Copy of the port storage agreement.
- G). Copy of the charter party agreement to transport the product to the discharge port.
- H). Copy of Vessel Questionnaire 88.
- I). Copy of Bill of Lading.
- J). SGS Report at loading port.
- K). Dip test Authorization (DTA) & ATB
- L). NOR /ETA
- M). Certificate of Ownership Transfer
- N). Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
- 5). Shipment commences as per the signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 15- 25 days. The SGS inspection will be borne by the Seller at the loading seaport and the Buyer at the unloading seaport.
- 6). Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at the destination port.
- 7). Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

PAYMENT & BANKING COSTS, INSURANCE, FREIGHT PROCEDURES (KAZAKHSTAN ORIGIN).

- 1). Buyer issues ICPO in buyer company letterhead, company registration, buyer banking information and letter of acceptance stating to adhere to seller's transaction terms and procedure.
- 2). Seller issues drafted SPA , Buyer reviews, amends if any, signs, and returns the contract with the buyer's Company Information sheet (CIS).
- 3). Seller gives the below listed Partial proof of product then transports the product to the loading port.
 - A). Seller Commitment to Supply
 - B). Certificate of Origin
 - C). Statement of availability of the product
 - D). Product Analysis test Report.
- 4). Within 5 banking days, Buyer's bank sends Transferable Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's provided bank verbiage for the first trial shipment. In cases whereby buyer is not able or willing to issue the bank instrument, buyer will have the option to secure the product allocation by cash deposit of US \$ 450,000 against (CIF) guarantee. This payment however shall be deducted from the total cost of the transaction after inspection at discharge port. Seller's Bank Issues Full POP Documents to Buyer's Bank with 2% Performance Bond. (PB).
 - A). Copy of license to export, issued by the department of the Ministry of Energy.
 - B). Copy of Approval to Export, issued by the Ministry of Justice.
 - C). Copy of statement of availability of the product.



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- D). Copy of the commitment to supply the product.
- E). Copy of pipeline/transportation contract to transport the product to the loading port.
- F). Copy of the port storage agreement.
- G). Copy of the charter party agreement to transport the product to the discharge port.
- H). Copy of Vessel Questionnaire 88.
- I). Copy of Bill of Lading.
- J). SGS Report at loading port.
- K). Dip test Authorization (DTA) & ATB
- L). NOR /ETA
- M). Certificate of Ownership Transfer
- 5). Shipment commences as per the signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 15- 25 days. The SGS inspection will be borne by the Seller at the loading seaport and the Buyer at the unloading seaport.
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Director:

Kozlov Evgeny Vladimirovich

