



LIMITED LIABILITY COMPANY "FEDORTSEVSKOE"

Address: 614015 , Perm region , Perm , Sverdlovskaya st., 4, office 2
OGRN: 1175958018290 INN: 5902043185 KPP: 590201001 OKPO: 14056487
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ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ФЕДОРЦЕВСКОЕ"

To: Capable End Buyers / Buyer Mandates.

SOFT CORPORATE OFFER

We LIMITED LIABILITY COMPANY "FEDORTSEVSKOE" a mandate and intermediary company on behalf of our End Seller / Refinery with legal responsibility under penalty of perjury hereby confirm the Availability and Capability to Supply the under list products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specification and pass through the stringent requirement of SGS or its Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyer's representative and mandates will be considered.

ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$ 330.00MT NET / USD \$ 320.00MT on CIF
FOB Price: Gross USD \$ 320.00MT NET / USD \$ 310.00MT on FOB

ORIGIN MAZUT M100 GOST -10585/75/99

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$300.00/ USD \$ 290.00 NET on CIF
FOB Price: Gross USD \$290.00 / USD \$280.00 NET on FOB

ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month
Maximum Quantity: 5,000,000 Barrels per Month
CIF Price: Gross USD \$ 72.00BBL NET/ USD \$78.00 NET on CIF
FOB Price: Gross USD \$ 78.00BBL NET / USD \$74.00 NET on FOB

VIRGIN FUEL OIL D6

Minimum Quantity: 100,000,000 Gallons per Month
Maximum Quantity: 800,000,000 Gallons per Month
CIF Price: Gross USD \$ 0.89 / USD \$ 0.87 NET on CIF
FOB Price: Gross USD \$ 0.77 / USD \$0.75 NET on FOB

EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

Minimum Quantity: 10,000 Barrels per Month
Maximum Quantity: 3,000,000 Barrels per Month

ООО "Федорцевское"

614015, Пермский край, г. Пермь, Свердловская ул., д. 4, офис 2

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FOB TRANSACTION PROCEDURE

1. Buyer sends ICPO, Company Registration Certificate along with Buyer's Tank Storage Agreement (TSA) as proof of storage availability to the seller for acceptance.
2. Seller confirms Buyer's TSA and issues the Commercial Invoice (CI) to Buyer to sign, seal and return.
3. Seller issues the below POP Documents:
 - Statement of Product Availability.
 - Authorization to Verify (ATV) the Product from Seller's Tank Farm.
4. Buyer sends their Notice of Readiness (NOR) from their Tank Farm
5. Seller sends their Tank Storage Receipt (T.S.R) and issues the Unconditional DTA, Fresh SGS, Injection Report and ATSC to Buyer and Buyer conducts Quality Dip Test of the Product at Seller tank-terminal.
6. Seller commences delivery of the product to the Buyer's tank terminal as per delivery schedule.
7. Buyer Conduct Quantity and Quality Dip Test after delivery of the product to the Buyer's tank-terminal and then Buyer pays the Seller as per delivered quantity.
8. Seller release to the Buyer all relevant Documents relating to the exportation of the product and Seller transfers title of ownership to the Buyer.
9. Seller and Buyer activate the one-year contract (if need be). Seller pays all intermediaries involved in the transaction

COST INSURANCE FREIGHT(CIF) TRANSACTION PROCEDURE

1. Buyer issues ICPO along with Buyer's company registration certificate.
2. Seller issues Sale & Purchase Agreement (SPA), Buyer review, amend (if necessary), signs, and return the SPA in WORD format to Seller within seven (7) banking days along with buyer's Customer Information Sheet (CIS) and stating the exact bank issuing the Financial Instrument. Seller sends Final Approved SPA to Buyer in PDF Format along with the Proforma Invoice for buyer's issuance of SBLC MT760 / DLC MT700 pre-advice or Ready, Willing and Able (RWA) MT999/199/799 to Seller's fiduciary bank outside Russian Federation confirming their readiness and capability to execute the transaction.
3. Seller issues to Buyer via email the following transaction documents (Partial POP):
 - Certificate of Analysis (COA) also known as Product Passport.
 - Unconditional Commitment to Supply

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- a) Product Passport (Quantity & Quality Dip Test Analysis Report)
- b) Certificate of Origin
- c) Bill of Lading
- d) Tanker Vessel Q88 Document
- e) E.T.A. (Estimated Time of Arrival) Of Vessel
- f) Vessel (N.O.R) Notice of Readiness
- g) Ullage Report
- h) Cargo Manifest
- i) Invoice for title transfer

5. Upon the receipt of the documents, buyer verifies the availability of the product on high sea and make payment within 48 hours for the title takeover which amount to the sum of \$650,000.00 (Six Hundred and Fifty Thousand United States Dollars).

6. Upon seller receipt of the title takeover payment, seller orders for re-rout to buyer's desired port, transfers the title to the potential buyer's company's name and re-issue all other outstanding documents to the potential buyer's company's and via swift from seller bank the full prove of product.

7. Vessel arrives the discharge port and buyer carry's out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product to the seller.

Sincerely,



Polyanichko Alexander Borisovich
Director