



**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "РУСГАЗОЙЛ"**  
115114, г Москва, улица Летниковская, 10К2, КПП: 770501001 ОКПО:61148343  
ИНН: 0229012422, Эл. АДРЕС:rusgazoil@inbox.ru, reception@rusgazoil.ru  
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Tel: +79262428021

ATTN: Buyer/ Mandate

## SOFT CORPORATE OFFER

We "RUSGAZ LLC, Represented by MR. Yuri Aleksandrovich. on behalf of our end Seller/Refinery, with full legalresponsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

### PRODUCT LIST:

**COMMODITY: RUSSIAN DIESEL GASOIL GOST LO-02-62-305-82**

ORIGIN: RUSSIAN FEDERATION

GRADE: EXPORT STANDARD BLEND

CIF TRIAL SHIPMENT QUANTITY: 50.000MT WITH POSSIBLE R&E INTO YEARLY CONTRACT

CIF PRICE: US\$270.00 GROSS / US\$260.00 NET PER MT

FOB TRIAL SHIPMENT QUANTITY: 50.000MT WITH POSSIBLE R&E INTO YEARLY CONTRACT

FOB PRICE: US\$260.00 GROSS / US\$250.00 NET PER MT COMMISSION: 50% / 50 %

**COMMODITY: RUSSIAN MAZUT M100 GOST 10585-75 or 99**

ORIGIN: RUSSIAN FEDERATION

GRADE: EXPORT STANDARD BLEND

CIF TRIAL SHIPMENT QUANTITY: 50.000MT WITH POSSIBLE R&E INTO YEARLY CONTRACT

CIF PRICE: US\$270.00 GROSS / US\$260.00 NET PER MT

FOB TRIAL SHIPMENT QUANTITY: 50.000MT WITH POSSIBLE R&E INTO YEARLY CONTRACT

FOB PRICE: US\$260.00 GROSS / US\$250.00 NET PER MT COMMISSION: 50% / 50 %

**COMMODITY: RUSSIAN AVIATION KEROSENE COLONIAL GRADE (54) GOST 10227-86**

GRADE: EXPORT STANDARD BLEND

CIF TRIALSHIPMENT QUANTITY: 500.000 BARRELS WITH R&E INTO YEARLY CONTRACT

CIF PRICE: US\$45.00 GROSS / US\$42.00 NET PER BARRELS

FOB TRIAL SHIPMENT QUANTITY: 1 MILLION BARRELS WITH R&E INTO YEARLY CONTRACT

FOB PRICE: US\$42.00 GROSS / US\$39.00 NET PER BARRELS

**COMMODITY: RUSSIAN VIRGIN FUEL OIL D6**

ORIGIN: RUSSIAN FEDERATION

GRADE: EXPORT STANDARD BLEND

QUANTITY: 200.000,000 GALLONS TRIAL SHIPMENT WITH POSSIBLE R&E INTO YEARLY CONTRACT

FOB PRICE: US\$0.76 GROSS / US\$0.72 NET PER GALLONS



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## TERMS & OPERATIONAL PROCEDURE: CIF (TTO)

1 BUYER ISSUES ICPO WITH SELLER PROCEDURE

2. SELLER ISSUES TAKEOVER CONTRACT FOR REVIEW AND ENDORSEMENT BY ALL PARTIES. BUYER SIGN AND SEND BACK THE CONTRACT.

3. SELLER ISSUES PROOF OF PRODUCT AND SHIPPING DOCUMENTS AS LISTED BELOW;

- A. CERTIFICATE OF PRODUCT ORIGIN
- B. STORAGE TANK RECEIPT
- C. PRODUCT PASSPORT (Q&Q ANALYSIS REPORT)
- D. VESSEL Q88 DOCUMENTS
- E. BILL OF LADING
- F. COPY OF STORAGE TANK ENDORSEMENT.

4. UPON RECEIPT OF THE ABOVE DOCUMENTS BY THE BUYER, WITHIN 12 HOURS BUYER MAKES PAYMENT TO SECURE THE TITLE TRANSFER DEED TO ENABLE VESSEL RE-ROUTING TO THE BUYER'S DESTINATION PORT AND SIGN NCNDA/IMFPA.

5. UPON RECEIPT OF THE ABOVE PAYMENT OF THE TITLE TRANSFER DEED, THE OWNERSHIP CERTIFICATE WILL BE ISSUED AND THE FULL SET OF PROOF OF PRODUCT ALONG WITH SHIPPING DOCUMENTS WILL BE SENT TO THE BUYER WHILE THE VESSEL WILL BE RE-ROUTED TO THE CURRENT BUYER DISCHARGE PORT.

6. UPON ARRIVAL OF THE VESSEL AT THE BUYER DISCHARGE PORT. THE VESSEL CAPTAIN WILL HAND OVER ALL THE ORIGINAL POP DOCUMENTS TO THE BUYER REPRESENTATIVE WHILE BUYER PAYS IN FULL AFTER POSITIVE SGS, CIQ OR EQUIVALENT INSPECTION AT THE DISCHARGE PORT VIA T/T WIRE TRANSFER.

7. MANDATES/ INTERMEDIARIES RECEIVE THEIR COMMISSIONS ACCORDING TO SPOT DELIVERY.

## TERMS & OPERATIONAL PROCEDURE: CIF (TTO)

1. Buyer issue ICPO upon receipt of seller offer through official Authorized mandate.

2. Seller and buyer signs Commercial Invoice (CI) and Memorandum of Understanding (M.O.U) for Title Take Over of the loaded cargo.



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3. Upon signing of the (CI) & (M.O.U), seller issues to the buyer the following documents;

- A. Port Clearance Certificate (Endorsed by the Loading Port)
- B. Bill of Lading (On buyer Company's Name)
- C. Vessel Q88 Document
- D. Export Lisence
- E. Haulage Report
- F. Cargo Manifest. (Vessel Tracking Link)
- G. Allocation Certificate

4. Upon buyer acknowledgement of the above listed PPOP document from the seller, buyer contact the seller in-order to make all necessary processes to get the vessel approved by the Houston Port, Rotterdam Port, Qingdao port Authorities so that the vessel can be given a free boarding space at the mentioned commercial sea port for buyer to conduct their dip test on the loaded cargo immediately vessel arrives port.

5. Upon successful dip test by the buyer SGS team in the loaded cargo, buyer pay for the total cost of the loaded cargo via MT103 TT Wire Transfer.

6. Seller changes the title owner of the products to buyer company name and issue the buyer the TITLE HOLDER CERTIFICATE on buyer name, making buyer the full owner of the loaded cargo.

7. Seller injects the full stock into buyer lease tank, or buyer take over the vessel as the new title holder, which is optional.

8. Seller pays commission at seller side, and buyer pays buyer side and intermediaries.

9. Contract for one or more years begins.

GENERAL SECRETARY

YURI . F. ALEKSANDROVICH.

RUSGAZ LLC.

