



JSC
"Leonovskoe"

Tel.: +7 (928) 406 93 10 | +7 (925) 747 19 48

Email: refinery@jsc-leonovskoe.ru | export@jsc-leonovskoe.ru

Official Address: 344006 , Rostov region , Rostov-on-Don , Kirovsky prospect,
51 letter b, rooms 1-2

FULL CORPORATE OFFER

we, **JSC Leonovskoe**, with registration No:2308240150, hereby issue this FCO for with full responsibility as a manufacturer and seller. we hereby confirm and certify that we have the intention and capacity to supply this commodity according to the terms and conditions herein stipulated.

COMMODITY: UREA46

ORIGIN: Azerbaijan

PACKAGING: Bulk, 1.5Ton JumboBag

INSPECTION: SGS

PAYMENT: 100% NONtransferable DLC

ORDER NO.1:

TOTAL ORDER QUANTITY: 230,000MT

DESTINATION: Sri Lanka, Colombo

CONTRACT: Spot

CIF PRICE: 370\$/MT

ORDER NO.2:

TOTAL ORDER QUANTITY: 300,000MT

EACH SHIPMENT: 25,000MT

DESTINATION: Mozambique, Beira

CONTRACT: 1 Year

CIF PRICE: 390\$/MT



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CIF OPERATIONAL PROCEDURE

1. Buyer Issue ICPO Must Be with Buyer Company Letterhead with Passport/Business Registration Certificate Copy and Buyer Banking Information with POF or BCL
2. Seller Issue Contract Open for Any Amendments to Buyer
3. Buyer Sign and Return Back to Seller with SBLC Via MT760 Or DLC Via MT700 Applicant CIS.
4. Seller Issue the PPOP Documents to Buyer Via Email Address Such As;
 - A. Statement of Availability of Product,
 - B. Commitment to Supply,
 - C. Certificate of origin,
 - D. Letter of Affirmation,
 - E. Product Quality Passport (Analysis Test Report) By Standard Gost R
5. Within 7 Banking Days Buyer's Bank Issue DLC Via MT700 or SBLC Via MT760 According to Seller's Fiduciary Bank Verbiage to Seller Nominated Fiduciary Bank Account for First Month Shipment and Seller's Bank Respond With 2% Performance Bond (PB) While Waiting for the Buyer's Bank to Issue Their Payment Guarantee, Seller Will Commence Transportation of The Product from Refinery Reservoir to Loading Port in *Any Case Buyer Fail to Issue Payment Instrument Within 7 Banking Days, Buyer Will Make Cash Deposit Of US \$180,000 By TT Wire Transfer for Security Guarantee Within 48 Hours to Enable Seller Commence Shipment, And This Payment Will Be Deducted from The Total Cost of Product After Inspection at Discharge Port, Seller's Bank Issues Full POP Documents to The Buyer's Bank or To Buyer Via Courier Service*
6. The Shipment Should Arrive at Buyer's Discharge Port Within 10-25 Days
7. The SGS/CIQ Inspection Will Be Borne by The Seller at The Loading Port and Buyer at The Unloading Sea Port
8. Buyer Releases Payment to Seller by TT/MT103 Upon Receipt of The Shipping Documents and Confirmation of the Q&Q By SGS/CIQ At Destination Port
9. Seller Pays Commission Within 48 Hours by Swift MT103 To All Intermediaries as Signed NCNDA/IMFPA

By: Boris Notary



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Signed:

EGURNEV ALEXEY VLADIMIROVICH

General Director
JSC LEONOVSKOE



By: Gulenko E.Vladimir

Зарегистрировано в адрес за № .. яж1084г
Взыскано по Номер:.. ру02973мос
NOTARIZED AT: Врис Нотариуса

УТВЕРЖДЕН
APPROVED