



LIMITED LIABILITY COMPANY "MOIL"

125371, Moscow, Volokolamskoe highway, 101 building 1, room 1, INN: 7733319376,
OGRN: 1177746312303, Tel: +79037471933, Email: akopov.albertovich@mail.ru

ATTN: BUYER/BUYER'S MANDATE

SOFT CORPORATE OFFER

We, LIMITED LIABILITY COMPANY "MOIL" Hereby confirm the availability of allocations and the capability to supply the following petroleum products through our Refineries, in accordance to the terms and conditions stated below.

FUEL OIL CST-180

Minimum quantity: 10,000 metric tons per month

Maximum quantity: 500,000 metric tons per month

price cif: gross usd\$210.00/ usd\$200.00 net cif

fob price: gross usd \$230.00/ usd \$220.00 net on fob

Origin: China

Loading port: Xiamen / Jurong/ Rotterdam

EASTERN SIBERIA PACIFIC OCEAN (ESPO)

Minimum Quantity: 50,000 BBL

Maximum Quantity 10,000,000 BBLs

FOB Price \$200 Gross / \$190 Net

CIF Price \$210 Gross / \$200 Net

COMMISSION STRUCTURE: \$ 5/ \$ 5

JET FUEL A1 91/91

Quantity: 500,000BBLs- 10,000,000BBLs

FOB Price: \$48 GROSS/\$46 NET.

CIF Price: \$50 GROSS/\$52 NET.

Commission: \$1/\$1.

PET COKE

Minimum Quantity: 15,000 MT - 1.000.000 MT

CIF Price: Gross \$ 95.00 USD/\$ 90 .00 USD NET

COMMISSION STRUCTURE: \$ 2.5 / \$ 2.5

RUSSIA D2 GAS OIL GOST305-82

Quantity: 50,000MT- 1,000,000MT

FOB Price: \$200 GROSS/\$190 NET.

CIF Price: \$220 GROSS/\$210 NET.

Commission: \$5/\$5.

ИНН: 7733319376

КПП: 773301001



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NOTE: FOB ROTTERDAM. WE ONLY WORK WITH SERIOUS BUYERS WHO ARE REGISTERED WITH ROTTERDAM PORT AUTHORITY.

FOB TRANSACTION PROCEDURE ROTTERDAM / HOUSTON

- 1. Buyer issues ICPO together with Tank Storage Agreement (TSA) upon acceptance of seller offers.**
- 2. Seller issues Commercial Invoice (CI) for the available quantities on the ground to be sold to the buyer.**
- 3. Buyer signs and then return the Commercial Invoice with NCNDA/IMFPA signed by all Buyer groups with commission structures.**
- 4. Seller arrives at buyer storage terminal to program the injection and then issues Buyer the following documents (measure and take full-scale calculations of the incoming injection that will be programmed to take place at its due time, and during this process of programming, measuring and calculating the injection on the storage):**
 - (Three)3 days Unconditional Dip Test Authorization (DTA);**
 - Fresh SGS Report inspected in Rotterdam; •Reservoir Storage Receipt with GPS coordinates;**
 - Authorization to verify (ATV);**
 - Injection Report**
 - Certificate of origin;**
 - Authorization to Sell and Collect (ATSC).**
- 5. Buyer upon verification and confirmation of the product and the PPOP documents, orders SGS to conduct the Dip Test in the Seller Reservoir on Buyer expenses.**
- 6. Upon successful Dip Test, Seller commences injection immediately into Buyer Tank and issues Buyer Title of Ownership Certificate to be followed by all Export Documentation.**
- 7. Buyer makes payment by MT 103 or TT Wire Transfer for the total product and lifts the product and Seller pays all intermediaries involved in the transaction.**

ALTERNATIVE FOB DIP & PAY PROCEDURE ROTTERDAM/HOUSTON

- 1. Buyer accepts seller's procedures and issues CP (company profile) and ICPO with company registration Certificate.**



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4. Buyer pays for the Title Transfer Fee (\$256,400 USD) to the Seller. The fee paid by the Buyer will be deducted from the total cost value of the product before establishing the TT/MT103 at the discharging port.
5. The Supplier transfers the product title to the Buyer and send the ATB "authorization to board" with SGS (original) to the Buyer. The Supplier re-issue the POP Document in favor of the Buyer, along with the Bill of Lading.
6. Buyer pays via T/T Wire transfer as per the Commercial Invoice upon SGS inspection at the Destination Port, after offloading the product.
7. The Supplier pays commission to all intermediaries and sends the SPA for 12 Months Rolls & Extension to the Buyer to review and endorsement



Mr. Akopov Said Albertovich
General manager
LLC "Moil"

ООО "Моил"