

LIMITED LIABILITY COMPANY "TARKHOVSKOYE"

Khanty-Mansiysk AG, Nizhnevartovsk, st.
Kuzovatkina, d. 39G, CABINET 20, STAGE 2

INN/KPP: 8603158634/860301001

Tel: +79621911244

Date Expired: 29/10/2023

EMAIL: valery.plotnikov@internet.ru / valeryplotnikov@bk.ru

SOFT CORPORATE OFFER (SCO)

We under penalty of perjury, a confirmed seller of Kazakhstan Crude Oil/Petroleum Products, with full corporate responsibility to supply, hereby introduce this offer with below terms and procedures for our product.

KAZAKHSTAN D2 GAS OIL GOST 305-82

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 200 GROSS / \$190 NET

CIF Price: \$ 250 GROSS / \$ 240 NET

COMMISSION: \$10/\$10

MAZUT 100 GOST10585-75 / 99 KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 180 GROSS / \$170 NET

CIF Price: \$ 210 GROSS / \$ 200 NET

COMMISSION: \$5 /\$5

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL KAZAKHSTAN ORIGIN

Quantity: Minimum: 500,000 BBLs. Maximum: 10,000,000 BBLs

FOB Price: \$ 70 GROSS / \$66 NET

CIF Price: \$ 95 GROSS / \$91 NET

COMMISSION; \$10/\$10

JET FUEL JPA1 (AVIATION KEROSENE COLONIAL GRADE A1)

Quantity: Minimum: 500,000 BBLs. Maximum: 10,000,000 BBLs

COMMISSION: \$10/\$10

FOB Price: \$ 70 GROSS / \$66 NET

CIF Price: \$ 95 GROSS / \$91 NET

KAZAKHSTAN VIRGIN FUEL OIL D6

Quantity: Minimum: 1,000,000 GALLONS PER WEEK.

Maximum: 50,000,000 GALLONS

FOB Price: \$0.65 GROSS / \$0.60 NET

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FOB TRANSACTION PROCEDURE

- 1 Buyer issues Irrevocable Corporate Purchase Order (ICPO) along with their TSA.
- 2 Seller issues Commercial Invoice (CI) for the product available in Tanks at the port; Buyer sign and submit the Commercial Invoice to the Seller.
3. Seller issues a copy of SGS report to the Buyer's Tank Farm to verify product in seller's tank reservoir and SGS report
4. Upon confirmation of successful verification of SGS and product by Buyer's Tank farm, seller issues the below listed PPOP documents to buyer:
 - Unconditional Dip Test Authorization (DTA)
 - Fresh SGS Report
 - Authorization to Physically Verify product in Seller's Tank (ATV)
 - Q&Q Report
 - Ullage Report
 - Tank Storage Receipt
 - Tank Injection Report
5. Seller issues NCNDA/IMFPA to all intermediaries involved in the transaction and to seller/buyer. Endorsed NCNDA/IMFPA.
6. Buyer inspect by SGS (Dip test in Seller tanks) on buyer's expense.
7. Seller Issue (Authorization to Transfer from Seller Tank to Buyer Tank) upon buyers satisfactory.
8. Buyer makes payment for the product via MT103 after completed injection and receiving copy of bill of lading and seller transfers title ownership to buyer and sign yearly contract delivery.



SIGNED AND SEALED BY: HEAD: DIRECTOR PLOTNIKOV VALERY VYACHESLAVOICH.