льянс АЛЬЯНСГАЗЭКСПО НПЗ

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Date of Issue: JUNLY,15th .2020 Expiring Date: OCTOBER, 30TH .2020 TO: END-BUYER & END-BUYER MANDATE

SOFT CORPORATE OFFER

We "Alliancegasexpo" is an oil and gas exploiting, producing and Export Company, with full legal responsibility, under their penalty of perjury, hereby issue this Offer with given terms and conditions stated in this offer to confirm our readiness to execute the commercial invoice agreement with end buyer, and have the ability to supply the following commodity according to the terms and conditions in this offer. Financial statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiation. Only direct negotiations from end buyer's representative will be considered.

NCOTERMS: FOB /CIF ORIGIN: RUSSIA LOADING PORT: / NOVOROSSIYSK/ VLADIVOSTOK /PRIMORSK/ ROTTERDAM. PAYMENT TERMS: IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR MT103. INSPECTION: SGS, CIQ OR SIMILAR COMMISSION: SELLER'S SIDE 50% /BUYER'S SIDE 50

DIESEL-GAS OIL L0.2-62 GOST 305-82 (Diesel D2) Origin Russian Quantity MINIMUM 50.000MT – MAXIMUM 900.000MT x 12 months Price - \$ 310-300USD Gross/ Net per MT CIF ASWP Price: \$ 290-270USD Gross/ Net per MT FOB: Houston PRICE: \$250-240USD Gross/Net, per MT FOB: Rotterdam/Primorsk

MAZUT FUEL OIL 100 GOST 10585/75-99(Mazut M100) Origin Russian Quantity MINIMUM 50.000MT - MAXIMUM 800.000MT x 12 months Price – \$220/200 USD Gross/Net, per MT CIF ASWP PRICE: \$190-170USD Gross/Net, per MT FOB: Rotterdam/Primorsk

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 2,000, 000 Barrels per Month Maximum Quantity: 5,000,000 Barrels per Month Price: Gross \$38 /\$35 NET on CIF/ASWP Price: Gross \$30/ \$28NET on FOB/ASWP Rotterdam/Primorsk Commission: USD 4.00 seller side, USD 4.00 Buyer side Per Barrel

JET FUEL JPA1 (AVIATION KEROSENE COLONIAL GRADE A1) Minimum Quantity: 2,000, 000 Barrels per Month Maximum Quantity: 5,000,000 Barrels per Month Price: Gross \$38 /\$35 NET on CIF/ASWP Price: Gross \$30/ \$28NET on FOB/ASWP Rotterdam/Primorsk Commission: USD 4.00 seller side, USD 4.00 Buyer side Per Barrel

D6 VIRGIN FUEL OIL Origin Russian

Quantity 50.000.000 G. week and Maximum 400.000.000 Gallons per week x 52 weeks with R/E. Price - \$0,65 / 0,63USD Gross/Net, per GAL. CIF ASWP PRICE: \$0,51 / 0,4USD Gross/Net, per MT FOB: Rotterdam/Primorsk Commission: USD 5.00 seller side, USD 5.00 Buyer side Per GAL



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акспо Газ ЛЬЯНС

Autorized by: Mr. Alexander knodiakov Autorized by: EXPORT AND SALES DEPT " OOO ALLIANCE-GAZE TO BETINERY"



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