



ЗАО "РHP"
CLOSED JOINT STOCK COMPANY
ROSNEFTEPRODUKT

To: Who It May Concern
Attn: Principal Buyer / Mandate
Buyer's official ICPO should be issued & addressed as follows;
To: Supplier / Refinery, Russia-Federation
Attn: Sales Director
Via: CJSC "ROSNEFTEPRODUKT"
(Sales Representative)

OFFICIAL SOFT CORPORATE OFFER (SCO)

We the undersigned CJSC "ROSNEFTEPRODUKT" and Gas consulting company, is a direct mandate to reliable refineries in Russia Federation. We hereby issue this Soft Corporate Offer to (PRINCIPAL END BUYER'S) of Petroleum Product with the presented terms and conditions of our end seller Refinery company for immediate supply of petroleum products on both SPOT, CIF and contract FOB terms of delivery

COMMODITY LIST AND PRICES

RUSSIAN EASTERN SIBERIAN PIPELINE OCEAN OIL (ESPO)

Minimum Quantity: Buyer request not less than 10,000 Per MT
Maximum Quantity: 100,000 Per MT Monthly
Price CIF ASWP: Gross \$ 300 USD / NET \$ 290 USD Per MT
Price FOB: Gross \$ 290 USD / NET \$ 280 USD Per MT
COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

RUSSIAN AUTOMOTIVE DIESEL FUEL (EN590)

Minimum Quantity: Buyer request not less than 10,000 Per MT
Maximum Quantity: 100,000 Per MT Monthly
Price CIF ASWP: GROSS \$ 315 USD / NET \$ 295 Per USD
Price FOB: Gross \$ 295 USD / NET \$ 275 USD Per MT
COMMISSION: \$ 10.00 Seller Side / \$ 10.00 Buyer Side Per MT

RUSSIAN JET FUEL (AVIATION KEROSENE COLONIAL GRADE 54)

Minimum Quantity: Buyer request not less than 100,000 Per BBL
Maximum Quantity: 4,000,000 per BBL Monthly
Price CIF ASWP: Gross \$ 68 US D / NET \$ 64 USD Per BBL

rosnefteprodukt@internet.ru
gelmetsdinovalbertovich@gmail.com

+7 (909) 918 2169



INN: 6318176695 | KPP: 631801001

Legal address: 443081 , Samara region , city of Samara , st. Stara Zagora, 27a, room 614b



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TTO STANDARD BANKING PROCEDURE

1. Buyer issue ICPO with banking details
2. Seller and buyer signs Memorandum of Understanding for Title Take Over of the loaded cargo.
3. upon signing of the M.O.U. seller issues to the following documents;
 - I. Certificate of origin of Product.
 - II. Bill of Lading (All POP in this buyer's name)
 - III. Vessel Q88 Document.
 - IV. E.T.A (Estimated time of arrival) of Vessel.
 - V. Invoice of Title Take Over of 3 - 5% of the TOTAL First trail shipment to the seller
4. Upon seller's receipt of payment from the buyer, seller will issue Title transfer on the name of the buyer. Buyer will TT/M103 the TTO fees upon confirmation of payment by seller, sellers instruct vessel Captain makes the Maritim Declaration Report via his shipping agent at the arrival port and released the Declaration Report to the buyer in order the buyer to proceed forward with the registration of vessel with the port Authority and others.
5. Seller party directs the ship to the POD port and releases the DTA; Party Buyer conducts a C IQ Inspection on the product and unloads the product into the storage tank of Party Buyer.

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6. After Buyer party confirms the CIQ inspection, Buyer will make payment to Seller account via MT103 / TT within 72hours. (Solution subject to actual CIQ quantity). (The TTO fee is deducted from the final payment.)
7. Seller party will transfer the Shipping rights to Buyer, and both the party must sign the exact Delivery Receipt. Buyer must clean customs and pay taxes, and transactions with be completed.
8. Seller party and Buyer party help each other in the whole process to provide each other the necessary documents / procedures. If the ship is unable to unload the cargo at the port due to Party Buyer reasons, the demurrage will be borne by Party Buyer.
9. Seller pays commission to all intermediaries; Both Parties precede payment within 72 hours as required by suppliers.

Mr. Gelmetdinov Konstantin Albertovich
CEO



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