



**ПРЕД ООО
TMT**

ПРЕД ООО "ТМТ"
Address: 446306, Самарская область, Отрадный, ул. САБИРЗЯНОВА,
д. 1Г

Email: predooo.tmt@mail.ru

Telephone: +7 (926) 504-3451

ATT: BUYER AND BUYER MANDATE'S
1st Quarter; Valid from 06th December, 2019

Date: OPEN
Valid Until: December 31th 2019

SOFT CO-OPERATE OFFER

We, PRED OOO "TMT" under penalty of perjury, hereby confirm as seller mandate, with full corporate responsibility that we are ready, willing and able to supply the product commodity under the following terms and conditions.

TRANSACTING TERMS:

DELIVERY: FOB (Free On Board) SPOT / CONTRACT, ROTTERDAM, PRIMORSK, NOVOROSSISK

PAYMENT TERM: Standby Letter of Credit (SBLC MT 760), T/T Wire, DLC or MT103.

PERFORMANCE BOND: 2% operative PB will be issued from Seller's bank to the buyer's bank upon receipt of buyer's financial Instrument in Seller's bank (CIF 12 Months Contract Only).

QUALITY: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Buyer.

Commission Structure: 50% EACH BOTH SIDES I.E (Sellers Side 50% / Buyers Side 50%)

PRODUCTS ORIGIN: Russia Federation.

PETROLEUM PRODUCTS AND PRICES GROSS & NET FOB/CIF

PRODUCT	Gas Oil D2 Diesel
GRADE	Gost 305-82,
QUANTITY	20,000 - 300,000 MT Per Month x 12 Months
PRICE	FOB PRICE - \$300 Gross / \$290 Net -----CIF PRICE - \$320 GROSS/ \$310 NET

PRODUCT	Ultra-Low Sulphur Diesel
GRADE	EN590, 10 PPM, 500 PPM
QUANTITY	20,000 - 300,000 MT Per Month x 12 Months

ОГРН: 1066311048044

ИИН: 6311088753



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C.I.F. COST, INSURANCE, FREIGHT PROCEDURE;

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract and, Commercial Invoice for buyer's review and signing.
3. Buyers sign the Sales and Purchase Agreement Contract and Commercial Invoice back to the seller.
4. Seller registers and legalizes the signed Sales and Purchase Agreement Contract.
5. Seller sends legalized contract and below Partial POP Documents to buyer as listed below:
 - **Certificate of Origin GOST,**
 - **Product Passport (Q&Q Report),**
 - **Statement of Product Availability,**
 - **Allocation Product License issued by Ministry of Economic Development and Trade,**
 - **Commitment to Supply,**
 - **Export License issued by the Ministry of Energy.**
6. Buyer and Seller sign the Title Ownership Transfer Affidavit and seller obtains for buyer the Product Allocation Export Permit for the first month shipment. This will enable the seller secure the allocation for the buyer and lodge legalized Contract to the bank.



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7. Buyer makes guarantee deposit of (\$150,900 USD) to cover the partial payment for first trail shipment to seller's bank.
8. After confirmation of Guarantee deposit for the partial payment for first trail shipment, seller shall commence with loading immediately. Be aware that the (\$150,900 USD) from total value of the Contract to seller as performance to secure the allocation which will be deducted from the first shipment.
9. Upon confirmation of buyer's (\$150,900 USD) as Guarantee deposit at seller's bank, seller will issue 2% Performance Bond and Full POP with Shipping Documents as shown below:
 - **Allocation Product Export Permit issued by the Ministry of Energy,**
 - **Trans-Neft Contract to transport the product to the loading port,**
 - **Port storage agreement and Tank Storage Receipt,**
 - **Charter party Agreement to transport the product to discharge port,**
 - **Customs declaration,**
 - **Vessel Questionnaire 88,**
 - **Clean-on-board Ocean Bill of Lading,**
 - **SGS Quality and Quantity Certificate (born by buyer).**
10. Shipment commences and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS Inspection and makes Balance payment for the full shipment via TT Wire or MT103.

If all terms are acceptable, kindly provide your LOI/ICPO and Passport copy

All ICPOs/LOI must be addressed to: OAO NK SELEKT REFINERY
Via PRED OOO TMT

Best Regards
Mr. Yuri Levin.
SKYPE: predooo.tmt

