

OOOM-PETROL DETAILS
WEBSITE: www.oom-petrol.ru

HOTLINE OR WHATS APP: +7-925-815-79-69

SKYPE ID: live:.cid.397fbcac727ec0a

EMAIL: info@oom-petrol.ru, salesdept@oom-petrol.ru

ADDRESS: Refinery Address: 125167, Moscow, Leningradsky prospekt, 37, building 9, office 635.

To:	Buyer/Buyer's Mandate
Issued Date:	
Expiration Date:	
Reference No.:	

SOFT CORPORATE OFFER

We, **OOO M-PETROL** and gas exploiting, producing and exporting company, under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with end buyer, the Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent, with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

Loading Ports: Any Safe World Port with Russia Federation and the Netherlands
Incoterms: CIF/FOB
Insurance: Paid By Seller, Covering 110% of Shipment Value
Inspection: SGS on Seller's Cost At the Loading Port
Destination: Any Safe World Port (ASWP)
Commission: Seller Side 50% / Buyer Side 50% Split

Payment Method: TT/MT103, BG, DLC, SBLC MT760, BG On Monthly Delivery payable 100% At Sight After Presentation To The Buyer Bank Full Set Of Documents Required For Payment.

PRODUCTS	FOB PRICE	CIF PRICE	COMMISSION
MAZUT M100 GOST 10585-75&10585-99	\$150 Gross / \$140Net	\$160Gross / \$150 Net	\$5/\$5 per MT
AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL A1	\$50Gross/\$30Net	\$53Gross/\$35Net	\$1.5/\$1.5 per bbl
LIGHT CRUDE OIL (LCO)	\$349.00 GROSS /\$339.00NET	\$359.00 GROSS /\$349.00NET	\$5/\$5 per MT

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RUSSIAN D2 DIESEL GAS OIL L-02-62 GOST 305-82	\$420 Gross / \$410 NET	\$430 Gross / \$420 NET	\$5/\$5 per MT
RUSSIAN EXPORT BLEND CRUDE GOST 51 858-2002 [R.E.B.C.O]	\$120 Gross/\$115net	\$115 Gross/\$ 110 Net	2.50/2.50 per MT
CST-180 FUEL OIL	\$285Gross/ \$275Net	\$295Gross / \$285Net	\$5/\$5 per MT
CST-380 FUEL OIL	\$325Gross/\$315NET	\$325Gross/\$315.00NE	\$5/\$5 per MT
LIQUIDIFIED PETROLEUM GAS [LPG] GOST 20448 – 90, 20448-90- PROPANE AND 50%/70%/30%/40%/60% BUTANE	\$410 Gross / \$ 390Net	\$ 430.00 Gross / \$ 410 NET	10/\$10 per MT
BASE OIL - SN 500, SN650, 100, 500 SN150, SN400, SN500, SN65, II, III.	\$ 380 Gross / \$ 375.00 NET	\$ 385 Gross / \$ 380.00 NET	\$2.50 / \$2.50 per MT
AUTOMOTIVE GASOLINE OIL (AGO)	US\$210.00 GROSS / US\$200.00 NET	US\$220.00 GROSS / US\$210.00 NET	\$5 / \$5 per MT
BITUMEN 60/70 BITUMEN 50/70	US\$220.00 GROSS / US\$210.00 NET	\$230.00 GROSS /\$220.00 NET	\$5 / \$5 per MT
DIESEL GASOIL D2 (EUROPEAN EN 590 / 10 PPM)	\$295.00 GROSS /\$285.00 NET	\$305.00 GROSS /\$295.00 NET	\$5 / \$5 per MT
DIESEL GASOIL D2 (EUROPEAN EN 590 / 50 PPM)	\$180.00 GROSS /\$170.00 NET	\$190.00 GROSS /\$180.00 NET	\$5 / \$5 per MT
RUSSIAN VIRGIN FUEL OIL D6	\$0.66GROSS/ \$0.64NET	\$0.68 GROSS / \$0.66	\$0.01 / \$0.01 per Gal

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TTO PROCEDURE

1. Buyer issues ICPO along with scanned copy of Corporate Registration and Undersigned Passport (Optional) data sheet upon receipt of seller SCO.
2. Seller issues draft copy of Sales Purchase Agreement (SPA), Buyer signs and returns to Seller SPA.
3. All parties sign NCNDA/IMFPA commission protection agreement.
4. Seller appoints Russian Charter Company at its discretion and begins loading commencement and prepare for sailing.
5. Upon vessel arrival at loading port, Seller proceeds to issue the following documents to Buyer:
 - a. Statement of Availability of the Product
 - b. Letter of Commitment to Supply
 - c. Notarized Product Passport with Ministry of Energy
 - d. Sealed Contract
6. Upon loading finish, Seller send POP soft copies to Buyer's designated email:
 - a. Certificate of Origin
 - b. Copy of Export License issued by Russian Ministry of Energy
 - c. Copy of Q&Q certificates as issued at loading port by an independent surveyor Company nominated by Seller
 - d. Ullage report identification of the loaded cargo with quantity expressed in MT
 - e. Copy of Ocean Bill of Lading made out "Clean on Board" marked "Freight Prepaid"
 - f. Signed commercial invoice showing quantity, quality survey result, vessel name and loading completion date
 - g. Copy of Charter party Agreement
 - h. Q88 Vessel details
7. Once the captain dispatches the vessel from the loading port onboard to buyer nominated port of discharge, Buyer T/T or MT103 in USD 10%(Negotiable Depending of the Quantity) of the tentative total value of goods onboard as deposit payment.
8. Vessel set on voyage to Buyer discharge port and upon arrival at the anchorage point, Seller provides Buyer with:
 - a. Dip Test Authorization
 - b. ATB for Inspection according to SGS/CIQ standards
9. When arriving at the anchorage point of the port of destination, the tanker may be subject to joint random boarding inspection by the Coast Guard, Customs and CIQ/SGS.



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**GENERAL DIRECTOR
OOO M-PETROL REFINERY**



OOO M-PETROL