

SANOIL LLC

**Office Address:**

119146, Moscow G,
Frunzenskaya Nab,
24/1, Part 1

Enquiry
Tel: +7 9268068157

Email: sanoil2006@mail.ru

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Address: 119146, Moscow G, Frunzenskaya Nab, 24/1, Part 1

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Dated: valid till 30 DEC 2020

TO END BUYER/MANDATE

FULL CORPORATE OFFER: RUSSIAN PETROLEUM PRODUCTS, FOB/ CIF

WE, SANOIL LLC, on behalf End Seller Refinery / Logistics Company, with full Legal Responsibility Under Penalty of Perjury hereby issue this **Full Corporate Offer** with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this **Full corporate offer**.

TERMS OF NEGOTIATION

ORIGIN:	RUSSIA FEDERATION
DESTINATION ASWP	
INCOTERMS:	FOB
LOADING PORT:	FOB ROTTERDAM / HOUSTON
AYMENT TERMS:	T/T T ELEGRAPHIC TRANSFER, MT103/23, MT103.
INSPECTION:	SGS, CIQ OR SIMILAR

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AVIATION KEROSENE JET FUEL JP54

MINIMUM LIFTABLE QUANTITY: 1,000,000 BBL.

MAXIMUM: 2,000,000 BBL. MONTHLY

F.O.B: GROSS USD \$28.00 BBL NET: USD \$26.00 BBL

ORIGIN: RUSSIA

JET FUEL A1

MINIMUM LIFTABLE QUANTITY: 1,000,000 BBL.

MAXIMUM: 2, 000,000 BBL. MONTHLY

F.O.B: GROSS USD \$28.00 BBL NET: USD \$26.00 BBL

ORIGIN: RUSSIA

D6 VIRGIN FUEL

MINIMUM LIFTABLE QUANTITY: 100,000,000 Gallons

MAXIMUM 300,000,000 Gallons MONTHLY

F.O.B: GROSS USD \$ 0.48.00 NET: USD \$ 0.46.00 Gallons

ORIGIN: RUSSIA

TRANSACTION PROCEDURES

1. Buyer issues ICPO to seller
2. Seller issues CI to Buyer to sign and return along with Buyer's TSA
3. Seller issue to Buyer following Transaction Documents
 - A. Tank Storage Receipt (TSR Valid 48 hours)
 - B. Seller's Commitment to Supply
 - C. Seller's Statement of Availability of Product
 - D. Product Passport E. Authority to Verify (ATV) Call or email Seller Tank Farm to confirm fuel.
 - F. Unconditional DTA. DTA must be signed and returned to Seller with Authorization to Inject (ATI) from Buyer Tank Farm within 24 hours for the Unconditional DTA to be activated.
4. Dip Test is conducted within 36 hours. Signed IMFPA is executed by all parties involved.
5. With positive Q&Q test result, buyer pays for the product by MT103 within 48 hours. All Intermediaries are paid within 24 hours of product payment. Title, shipping and all Export Documents are immediately transferred to buyer.

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FOB DIP AND PAY TERM & TRANSACTION PROCEDURES (2)

- 1) Buyer issue ICPO containing the seller's working procedure and banking details along with buyer's Nominated TSA, company registration certificate and data page of buyer's Passport.
- 2) Seller issues commercial invoice (C.I.), buyer signs and return commercial invoice along with an acceptance letter.
- 3) Seller issues a copy of SGS Report to buyer's Tank farm Company only to verify SGS Report with a Confidentiality & Non-Circumvent letter.
- 4) Upon confirmation of SGS Report by Buyer's Tank Farm Company, Seller request to leases and pays the buyer's tank for 2 days, and Buyer pays his Tank Farm Company for 3 days after Tank Farm Company confirms the payment from Seller. A total (5) days operational TSR will be issued on seller/buyers name for a minimum of 1,000,000 to 2,000,000 BBLS/ 100,000,000 to 200,000,000 GALS
- 5) Seller issues following POP documents to buyer:
 - a) Q&Q Report.
 - b) Pre Injection Report (From refinery reservoir to leased tanks.
 - c) Unconditional Dip test authorization letter (DTA)
 - d) Authorization to sell.
 - e) Fresh Update SGS Report.
 - f) Certificate of Origin
 - g) Authorization to verify physically the product in seller's tank (ATV).
- 6) Buyer and his testing teams conducts Dip test on the product and injection commence from sellers tank to buyers tank.
7. Upon completion of injection, seller issues full Injection report to buyer and buyer makes 100% payment via MT103 for the total value of product injected into the tanks.
- 8). Seller pays all intermediaries involved in the transaction and subsequently monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller.



Dmitry kondratiev