



# АО «ТЮМЕННЕФТЕГАЗ»

JOINT STOCK COMPANY "TYUMENNEFTEGAZ"

Адрес: 625000, Тюменская область, город Тюмень, улица Ленина, 67

ОГРН: 1027200774974, ИНН: 7202027216

Эл. адрес: [jsc.tyumenneftegaz@mail.ru](mailto:jsc.tyumenneftegaz@mail.ru), Телефон: +7 905 503 2979



**TO: END BUYER/BUYER MANDATE**

## **SOFT CORPORATE OFFER & PRICE LIST**

We JSC "TYUMENNEFTEGAZ" an oil and gas exploiting, producing and exporting company, with full legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

### **LIST OF PRODUCT OF AVAILABLE**

#### **RUSSIAN DIESEL GAS D2 GOST 305-82**

QUANTITY: 50,000 - 500,000 Metric Tons/Monthly

PRICE: \$240 Gross - \$230 Net /Per MT CIF

PRICE: \$220 Gross - \$210 Net /Per MT FOB

COMMISSIONS: US\$5 Buyer side, US\$5 Seller side/Per MT

#### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

QUANTITY: 500,000 - 3,000,000 Barrels/Monthly

PRICE: \$42 Gross - \$38 Net /Per BBL CIF

PRICE: 38 Gross - \$35 Net /Per BBL FOB

Commissions: US\$2 Buyer side, US\$2 Seller side/Per MT

#### **RUSSIAN JET FUEL A1,**

QUANTITY: 500,000 - 3,000,000 Barrels/Monthly

PRICE: \$42 Gross - \$38 Net /Per BBL CIF

PRICE: \$38 Gross - \$35 Net /Per BBL FOB

COMMISSIONS: US\$2 Buyer side, US\$2 Seller side/Per MT

#### **RUSSIAN VIRGIN FUEL D6**

QUANTITY: 10,000,000 – 900,000,000 Gallons/Monthly

PRICE: \$0.64 Gross - \$0.62 Net/Per Gal CIF

PRICE \$0.61 Gross - \$0.60 Net/Per Gal FOB

COMMISSION: US\$0.02 Buyer side, US\$0.02 Seller side/Per Gal

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## CIF ASWP WORKING PROCEDURE

1. Buyer issue ICPO addressed to the seller.
2. Seller confirms ICPO and issues the FCO for signing and Contract for amendment and countersigning as per mutual agreement.
3. Seller legalizes and register contract at seller expense and send to buyer final approved registered and legalized contract.
4. Seller sends to buyer via E-mail, the following PPOP documents on buyer name for verification of the allocation.
  - A. Statement of product availability. B. Refinery commitment to supply.
  - C. Transaction passport. D. Certificate of Origin.
  - E. Company license to export. F. Product Passport.
- 5- Buyer and seller sign the CPA with the secured shipping company for documentation along with the NCNDA for commission construction, both buyer and seller shall be responsible for the first lift freight charges 50% each, buyers 50% freight payment shall be deducted from the first vessel value amount upon delivery.
- 6- Seller along with shipping company submit full set of POP according to the signed contract velum with all vessel details.
6. Upon verification of the above documents, buyer issues total cost of the first month trial shipment through SBLC BG SWIFT/DLC or as suitable by the end buyer.
7. Both Parties lodge their contracts to their respective banks and seller bank swift the full POP documents plus 2% PB and dip test authorization to buyer bank.
8. Delivery commences as per contract schedule and vessel arrives at buyer discharge port within days after confirmation of the blocked fund instrument.
9. Buyer release blocked fund and make payment by T/T via MT 103 within five to seven (5-7) working days of delivery.
10. Upon receiving payment from buyer, within two (2) working days the seller will T/T commission to all relevant parties involved in this transaction.



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## REQUIREMENTS:

- \*BUYER PASSPORT COPY AND ONE OF ITS REPRESENTATIVES (FOR OFFICIAL USE)
- \*BUYER COMPANY REGISTRATION CERTIFICATE
- \*SCAN COPIES OF THE BUYER AND PARTNER FLIGHT TICKETS
- \*SCAN COPY OF THE BUYER HOTEL RESERVATIONS
- \*SCAN COPY OF BUYER VISA

## Signature:



JOINT STOCK COMPANY "TYUMENNEFTEGAZ"

Director: Vladimir Trubnikov

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