



Akhmad Kadyrov Oil Trading Incorporation

SOFT CORPORATE OFFER FOR PRODUCTS

ISSUED: 05/01/2021
VALIDITY: 6 MONTHS

WE, Akhmad Kadyrov Oil Trading Incorporation, on behalf /Refinery/Seller company, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

DELIVERY TERMS:
FOB AND CIF

MAX TOTAL QUANTITY BY MEASUREMENT FOR 1ST SHIPMENT:
METRIC TONES (500,000MT) BARRELS (2,000,000BBL) 200,000,000 GALLONS

PERFORMANCE BOND:
SELLER ISSUES 2% PERFORMANCE GUARANTEE BOND

INSPECTION:
SGS ONLY

GASOLINE 89, 95 OCTANES: Monthly Quantity: 10,000MT–1,000,000MT. Price Per MT: FOB \$140 Gross/\$130 Net. CIF \$160Gross / \$150 Net. Commission: \$5/\$5.

REBCO GOST 51 858-200 / 9965-76: Monthly Quantity: Minimum of 100.000 Barrel/per month and Maximum of 1,000,000 Barrels/ per month FOB Price: NWE Platt's Discount Minus - \$6.00 Gross / -\$4.00 Net per Barrel CIF Price: NWE Platt's Discount Minus -\$5.00 Gross / -\$2.00 Net per Barrel

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN:
Monthly Quantity: 500,000BBL-10,000,000BBL Price per Barrel: FOB \$36 Gross/\$32 Net. CIF \$40 Gross / \$36 Net Commission: \$2/\$2.

DIESEL ULTRA-LOW SULPHUR (ULSD) (ALL GRADES – 50PPM, 500PPM): Minimum Quantity: 15,000 Metric Tons per Month Maximum Quantity: 1,000,000 Metric Tons per Month FOB \$220 Gross/ \$200 Net. CIF \$240 Gross / \$230 Net. Commission: \$5/\$5

FUEL OIL (180, 280, 380 CST): Minimum Quantity: 8,000 Metric Tons per Month Maximum Quantity: 500,000 Metric Tons per Month FOB \$110 Gross/ \$100 Net. CIF \$120 Gross / \$110 Net. Commission: \$5/\$5

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RUSSIA D2 GAS OIL GOST 305-82: Monthly Quantity: 50,000MT–1,000,000MT. Price Per MT: FOB \$240 Gross/\$210 Net. CIF \$260Gross / \$250 Net. Commission: \$5/\$5.

MAZUT M100 GOST–10585-99 RUSSIAN ORIGIN: Monthly Quantity: 50,000MT1,000,000MT. Price Per MT: FOB \$130 Gross/\$120 Net. CIF \$140 Gross / \$130Net. Commission: \$5/\$5.

DIESEL D6 VIRGIN LOW POUR FUEL OIL: Min. Quantity: 25,000,000 Gallon. Max. Quantity: 50.000.000 Gallon per Week, FOB Price: \$0.55 Gross/\$0.50 Net Per Gallon, CIF Price: \$0.60 Gross/\$0.55. Commission: 0.1 Seller Side/0.1 Buyer Side.

MAZUT M100 GOST–10585-75 RUSSIAN ORIGIN: Monthly Quantity: 10,000MT– 1,000,000MT.Price Per MT: FOB \$140Gross/\$130 Net. CIF \$150 Gross / \$140 Net. Commission: \$5/\$5.

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50% BUTANE MIX: Monthly Quantity: 20,000MT-500,000MTPrice per MT: FOB 180 Gross / \$170 Net. CIF \$200 Gross / \$190 Net. Commission: \$5/\$5.

LIQUEFIED NATURAL GAZ. GOST 5542-87: Monthly Quantity: 20,000MT–500,000MT Price per MT: FOB \$150 Gross / \$140 Net. CIF \$170 Gross / \$160 Net. Commission: \$5/\$5.

AUTOMOTIVE GAS OIL (AGO): Monthly Quantity: 50,000MT-500,000MT Price per MT: FOB \$200 Gross/\$190 Net. CIF \$210 Gross / \$200 Net. Commission: \$5 / \$5.

JET FUEL A1 91/91: Monthly Quantity: 500,000BBLs–10,000,000BBLPrice Per BBL: FOB \$24 Gross / \$20 Net. CIF \$26 Gross / \$24 Net. Commission: \$2/\$2.

RUSSIAN BITUMEN OF ALLSPECIFICATIONS: Monthly Quantity: 5,000MT-150,000MT Price Per MT: FOB \$180 Gross/ \$160 Net. CIF \$190 Gross / \$180 Net. Commission: \$5/\$5 RUSSIAN EXPORT BLEND

CRUDE OIL GOST 9965-76: Monthly Quantity: 300,000BBL - 6,000,000BBLPrice Per BBL: FOB \$18 Gross/\$14 Net. CIF \$20 Gross /\$18 Net. Commission: \$2/\$2.

