



ТРАНСКОДОЙЛ, ТОО

58а шағын ауданы, Әуезов ауданы 8, Алматы, Қазақстан Республикасы

БИН:181140018013 РНН:600300686970 ОКПО:751310000

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EXPIRY DATE: 30th SPETEMBER, 2023.
TO: END BUYERS, RE-SELLERS & MANDATE BUYERS

We, **TANSKOD OIL LLP, Kazakhstan**, the Seller/Refinery and acting with legal standing states with full corporate, legal authority and responsibility under penalty of perjury do hereby confirm the availability of the listed petroleum products of KAZAKHSTAN ORIGIN for immediate spot and contract or CIF deliveries under the specified terms and conditions as stated below. All supplies are guaranteed to meet the international standard specifications and to pass the stringent requirement of SGS or equivalent in compliance with ICC regulations.

LIST OF AVAILABLE PRODUCTS FOR SUPPLY

COMMODITY:	ULTRA LOW SULFUR DIESEL EN590/10PPM
MIN TRIAL QUANTITY:	25,000 MT FIRST SHIPMENT
MAX CONTRACT QUANTITY:	500,000 MT X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
PACKING:	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
SPECIFICATIONS:	AS PER BUYER REQUEST
PAYMENT TERMS:	SBLC MT 760 / MT103
PRICE CIF:	GROSS: \$340 USD PER MT / NET: \$330 USD PER MT
PRICE FOB:	GROSS: \$330 USD PER MT / NET: \$320 USD PER MT
COMMISSION:	BUYER SIDE: \$5 USD / SELLER SIDE: \$5 USD PER MT

COMMODITY:	PETROLEUM COKE (PET COKE)
MIN TRIAL QUANTITY:	30,000 MT FIRST SHIPMENT
MAX CONTRACT QUANTITY:	500,000 MT X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
PACKING:	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
SPECIFICATIONS:	AS PER BUYER REQUEST
PAYMENT TERMS:	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
PRICE CIF:	GROSS: \$110 USD PER MT / NET: \$105 USD PER MT
PRICE FOB:	GROSS: \$105 USD PER MT / NET: \$100 USD PER MT
COMMISSION:	BUYER SIDE: \$2.5 USD / SELLER SIDE: \$2.5 USD PER MT

COMMODITY:	LIGHT CYCLE OIL(LCO)
MIN TRIAL QUANTITY:	30,000 MT OR MORE FIRST SHIPMENT
MAX CONTRACT QUANTITY:	500,000 MT X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
PACKING:	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
SPECIFICATIONS:	AS PER BUYER REQUEST
PAYMENT TERMS:	SBLC MT760 / MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
PRICE CIF:	GROSS: \$310 USD PER MT / NET: \$300 USD PER MT

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58A, Microdistrict 8, Auezovsky District, Almaty Kazakhstan Republic.

TRANSKOD OIL, LLP





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1. Buyer issues ICPO with seller's procedure along with Buyer's, Company Registration Certificate of Incorporation with Buyer international passport copy.
2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller along with (CPA) issued by Buyer shipping company and NCNDA/IMFPA signed by all buyer groups with commission structures to issue the deal true Tank to Vessel.
3. Seller issues to Buyer:
 - (A) Product passport
 - (B) Certificate of Origin
 - (C) Refinery commitment Letter to supply
 - (D) Company Certificate of Incorporation
 - (E) Allocation Transaction Passport Code Certificate or Authority to sell and collect
 - (F) Transaction Guarantee Payment Invoice via MT103 TT WIRE TRANSFER
4. Buyer verifies documents and proceeds with transaction guarantee payment via MT103 TT wire to the seller's designated bank account.
5. Upon the confirmation of the transaction guarantee payment, Seller issues Dip Test Authorization letter sign by all parties including Buyer shipping company.
6. Upon the countersigning of the DTA, by all parties including Buyer shipping company.
7. Buyer provides Q88 and Authorization to inject from the shipping company.
8. Seller issue TSR for Buyer to order SGS or INTERTEK and Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test of the product in the Seller's tank.
9. Seller shall immediately submit the (SGS or INTERTEK) inspection Report along with the full Proof of Product (POP) to the Buyer including Notice of Readiness to Inject
10. Buyer Successful Carry out Q&Q Dip Test on the product, Buyer makes the payment for the Total Value of the Product injected into the Tanks Through the means of MT103-TT WIRE TRANSFER less the transaction guarantee payment.
11. Upon Seller Receipt of the Payment, Seller issue to Buyer Title Ownership of the product and Export document of the product etc.
12. Buyer Lift the product with its Vessel Tanker and Seller Pays All Intermediary Involved as NCNDA/IMFPA in the Transaction, and Subsequently Monthly Shipment Continues as per Terms and Conditions.

MR. EROFEI PETROVICH KOCHIEVSKI
GENERAL DIRECTOR
LLP TRANSKOD OIL, KAZAKHSTAN



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