



Oil & Gas Processing Terminals

Ophergasneft

Refineries, Tank Farm & Logistics
www.ophergasneft.com

Tank Farm Distribution



Address: 692929, Primorsky kray, Nakhodka, ul. Makarova, d. 19, Legal form Limited liability companies.
Moscow, Tverskaya 38/2 (HQ) Rotterdam Port, Heining 100, Westpoort No 6450, 1047 AH Amsterdam,
The Netherlands Telephone: +7 (495) 642-4532
www.ophergasneft.com Skype: ophergasneft

SOFT CORPORATE OFFER (SCO) CIF and FOB-DIP & PAY (Sale of Oil Products, Tank Farm, Shipping & Logistics)

TO Wholesale/Distributor **DATE OF ISSUED: 05TH November, 2020 VALIDITY UNTIL EXPIRY DATE: 30TH June, 2021.**

WE, **OPHERGASNEFT AND LOGISTICS COMPANY**, with full Legal Responsibility Under Penalty of Perjury hereby issue this Soft Corporate Offer with given Terms and Conditions as stated in this offer to confirm our readiness and to execute a Sales and

ORIGIN	RUSSIA FEDERATION
PERFORMANCE BOND (PB)	2% OF THE FIRST MONTH SHIPMENT VALUE
DESTINATION	ASWP
INCOTERMS	FOB / CIF / TTO/ TTM
LOADING PORT	ROTTERDAM/ANTWERP/PRIMORSK/VLADIVOSTOK/ROTTERDAM & HOUSTON PORTS - MOSTLY BY PIPELINE
PAYMENT TERMS	IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC MT760, MT103/23, MT103.
INSPECTION	SGS, CIQ, INTERTEK OR SIMILAR
COMMISSION Seller pays	50% PER MT SHARED SELLER/BUYER MANDATE. SELLER SIDE IS OPEN 50% PER BBL SHARED SELLER/BUYER MANDATE
INSURANCE	PAID BY SELLER, COVERING 110% OF SHIPMENT VALUE

Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this Soft Corporate Offer.

TERMS OF NEGOTIATION We also consider buyer's price targets

AVIATION KEROSENE COLONIAL GRADE 54 (JET FUEL) - RUSSIAN ORIGIN

- Quantity MINIMUM 500.000 – MAXIMUM 5.000.000Barrels x 12 months
- Price - \$34/32USD Gross/Net ,per BBL CIF ASWP
- PRICE: \$26-24 USD per BBL FOB: Rotterdam/Novorossiysk/Vladivostok
- PRICE: \$30-28 USD per BBL FOB: Houston/

PRICE: 11\$ Minus NWE Platts NWE discount /only FOB NWE (*Northwest European*)

AVIATION JET FUEL A1 91/91, TS-1 - RUSSIAN ORIGIN

- Quantity MINIMUM 500.000 – MAXIMUM 5.000.000Barrels x 12 months
- Price - \$34/32USD Gross/Net ,per BBL CIF ASWP
- PRICE: \$26-24 USD per BBL FOB: Rotterdam/Novorossiysk/Vladivostok
- PRICE: \$30-28 USD per BBL FOB: Houston/

PRICE: 11\$ Minus NWE Platts NWE discount /only FOB NWE (*Northwest European*)



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Address; 692929, PRIMORSKY kray, NAKHODKA, ul. MAKAROVA, d. 19, Legal form Limited liability companies. Moscow, Tverskaya 38/2 (HQ) Rotterdam Port, Torontostraat 20, 3197 KN Botlek Rotterdam, Netherlands, The Netherlands*** Warning Confidentiality Notice *** This document is confidential and intended solely for the use of the individual to whom it is addressed. Any unauthorized use of the information provided herein is strictly prohibited. If you have received this mail by default please remove it from your records and notify us at: ophergasneft@mail.ru logistics@ophergasneft.com www.ophergasneft.com



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[OFFICE HOURS: Monday - Saturday 9:00 am - 8:00 pm]

IMPORTANT NOTICE:

OPHERGASNEFT COMPLY AS OIL PLATFORM PRICE OF EACH PRODUCT BETWEEN \$10 TO \$15.00 USD IT'S DEPEND ON OIL MARKET PRICE AT THE MOMENT TIME DURING THE TRANSACTION, TO COVER THE BOTH SIDE TO AVIOD THE RISK AS OIL MARKET PRICE IS FLUCTUATING ALSO BUYER SHOULD NOT COUNT ANY FINACIAL INVOLVING DURING THE TRANSACTION BECAUSE ALL WILL BE SIMULTANIOUS CALCULATE AND SHALL APPLY AS A MINUS AND PLUS DURING PERFORMING THE GOODS PAYMENT AFTER GOODS ARRIVED THE BUYER DESTINATION OR PRODUCT LIFTABLE BY BUYER'S

TTM PROCEDURES IN MOSCOW.

1. Buyer issue legal ICPO + Company profile + buyer passport copy and one of its representatives (for official use) *buyer company registration certificate *scan copies of the buyer and partner flight tickets *scan copy of the buyer hotel reservations *scan copy of buyer visa
2. Seller confirms Buyer Documents and issue confirmation Letter to confirm
3. Buyer visit Seller administrative office for TTM (Face to Face) meeting to sign the SPA & CI.
4. The buyer conducts DIP TEST at Seller Tanks (Buyer borne for the SGS) and submits his carrier information (CPA).
5. Upon SGS report buyer issue 50% payment MT103/TT to seller nominated account while the buyer still in Russia, and upon confirmation of the 50% deposit seller issues POP confirmed by the Buyer.
6. Seller will issue ATV & bill of lading.
7. Seller injects to Buyer's tank or vessel, the buyer confirms loading or injection and remit balance 50%.
8. Buyer lift products to their own destination.
9. Buyer and Seller pay all intermediaries.

