



**ООО "Газнефтьсервис"**  
**LIMITED LIABILITY COMPANY "GAZNEFTSERVIS"**

Address 450105 , Republic of Bashkortostan , Ufa  
city , Yuri Gagarin street, 48  
INN: 0276144930 KPP: 027601001  
Email: [Khairtdinov@gazneftservice.ru](mailto:Khairtdinov@gazneftservice.ru),  
[gazneft.service@mail.ru](mailto:gazneft.service@mail.ru)  
Tel: +79-09-695-0629, Skype: Gazneftservice

### SOFT CORPORATE OFFER

LLC GAZNEFTSERVICE is an integrated oil and gas consultant company working as a Mandate in the oil and gas industry has improved the company growth and the company intend to collaborate in establishing relationship with more genuine partners /importers of agrochemical and petrochemical products.

ORIGIN: RUSSIA

INCOTERMS: FOB / CIF

LOADING PORT: ROTTERDAM/ HOUSTON/ NOVOROSSIYSK/ VLADIVOSTOK/ PRIMORSK/ UST-LUGA.

PAYMENT TERMS: T/T TELEGRAPHIC TRANSFER, BG OR SBLC, MT103.

INSPECTION:SGS, CIQ OR SIMILAR

COMMISSION: PAID BY SELLER

#### **RUSSIAN D2 – DIESEL GAS OIL L-02-62 GOST 305-82**

Minimum Quantity: 50,000 Metric Tons per month  
Maximum Quantity: 500,000 Metric Tons per month  
Price on FOB: \$240.00 USD GROSS / \$236.00 USD NET  
Price on CIF: \$260.00 USD GROSS / \$256.00 USD NET  
Commission: Seller's Side \$2.00USD/ Buyer's Side \$2.00USD Per MT

#### **RUSSIAN EXPORT BLEND CRUDE OIL GOST 51 858-2002 /9965-76 (R.E.B.C.O)**

Minimum Quantity: 100,000 Barrels per month  
Maximum Quantity: 5,000,000 Barrels per month  
Price on FOB: \$42.00 USD GROSS / \$40.00 USD NET  
Price on CIF: \$38.00 USD GROSS / \$36.00 USD NET  
Commission: Seller's Side \$2.00USD/ Buyer's Side \$2.00USD Per BBL

#### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Minimum Quantity: 2,000,000 Barrels per month.  
Maximum Quantity: 4,000,000 Barrels per month  
Price on FOB: \$34.00 USD GROSS/ \$32.00USD NET  
Price on CIF: \$36.00USD GROSS / \$34.00USD NET  
Commission: Seller's Side \$1.00USD/ Buyer's Side \$1.00USD Per BBL

#### **AVIATION KEROSENE COLONIAL GRADE A1 JET FUEL A1**

Minimum Quantity: 2,000,000 Barrels per month.

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## TRANSACTION PROCEDURES FOR CIF DELIVERY

1. Buyer Company issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead and Data page of Buyer's Passport.
2. Seller Company issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any). Both parties sign and seal the present contract and exchange the copies electronically.
3. Seller Company present its Export License, buyer Company also provides Company Registration information and documentary details of its storage booking at unloading port upon confirmation of the seller's document.
4. Seller Company registers and legalizes contract officially with the appropriate authorities to facilitate booking of allocation, obtaining Transaction Code and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at buyer's expense.
5. Seller Company sends hard copy of the notarized and insured POP documents along with the legalized Contract to buyer Company. The Partial POP documents to be send along with the legalized Contract include:
  - Certificate of Origin.
  - Company Registration Certificate.
  - Statement of Product Availability.
  - Product Quality Passport (Dip Test Analysis).
  - Refinery Commitment to Produce / Supply.
  - Refinery Legalized Draft Contract.
6. Seller Company appoints a tested/reliable shipping and World-Renowned Logistic Company. Both end seller and end buyer will sign the Charter Party Agreement (CPA) together with the Shipping and Logistic Company (A three parties CPA). Seller/Buyer negotiate and makes arrangement for the Chartered Freight Cost with the appointed shipping company for the transportation of the product to the buyer's designated discharge port.
7. Seller Company releases copies of POP and Shipping documents to buyer Company.
  - Copy of the Charter Party Agreement to transport the product to discharge port.
  - Copy of Shipping Schedule Document.
  - Product Analysis Report.
  - Certificate of Origin.
  - Bill of Lading
  - Tank Receipt.
  - Vessel Q88.



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- SGS Report.
  - Certificate of Product.
8. Buyer's bank sends the Irrevocable Documentary Letter of Credit (IRDL) non- operative issued by the buyer's bank to seller's bank for the face value of the first whole month shipment.
  9. Seller's bank sends through swift the original and full Proof of Product (POP) documents along with the 2% operative performance bond to the buyer's bank and the irrevocable documentary letter of credit issued by the buyer's bank on to the seller's bank will become immediately operative.
  10. Seller's bank will confirm to seller and to buyer that the irrevocable documentary letter of credit has been accepted and the shipping commences as scheduled in the contract for the CIF delivery.
  11. Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer to the seller's bank after the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank of all documents required by the contract.
  12. Seller releases the commission of the intermediaries immediately.

Regards,



**Khairtdinov Fidan Fidailovich (Director)**

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