



LIMITED LIABILITY COMPANY SIBTRANSTECH

Legal Address
KHANTY-MANSI AUTONOMOUS
OKRUG - YUGRA, SURGUT, ST. TRADE
UNION, 28 FLOOR 1 OFFICE 1

MOBILE: +7 (926) 775 6695
CHECKPOINT: 860201001
EMAIL: sibtranstechllc@mail.ru
SKYPE: [Mavrov Andrey Sergeevich](https://www.skype.com/user/Mavrov%20Andrey%20Sergeevich)

INN/ OGRN
8602288670
1188617013

To: Whom It May Concern

SOFT CORPORATE OFFER

We OOO «SIBTRANSTECH» hereby issue this Soft Offer with full corporate responsibility; for and on behalf of our Seller Refinery we hereby confirm and certify that we have the intention and capacity to supply the below commodities according to the terms and conditions:

RUSSIAN PETROLEUM PRODUCTS

DIESEL GAS D2 OIL GOST 305-82

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TON.
MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.
PRICE on CIF: GROSS USD \$240.00/ NET USD \$230.00 PER METRIC TON
PRICE on FOB: GROSS USD \$210.00/ NET USD \$200.00 PER METRIC TON

D6 VIRGIN FUEL OIL

MINIMUM LIFTABLE QUANTITY: 100,000,000 GALLONS.
MAXIMUM LIFTABLE QUANTITY: 400,000,000 GALLONS ON MONTHLY BASIS.
PRICE on CIF: GROSS USD \$0.70 / NET USD \$0.68 PER GALLON
PRICE on FOB: GROSS USD \$0.64 / NET USD \$0.62 PER GALLON

LIQUEFIED PETROLEUM GAS (LPG)

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TON.
MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.
PRICE on CIF: GROSS USD \$220.00/ NET USD \$210.00 PER METRIC TON
PRICE on FOB: GROSS USD \$200.00/ NET USD \$180.00 PER METRIC TON

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TRANSACTION PROCEDURES FOR CIF DELIVERY

1. Buyer Company issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead to the seller.
2. Seller Company issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any) both parties sign and seal the present contract and exchange the copies electronically.
3. Seller Company registers and legalizes contract officially with the appropriate authorities to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at seller's expense.
4. Seller Company sends hard copy of the notarized and insured POP documents along with the legalized Contract to buyer Company. The Partial POP documents to be send along with the legalized Contract include:

Certificate of Origin.

Company Registration Certificate.

Statement of Product Availability.

Product Quality Passport (Dip Test Analysis).

Refinery Commitment to Produce / Supply.

Refinery Legalized Draft Contract.

Proforma Invoice.

5. On confirmation of the receipt of the partial POP, buyer must within five (5) banking days issue the Bank Guarantee in the form of (SBLC/MT760 OR DLCMT700). Failure to issue the said bank guarantee within the stipulated days. Buyer issues a Performance security financial deposit of \$520,000.00USD (Five Hundred and Twenty Thousand United State Dollars). This is to enable the seller secure the service of the Vessel for the transportation of the product to buyer's destination port.



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Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ/SGS test at the discharge port.

6. Seller's bank sends through swift the original and full Proof of Product (POP) documents along with the 2% operative performance bond to the buyer's bank and the irrevocable documentary letter of credit issued by the buyer's bank on to the seller's bank will become immediately operative.

A. Copy of the Charter Party Agreement to transport the product to discharge port.

B. Copy of Shipping Schedule Document.

C. Product Analysis Report.

D. Certificate of Origin. Bill of Lading Tank Receipt.

E. Vessel Q88.

F. SGS Report.

G. Certificate of Product.

7. Both banks will confirm to seller and to buyer that the irrevocable documentary letter of credit and 2% PB has been accepted and the shipping commences as scheduled in the contract for the CIF delivery.

8. Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer to the seller's bank after the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank of all documents required by the contract.

9. Seller releases the commission of the intermediaries immediately.

Thanks,

Best Regards,

Mavrov Andrey Sergeevich,

On behalf of OOO «SIBTRANSTECH»

Refinery Authorized Sales Mandate

