

### **SOFT CORPORATE OFFER**

We, **NAVNEET PETROLEUM, LLC** with legal responsibility under penalty of Perjury hereby confirm the availability and capability to supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. This offer is opened only to end buyers or its direct representative.

### **PRODUCTS LIST AND NEGOTIABLE PRICES**

#### **DIESEL GAS D2 OIL GOST 305-82**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 360.00MT NET / USD \$ 350.00MT on CIF

FOB Price: Gross USD \$ 350.00MT NET / USD \$ 340.00MT on FOB

#### **MAZUT M100 GOST -10585/75/99**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$250.00/ USD \$ 240.00 NET on CIF

FOB Price: Gross USD \$230.00 / USD \$220.00 NET on FOB

#### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 94.00BBL NET/ USD \$90.00 NET on CIF

FOB Price: Gross USD \$ 90.00BBL NET / USD \$86.00 NET on FOB

#### **VIRGIN FUEL OIL D6**

Minimum Quantity: 100,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.80 / USD \$ 0.78 NET on CIF

FOB Price: Gross USD \$ 0.78 / USD \$0.76 NET on FOB

#### **EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76**

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

CIF Price: Gross USD \$82.00 / USD \$ 80.00 NET on CIF

FOB Price: Gross USD \$80.00 / USD \$ 78.00 NET

### **TANK TO VESSEL / DIP & PAY**

1. Buyer issues official ICPO addressed to the refinery or representative.
2. Seller issues Commercial Invoice (CI), buyer signs and returns the signed invoice to seller.
3. Seller provide buyer with the below listed PPOP.
  - a. Product Passport (product analysis report)
  - b. Authorization to verify (ATV) via email or call
  - c. Statement of Product Availability (Notarized)
  - d. Commitment and Assurance Letter to supply (Notarized)
  - e. Authority to sell and collect (ATSC).
4. Buyer extend seller's tank and dip test is conducted immediately with buyer's team to obtain Fresh SGS report.
5. After successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects into buyer's vessel / Tank and buyer conducts its own DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel / Tank.
6. Buyer after successful Q &Q Dip test on the product, buyer makes the payment for the total value of product injected into the tanks through the means of MTI03 - TT. 8. Upon seller receives the payment for the product from the buyer, seller issues to buyer the Title ownership of the product and all exporting document of the Product.
7. Seller pays all intermediaries involved in the transaction.

### **TANK TAKE OVER (TTO) PROCEDURE.**

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the product.
2. Seller issue draft (MOU) agreement to Buyer counter-sign and return back to seller.
3. Upon Seller receipt of sign MOU-contract from the buyer, Seller legalizes the agreement with the Ministry of energy, agriculture & trade Kazakhstan federation.
4. Seller sends to Buyer the following documents for Buyer's confirmation.
  - a. Seller's Export License/Registration Certificate
  - b. Vessel Tanker Details.
  - C Product Passport-Dip-Test Report.
  - D Proforma Invoice.
  - e. 3% Payment deposit Invoice.
  - f. Cargo Manifest.
  - g. Cargo Ullage Report.
  - h.Q88
5. Buyer confirms the goods documents and makes 3% down deposit which stands as an Allocation and Security Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days to enable seller change every document to buyer's name and instruct the vessel captain to reroute the vessel to the

6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103.

7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.



General Manager  
Alexander Smith

