

LLC"TRANSNEFT-SERVICE

SUPPLIERS OF:

Fuel oil, Petrol, Gasoil (Diesel)
Aviation Gasoline, Jet Fuel /
Kerosene Urea46% fertilizer,
Industrial Sulphur, All kinds of petroleum products.

Llc"Transneft-Service Inn: 2315149921/ Orgn: 1082315010073

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Issue Date , 08/ 08/,2020/ Expire Date, 27/12/2020
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SOFT CORPORATE OFFER

We, LLC" TRANSNEFT-SERVICE". Oil and Gas exploiting, producing and exporting company, under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

TRANSACTION TERMS AND CONDITIONS:

LOADING PORT: Novorossiysk/Vladivostok/Houston/Rotterdam.

DELIVERY: FOB/CIF any world safe port.

PAYMENT TERM: SBLC MT760/DLC MT700/Block Fund MT799/MT103/TT Wire Transfer.

PERFORMANCE BOND: 2% operative PB will be issued from Seller's bank to Buyer's bank upon receipt of buyer's financial instrument in Seller's bank. QUALITY: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of the seller company.

PRODUCTS RUSSIA ORIGIN PRICES ARENEGOTIABLE:

{DEISEL EN590 (10PPM)}

Minimum Quantity : 10,000

Maximum Quantity :500,000 MT

CIF Price : Gross \$220/Net \$210

FOB Price: Gross \$190 /Net \$180

Commissions Seller side USD 4 Buyer side USD 4

{LIGHT CIRCLE OIL {LCO}}

Minimum Quantity: 50,000 per metric ton.

Maximum Quantity 500,000 per metric ton.

CIF Price: Gross 180 USD Net 170 USD.

FOB price: gross 160 USD Net 150 USD

Commission 4 USD Seller side 4 USD Buyer side

{D6 VIRGIN FUEL OIL ORIGIN RUSSIAN}

Quantity 100.000.000 G. week and

Maximum 800.000.000 Gallons per week x 52 weeks with R/E.

Price Gross- USD 0, 68 / 0, 66 \$ per Gallon

Shipping Terms FOB: Rotterdam Inspection SGS or Equivalent

Commission is 0, 02\$ x Gallon, Seller side 0, 01\$ per Gallon and 0, 01\$ for Buyer side.

{DIESEL GAS D2 OIL GOST 305-82}

Minimum Quantity: 10,000 Metric Tons per

Month Maximum Quantity: 500,000 Metric

Tons per Month CIF Price: Gross USD \$

220.00 / USD \$ 210.00 NET on CIF

FOB Price: Gross USD \$ 200.00 / USD \$ 190.00 NET on FOB

TRANSACTION PROCEDURES FOR FOB DELIVERY

- 1). Buyer issues ICPO/CP or Company website and CPA (Russia shipping company) to Seller.
- 2). Seller issues CI/SPA to buyer, Buyer signs and returns back to seller with completed NCNDA / IMFPA.
- 3). Seller & Buyer jointly sign the CPA from the Buyer's shipping company and pay the CPA Fees 50/50.
- 4). Loading commences and Seller sends to buyer.
 - A. Commitment to supply,
 - B. Availability of product,
 - C. Fresh SGS Report,
 - D. Certificate of Origin,
 - E. Export License,
 - I. Bill of Lading,
 - J. Vessel's Q88 of the Cargo,
- 5). Upon Vessel arrival at Port of Destination, Seller issue ATB/ DTA for buyer/buyer's SGS Inspection team to conduct CIQ or its equivalents. Buyer pays for the product in full via MT-103/TT to Seller's bank account.
- 6). Seller Transfers Ownership Title / Full POP to Buyer's name.
- 7). Buyer discharges the product and Seller and Buyer pay commissions within 48 hours

ALTERNATIVE SELLERS COMMERCIAL TERMS FOR TTO/ON-BOARD CARGO:

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the product.
2. Seller issue draft (MOU/TTO) agreement to Buyer counter-sign and return back to the seller along with Company Registration Certificate.
3. Seller receives the signed MOU/TTO-contract from the Buyer and legalizes the agreement with the Ministry of Energy, agriculture & trade Russian Federation, and within 48hrs, the seller release the legalized signed/sealed M.O.U to the buyer.
4. Buyer confirms the receipt of the legalized MOU and revert back immediately with an official letter of

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arrangement and shipping schedule which confirmation will be send through bank to bank swift.

5. Upon Seller's Bank Confirmation of the buyer's instrument method, Seller sends Partial POP to buyer (7sets) and seller invite buyer's delegate to visit the Refinery resource.

A. Certificate of Origin/Incorporation

B. Export License & Permit

C. Allocation Certificate to Produce

D. Invoice

E. Company Tax Payer Certificate

F. SGS Report

G. Tank Receipt

6. Seller send to buyer the Registered Hard copy of contract through courier service within 3 working days, while at the same Seller Appoints and Signs Charter Party Agreement with the Shipping Company to finalizes delivery process schedule (Both parties signs NCNDA/IMFPA with Intermediaries).

7. Seller Bank sends to Buyer's Bank through swift the full Proof of product (POP). (Both parties signs NCNDA/IMFPA with intermediaries)

8. Buyer notify seller by official written of his bank receiving Seller POP document than within three days seller bank guarantee for 2%PB and Seller pays for the transfer of ownership title to buyer company name as the current title holder.

9. Shipment Commences shipment as Scheduled in the Contract and upon arrival of the cargo at the Discharge port immediately Buyer release full payment of the total goods and the same Seller within 24 hours after buyer received his cargo then seller pay all Parties involved their commission by TT.

10 Buyer continues with the same payment method for the second shipment, Buyer issue ICPO indicating any of his/her chose procedure and products.



Yours Faithfully,

Mr. Roman Vladimirovich Fedotov
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