



St. S. Zhangabyluly, 48 p. Zhetybay; Mangistau  
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### SOFT CORPORATE OFFER

BOLATBEK OIL LLP, hereby approved the soft corporate offer with capacity to supply the under listed product with standard procedure according to specifications of buyers irrevocable corporate purchase orders. Our company is obligated and committed to execute 12 months contract with rolls and extensions with buyers/buyers mandates for purchase of Kazakhstan origin products to any world safe ports with terms and conditions of the sales and purchase agreement upon acceptance by both parties.

Product Country Of Origin: Kazakhstan

Ports of Loading: Kulevi/Vladivostok/Primorsk.

Terms Of Delivery: CIF (AWSP)

Product Payment Terms: Documentary Letter of Credit/ Standby Letter of Credit (SBLC) BG MT760.

Commission: \$5.00 USD Per MT/ \$2.50 USD Per Barrel/\$0.03 Per Gallon.

Performance Bond: Seller Pays 2% PB To Activate Buyer Payment Instrument Covering First Shipment Value.

Shipment Method: Vessel/ Railways/Pipeline.

Products:

EN590 DIESEL 10 PPM

FIXED PRICE: \$ 310. GROSS/\$300. NET PER MT

QUANTITY: 20,000 TO 50,000 MT (TRIAL SHIPMENT)

EASTERN SIBERIA PIPELINE OIL

FIXED PRICE: \$48.00 GROSS/\$46.00 NET PER BARREL

QUANTITY: 500,000 TO 1,000,000 BARRELS (TRIAL SHIPMENT)

VIRGIN FUEL OIL D6

FIXED PRICE: \$0.70 GROSS/\$0.68 NET PER GALLON

QUANTITY: 10,000,000 TO 50,000,000 GALLONS (TRIAL SHIPMENT)

LIQUEFIED NATURAL GAS (LNG)

FIXED PRICE: \$270. GROSS/\$260. NET PER MT

QUANTITY: 20,000 TO 50,000 MT (TRIAL SHIPMENT)

DIESEL EN590 50 PPM

FIXED PRICE: \$310 GROSS/\$300 NET PER MT

QUANTITY: 20,000 TO 50,000 MT (TRIAL SHIPMENT)



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LIQUEFIED PETROLEUM GAS (LPG)  
FIXED PRICE:\$300 GROSS/\$280. NET PER MT  
QUANTITY:20,000 TO 50,000 MT (TRIAL SHIPMENT)

AVIATION KEROSEN GRADE JP54 (GOST 10227-86)  
FIXED PRICE:\$58.00 GROSS/\$56.00 NET PER BARREL  
QUANTITY:500,000 TO 1,000,000 BARRELS (TRIAL SHIPMENT)

AVIATION JET A1 FUEL  
FIXED PRICE:\$60.00 GROSS/\$58.00 NET PER BARREL  
QUANTITY:500,000 TO 1,000,000 BARRELS (TRIAL SHIPMENT)

D2 DIESEL GASOIL L-0,2-62 GOST 305-82  
FIXED PRICE:\$350. GROSS/\$340. NET PER MT  
QUANTITY:20,000 TO 50,000 MT (TRIAL SHIPMENT)

PETROLEUM COKE (PET COKE)  
FIXED PRICE:\$80.00 GROSS/\$70.00 NET PER MT  
QUANTITY: 50,000 TO 100,000 MT (TRIAL SHIPMENT)

LIGHT CYCLE OIL (LCO)  
FIXED PRICE :\$250. GROSS/\$240. NET PER MT  
QUANTITY:20,000 TO 50,000 MT (TRIAL SHIPMENT)

UREA 46%  
FIXED PRICE: \$240. GROSS/\$230.NET PER MT  
QUANTITY:50,000 TO 100,000 MT (TRIAL SHIPMENT)

BITUMEN 60-70 GRADE  
FIXED PRICE:\$260. GROSS/\$250 NET PER MT  
QUANTITY:50,000 TO 100,000 MT (TRIAL SHIPMENT)

#### TRANSACTION PROCEDURE FOB

1. Seller issue soft corporate offer with terms and procedure of transaction. Buyer issue ICPO with their full banking details officially address to Seller upon receipt and acceptance of terms and procedure stated in soft corporate offer.
2. Seller issues commercial invoice to Buyer. Buyer sign and return the commercial invoice to Seller within 3 to 5 working days.
3. Seller issues to Buyer the following ppop documentation:
  - a. statement of product availability



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- b. commitment to supply
- c. product certificate of origin
- d. company certificate of incorporation and tax Registration
- e. Power of attorney to sell/supply
- f. TSR

4. Within 2 banking days upon buyer receiving the PPOP from seller, Buyer proceed to contact sellers tank farm to extend sellers Tank for 3 days where the product is stored for the inspection and dip test of the product, or Buyer provides a valid and verifiable tank farm for the period which requires for the injection of the product to buyer tank.

5. Seller issue DTA to buyer to enable buyer to proceed with the inspection of the product by SGS Company.

6. SGS inspection company proceeds with the inspection and dip test of product in favour of Buyer at the storage facility. Upon Successful Q&Q Dip Test on the product, SGS issue the inspection report certificate to Buyer.

7. Buyer makes the payment for the Total Value of the Product in the Tanks as per SGS Q & Q Report through the means of MT103-TT and upon 48 Hours after seller confirms buyer's payment, seller provides full POP documents and export documents and immediately proceeds to transfer title ownership of the product to buyer. Buyer commences lifting of the product to its Vessel Tanker or Storage tank.

8. Seller releases payment to all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

Signature and Stamp  
Export Director  
Timur Ruslan.

