



ООО "НПО НЕФТЕХИМИЯ"
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ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "НПО НЕФТЕХИМИЯ"
Юридический адрес: 420061, республика Татарстан,
город Казань, улица Николая Ершова, дом 29,
ИНН: 1658146000, КПП: 166001001, Эл. Адрес: Neftekhimiya@bk.ru

ТЕЛ / Whatsapp : +79265036957, Skype: neftekhimiya



SOFT CORPORATE OFFER

LLC NPO NEFTEKHIMIYA is a Russian Based oil and gas mandate company, with full legal responsibility, we hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to connect end buyer with end refinery, with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer

ESPO BLEND CRUDE OIL/LIGHT CYCLE OIL

Minimum Quantity: 500,000 per barrel.

Maximum Quantity 5,000,000 per barrel.

CIF Price: Gross 33 USD Net 30 USD.

FOB price: gross 30 USD Net 27 USD

Commission 1 USD Seller side 1 USD Buyer side

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

COMMODITY DIESEL FUEL, RUSSIAN ORIGIN

Grade 50ppm Export Grade

Quantity 25,000mt/m

Term of Supply 25,000mt/m Spot Deal, with possible 12-month supply

Origin Russian Origin, to be confirmed by Seller

Delivery CIF –

Commencement Immediately upon receipt of required documents

Commission Structure (50% Buyer open side/50% seller closed side)

Security Standby Letter of Credit (SBLC) MT760

Seller's Payment Bond: 2%

Payment Cash of CIF basis, via Express Electronic Fund Transfer (EEFT), once vessel lands at Durb

RUSSIA ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month

Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 19.00BBL NET/ USD \$17.00 NET on CIF

FOB Price: Gross USD \$ 15.00BBL NET / USD \$13.00 NET on FOB/Novorossiysk/Rotterdam

VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.50 / USD \$ 0.40 NET on CIF

FOB Price: Gross USD \$ 0.35 / USD \$0.30 NET on FOB/Novorossiysk/Rotterdam RUSSIA

RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 150.00MT NET / USD \$ 140.00MT on CIF

FOB Price: Gross USD \$ 130.00MT NET / USD \$ 120.00MT on FOB/Novorossiysk/Rotterdam

RUSSIA ORIGIN MAZUT M100 GOST -10585/75/99

Quantity: 10,000 Metric Tons per Month



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Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$ 150.00MT NET / USD \$ 140.00MT on CIF
FOB Price: Gross USD \$ 130.00MT NET / USD \$ 120.00MT on FOB/Novorossiysk/Rotterdam

EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76
Minimum Quantity: 10,000 Barrels per Month
Maximum Quantity: 3,000,000 Barrels per Month
CIF Price: Gross USD \$ 19.00BBL NET/ USD \$17.00 NET on CIF
FOB Price: Gross USD \$ 15.00BBL NET / USD \$13.00 NET on FOB/Novorossiysk/Rotterdam

LIQUIDIFIED PETROLEUM GAS. GOST 20448-90
Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 1,000,000 Metric Tons per Month
CIF Price: Gross USD \$ 150.00MT NET / USD \$ 140.00MT on CIF
FOB Price: Gross USD \$ 130.00MT NET / USD \$ 120.00MT on FOB/Novorossiysk/Rotterdam

LIQUEFIED NATURAL GAS (LNG) LIFTABLE QUANTITY
Minimum Quantity: 100,000Metric Tons Per Month
Maximum Quantity: 400,000Metric Tons Per Month
CIF Price: Gross USD \$ 150.00MT NET / USD \$ 140.00MT on CIF
FOB Price: Gross USD \$ 130.00MT NET / USD \$ 120.00MT on FOB/Novorossiysk/Rotterdam

FUEL OIL CST-180
Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$ 150.00MT NET / USD \$ 140.00MT on CIF
FOB Price: Gross USD \$ 130.00MT NET / USD \$ 120.00MT on FOB/Novorossiysk/Rotterdam

UREA 46% PRILLED & GRANULAR (RUSSIAN ORIGIN)
Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 50,000 Metric Tons Month
CIF Price: Gross USD \$ 150.00MT NET / USD \$ 140.00MT on CIF
FOB Price: Gross USD \$ 130.00MT NET / USD \$ 120.00MT on FOB/Novorossiysk/Rotterdam

SULPHURGRANULAR
Minimum Quantity: 50,000 metric tons per month
Maximum Quantity: 500,000 metric tons per month
CiF Price: Gross USD \$60.00 /NET USD \$40.00 on CIF

OTHER PRODUCTS
BITUMEN GRADE60/70 AND 80/100:
PRICE CIF ASWP: GROSS \$140/NET \$130
PRICE FOB ASWP: GROSS \$120/NET \$110

OTHER PRODUCTS
BUTANE GRADE60/70 AND 80/100:
PRICE CIF ASWP: GROSS \$140/NET \$130
PRICE FOB ASWP: GROSS \$120/NET \$110



RUSSIA ORIGIN JET A1 FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 19.00BBL NET/ USD \$17.00 NET on CIF

FOB Price: Gross USD \$ 15.00BBL NET / USD \$13.00 NET on FOB/Novorossiysk/Rotterdam