UREA GRANULAR AND PRILLED RUSSIAN ORIGIN: Monthly Quantity: 5,000 MT100,000 MT Price per MT: FOB \$180 Gross/\$170 Net. CIF \$190 Gross /\$180 Net. Commission: \$5/\$5.

RUSSIAN ORIGIN BASE OIL SN700-800, SN100, SN65: Minimum Quantity: 20,000 Metric Tons per Month Maximum Quantity: 70.000 Metric Tons per Month CIF Price: Gross USD \$ 190.00 / USD \$ 180.00 NET on CIFFOB Price: Gross USD \$ 180.00 / USD \$ 170.00 NET on FOB/Novorossiysk/Rotterdam

DIESEL FUEL EN 590 (ULSD 10 PPM): Minimum Quantity: 10,000 Metric Tons per Month Maximum Quantity: 1,300,000 Metric Tons per Month FOB \$210 Gross/ \$200 Net. CIF \$220 Gross / \$210 Net. Commission: \$5/\$5

EASTERN SIBERIAN PACIFIC OCEAN (ESPO) CRUDE OIL: Minimum Quantity: 10,000 Metric Tons per Month Maximum Quantity: 500,000 Metric Tons per Month FOB \$140 Gross/ \$120 Net. CIF \$160 Gross / \$140 Net. Commission: \$5/\$5

LIGHT CYCLE OIL: Minimum Quantity: 10,000 Metric Tons per Month Maximum Quantity: 750,000 Metric Tons per Month FOB \$190 Gross/ \$170 Net. CIF \$210 Gross / \$200 Net. Commission: \$5/\$5

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STANDARD PROCEDURE (CIF) #3.

1. Buyer issues ICPO with this procedure incorporated on the ICPO along with Buyer's company registration certificate.
2. Seller Issues Sale & Purchase Agreement (SPA), Buyer review, amend (if necessary), signs and return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format, Buyer confirms final SPA and issues letter of acceptance of the final SPA.
3. Seller issues to Buyer via email the following transaction documents:
 - indigenous product certificate of quality and quantity,
 - commitment to supply,
 - statement of product availability.

Buyer confirms the receipt of the documents by mail and issue confirmation letter within 24hrs.

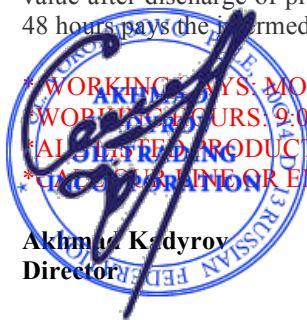
4. Seller makes arrangement for the chartered freight with a renowned shipping company for the transportation of the product to buyer designated discharge port, both Seller and Buyer sign the Charter Party Agreement (CPA) together with the shipping company (A three party CPA) this is applicable only for 1st shipment. (Seller & Buyer jointly pays CPA cost 50/50 via T/T wire transfer directly to the shipping company. Fee would later be refunded/deducted when Buyer is paying for the total product cost).
5. Upon completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs and returns. Seller issues the commercial invoice and sends to Buyer the certificate of product title transfer. Seller legalizes the Contract with the authorities in charge and sends to buyer the legalized contract and then proceeds with the port & custom clearance of product and all internal routines operations accordingly.
6. Buyer's bank issues to Seller's bank swift operative Standby Letter of Credit (SBLC) via Swift MT760 or Documentary Letter of Credit (DLC) via Swift MT700 for the entire 1st shipment total product value to Seller's fiduciary account outside Russian Federation, and for Seller to lodge and activate a 2% PB (Performance Bond/Performance Guarantee) in the favor of the Buyer.
 If Seller fails to supply the cargo/shipment of the product to the Buyer this 2% Performance Bond will be paid/forfeited to the Buyer.
7. The product SGS inspection charges will be borne by Seller at the loading port. Seller invites buyer for visitation to witness the final inspection, loading of the product at the loading port and TTM for negotiation of future transaction (Optional to Buyer). Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.

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8. Loading & Shipment of product commences as per schedule. Upon Vessel's arrival and finalization of SGS at destination port, Buyer release payment via swift fund transfer within 3 to 5 banking days to Seller for total shipment value after discharge of product at destination port and receipt of the entire relevant shipping documents. Seller within 48 hours pays the intermediaries involved according to signed & notarized NCNDA/IMFPA.



* WORKING DAYS: MONDAY – SATURDAY.

* WORKING HOURS: 9:00 – 20:00.

* FALSIFIED PRODUCTS ARE AVAILABLE

* CONTACT US BY PHONE OR EMAIL US FOR ANY CLARIFICATION AND UPDATES.

Akhmad Kadyrov
Director

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