Guidelines to note when preparing documents ICPO / LOI

1. Freshly dated (not older than 7 working days)
2. The letterhead is genuine, check for any signs of cut and paste or scan and edit. In the letterhead we need complete company name, address, phone number, fax number and email address
3. The information's must be detailed and we need a specification
4. The ICPO /LOI must be addressed to the Seller
5. Bankers information must be the same as the to the company ordering and as stated in the letter Head, if different, then it must be accompanied by a letter of the owners of the bank account attached to the ICPO stating their authorization of the purchase
6. The documents must be signed and sealed

FOB - VESSEL TO VESSEL PROCEDURES

1. The Buyer issues Purchase Order (PO) with the buyer passport copy to END-SELLER M.GODO .
2. END-SELLER M.GODO. issues a contract Commercial Invoice according to the terms stated herein: The Buyer Signs and returns with the buyer storage agreement paper for confirmation or buyer uses END-SELLER M.GODO (refinery) storage tank.
3. END-SELLER M.GODO. sends to the buyer the proof of company active and product available.
 - (1) Commitment Letter to Supply
 - (2) Export license
 - (3) Product available report
 - (4) Registration certificate
 - (5) Product passport analysis
 - (6) ATSC
4. 450,000 USD Payment deposit Invoice.





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NCNDA / IMFPA signed by all groups with commission structures.

5. After the confirmation of the POP documents, Buyer provides to the seller Notice of Readiness (NOR) from the Buyer Storage Company to receive the product.
6. Seller begins loading and provide to the buyer the below documents. . Bill of Lading. Cargo Manifest. Marine Insurance policy. Unconditional Dip Test Authorized letter.
7. After the confirmation of the product Quality and Quantity, the Buyer pay 100% of the available product via MT103 TT Wire Transfer as per CI, and END-SELLER M.GODO. furnish the Buyer, Commercial Invoice title transfers immediately after payment.
8. Seller and Buyer pays all intermediaries involved in the transaction as per the executed NCNDA / IMFPA. The refinery of END-SELLER M.GODO. shall sustain the responsibility of transporting the product to the port, and export duty charges.

TANK FARM STORAGE FACILITIES & LOGISTICS TO ALL PORTS
Rotterdam, Houston, Brazil etc.

In order to enable us issue the Tank Storage Agreement (TSA/ NOR / ATV / TSR /ATI/CAP) for storage of signed quantity & quality specification, we urge you to send us the signed SPA/CI with any of your Seller Refinery Company Or send us the full contact details of the Lessee Company to prompt issuance of TSA.

Company Name:
Company Address:
Contact Person:
Email:
Telephone:
Title:

Duration of Lease / loading port:

Storage Tank Estimate:

Tariff: per Barrel
Charged Per day for Storage of your purchased product.
Minimum Leasing Period: Three (3) Days
Payment method is MT103 T/T Wire Transfer. We do not accept LC, BG or any other form of payment instruments.
If Leasing Company accepts the Storage Tank Estimates, we advise to release the contact details of the Leasing Company to permit us issue the TSA for your review.

Note: kindly indicates the number of days to be leased.

NOTE: IF THE ABOVE NEGOTIATION TERMS AND WORKING PROCEDURES ARE ACCEPTABLE BY YOUR BUYER COMPANY, KINDLY ISSUE AN ICPO ADDRESSED TO THE EXPORT DEPARTMENT AND INSERT THE WORKING PROCEDURES IN THE ICPO

Please be inform that the Buyer who wants to purchase ESPO should provide us with their Target Mark-up price and that the procedures for purchase of the Buyer are the same and we look forward to receive the Buyer's ICPO indicating their Target Mark-up Price and OTF Standard FOB Banking Procedures to enable the Sales / Export Department for OTF gain concrete confidence in releasing the necessary Draft Contract Documents (SPA / CI) for immediate proceedings.

Note: We also arrange Storage Tank Facilities for the storage of any Petroleum Products in Rotterdam / Houston Commercial Seaports and other safe world ports around the world, if you're esteemed Buyer or Buyers are interested in hiring our Storage Tank Facilities, please do well to contact us for further proceedings.

We also provide the Petroleum and other products to all world safe ports IF BUYER UNABLE TO PROVIDE THE MT 199 SWIFT POF BANK TO BANK ,BUYER CAN MAKE A SECURITY DEPOSIT OF 2% OF THE PRODUCT IN ROTTERDAM AND DTA WILL BE ISSUED TO BUYER TO CONDUCT DIP TEST AFTER SECURITY DEPOSIT OF 2% AND IT WILL BE MINUS FROM THE PRODUCT PAYMENT

HIGH QUALITY FLEXIBLE TANKS

Terms Delivery:

- CIF ASWP
- FOB Dip & Pay Tank To Tank
- Fob Dip & Pay Tank To Vessel



Mr. Vladimir Yevtushenkov V.
(Export Director)

01-11-2020 until 30-06-2021

Всего прошнуровано,
пронумеровано и скреплено
печатью _____
нотариус _____