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL

Minimum Quantity: 100,000 metric tons

Maximum Quantity: 300,000 metric tons

CIF Price: Gross USD \$ 150.00MT NET / USD \$ 140.00MT on CIF

FOB Price: Gross USD \$ 130.00MT NET / USD \$ 120.00MT on FOB/Novorossiysk/Rotterdam

RUSSIAN EASTERN SIBERIA PACIFIC OCEAN (ESPO)

Minimum Quantity: 20,000 Metric Tons per Month

Maximum Quantity: 300,000 Metric Tons per Month

CIF Price: Gross USD \$ 150.00MT NET / USD \$ 140.00MT on CIF

FOB Price: Gross USD \$ 130.00MT NET / USD \$ 120.00MT on FOB/Novorossiysk/Rotterdam

EN590

Minimum Quantity: 25,000 Metric Tons per Month

Maximum Quantity: 300,000 Metric Tons per Month

CIF Price: Gross USD \$ 150.00MT NET / USD \$ 140.00MT on CIF

FOB Price: Gross USD \$ 130.00MT NET / USD \$ 120.00MT on FOB/Novorossiysk/Rotterdam

PETROLEUM COKE

Minimum Quantity: 50,000MT per Month

Maximum Quantity: 400,000MT per Month

CIF Price: USD \$ 45.00MT/USD \$ 43.00 NET on CIF

GASOLENE 89 OCTANES

PRICE CIF ASWP: GROSS \$140/NET \$130

PRICE FOB ASWP: GROSS \$120/NET \$110

LIGHT CYCLE OIL(LCO)

Minimum Quantity: 50,000 MT per Month

Maximum Quantity: 400,000 MT per Month

CIF Price: Gross USD \$ 150.00MT NET / USD \$ 140.00MT on CIF

FOB Price: Gross USD \$ 130.00MT NET / USD \$ 120.00MT on FOB/Novorossiysk/Rotterdam

DIRECT INJECTION FROM REFINERY RESERVIOR TO TANK

1. Seller Issue Soft Corporate Offer (SCO) for buyer Review and Acceptance.
2. Buyer issue Irrevocable Confirmation Purchase Order (ICPO), Company Certificate of Registration and Import License, data page of buyer's passport.
3. Seller Issue Commercial Invoice for the available quantity of product in seller's tank. Buyer signs and return back to seller signed and sealed Commercial Invoice and TSA as a proof of buyer's availability of storage facility.
4. Seller issue to buyer the NOR (Notice of Readiness) to commence the Injection of the product.
5. Buyer provide to Seller Authority to Verify (ATV.)



6. Seller pays buyer's Logistic Company for 3 days tank lease. After seller payment confirmation by buyer tank farm, buyer pay 5 days in order to get TSR and submit it to seller.
7. Seller moves the fuel from refinery reservoir and injects fuel to buyer tank in ROTTERDAM and furnish Buyer with the following:
 - ☑ Fresh SGS Report.
 - ☑ Pipeline Injection Report.
 - ☑ Refinery Reservoir Receipt.
 - ☑ Certificate of Origin.
 - ☑ Certificate of Ownership.
 - ☑ Dip Test Authorization Letter. (DTA)
 - ☑ Authorization to Sell and Collect (ATSC)
8. Buyer Successful Q&Q Dip Test on the product, Buyer makes the payment for the Total Value of the Product Injected into the Tanks Through the means of MT103-TT.
9. Upon Seller Receipt of the Payment for the Product from the buyer, Seller issue to Buyer the Title Ownership of the product and all Exporting Document of the product.
10. Buyer Lift the product with its Vessel Tanker. 11. Seller pays commissions to all intermediaries involve in the transaction according to the signed NCNDA/IMFPA

CIF PROCEDURE

1. buyer accepts seller's procedure and issues icpo with the following: banking details ,company profile, and passport copy.
2. seller acknowledges buyer 's icpo and issues contract to buyer open for amendment.
3. seller makes the final signature, notarized the contract with appropriate authorities, convert to pdf and send to buyer as final approved copy along with the following:
 - product certificate of origin
 - certificate export license issued by Russian ministry of energy
 - icc warning letter
 - statement of product availability from the ministry of energy attestation of allocation letter tank storage reservoir receipt
4. Buyer issue SBLC MT760 / BG or 3% TT to Escrow Account within 7 working days
5. buyer shall acquire the vessel information upon successful securing of the payment and seller shall immediately issue w.o.t (warrant of title) & furnishes commitment letter to be signed by buyer, alongside shipping company before sending the below ppop documents upon the receipt of the endorsed
 - commitment letter to supply.
 - certificate of incorporation
 - act of transfer commercial invoice
 - company tax payer '
 - fresh sgs export report conducted in vessel quality specification
 - nor/notice of readiness--BL & Q88
 - eta-estimated time of arrival
6. shipment commence as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer 's inspection team carries out ciq,/sgs or equivalent inspection to ascertain quality and quantity.
7. product is discharged after successful inspection into buyer 's storage facility, then buyer 's bank releases payment for total value of the product to seller 's bank within seventy-two (72) hours by tt mt 103. seller transfers title of the product to buyer. Seller pay seller intermediaries/parties involve



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Ernest Turkevich,
General Director



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