



ООО НОРДГАЗИНВЕСТ

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АДРЕС: МОСКВА, СВ, НАМЕТКИНА, Д.14 СТРОИТЕЛЬСТВО. 2

ТЕЛЕФОН: +7 926 807-40-24 / факс: +7 926 807-10-66

ИНН / КПП: 7728765872/772801001 ОГРН: 1117746174963

Email: dmitrimakrovich@bk.ru

VALIDITY: THROUGH MARCH 2020
ATTN: END BUYER COMPANY

SOFT CORPORATE OFFER

We, LLC NORDGAZINVEST, hereby issue this official SOFT CORPORATE OFFER with full power and authority with given terms and conditions and confirm our readiness to execute a Sales and Purchase Agreement directly with end Buyers and Mandates, for supply of the following commodities in accordance with the terms and procedures the End-seller (LLC KUPOIL REFINERY) as stipulated in this CORPORATE OFFER.

PRODUCT ORIGIN: RUSSIA AN FEDERATION
SPECIFICATION: STANDARD EXPORT GRADE
PAYMENT TERMS: T/T, MT760 S BLC/MT103
DELIVERY TERMS CIF A.S.W.P (ANY SAFE WORLD PORT)

PRODUCTS AND PRICELIST

D6 VIRGIN FUEL OIL

TRIAL QUANTITY: 50,000,000 GALLONS
MAX QUANTITY: 100,000,000 GALLONS MONTHLY
PRICE CIF: GROSS USD \$ 0.80.00 NET: USD \$ 0.75.00 Gallons
COMMISSION: \$5 PER GALLONS
ORIGIN: RUSSIA
LOADING PORT: PRIMORSK, / VENTSPILS OR NOVOROSSIYSK

DIESEL GAS D2 OIL GOST 305-82

TRIAL QUANTITY: 50,000 MT
MAX QUANTITY: 100,000 MT MONTHLY
PRICE CIF: GROSS USD \$ 0.80.00 NET: USD \$ 0.75.00 Gallons
COMMISSION: \$10 PER MT
ORIGIN: RUSSIA
LOADING PORT: PRIMORSK / VENTSPILS OR NOVOROSSIYSK



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RUSSIAN EXPORT CLEND CRUDE OIL (REBCO)

TRIAL QUANTITY: 1,000,000 BBL.

MAX QUANTITY: 2,000,000 BBL. MONTHLY

CIF PRICE: GROSS USD \$65.00 & \$60.00 PER. BARREL

COMMISSION: \$5 PER BARREL

ORIGIN: RUSSIA.

LOADING PORT: PRIMORSK / VENTSPILS OR NOVOROSSIYSK

PETROLEUM COKE

TRIAL QUANTITY: 50,000 MT

MAX QUANTITY: 100,000 MT MONTHLY

CIF PRICE: USD \$ 80.00MT/USD \$ 70.00 NET PER. BARREL

COMMISSION: \$8 PER MT

ORIGIN: RUSSIA.

LOADING PORT: PRIMORSK / VENTSPILS OR NOVOROSSIYSK

LIGHT CYCLE OIL (LCO)

TRIAL QUANTITY: 50,000 MT

MAX QUANTITY: 100,000 MT MONTHLY

CIF PRICE: USD \$ 300.00MT/USD \$ 290.00 NET

COMMISSION: \$10 PER MT

ORIGIN: RUSSIA

LOADING PORT: PRIMORSK / VENTSPILS OR NOVOROSSIYSK

UREA 46% PRILLED & GRANULAR (RUSSIAN ORIGIN)

TRIAL QUANTITY: 25,000 MT

MAX QUANTITY: 100,000 MT MONTHLY

CIF PRICE: USD \$ 180.00MT/USD \$ 160.00 NET PER. BARREL

COMMISSION: \$10 PER MT

ORIGIN: RUSSIA.

LOADING PORT: PRIMORSK / VENTSPILS OR NOVOROSSIYSK

SELLER COVERS LEGALIZATION BUT BUYERS DEPOSITS ESCROW AMOUNT

1. Buyer Issues ICPO along with company profile, Company Registration Document and the Product Specification.
2. Seller issues draft SPA for Buyer's review and after endorsement returns to Seller after which both parties lodge SPA with their respective Banks.
3. Seller issues Proforma Invoice for First Lift/First Delivery with a refundable payable 10% value of product to seller's Escrow Agent account.
4. Upon Seller's confirmation, within 3-5 working days Seller's Bank sends to Buyer's Bank following original legal documents:

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- a. Fresh SGS report or equivalent; not older than 72 hours,
- b. Certificate of Origin,
- c. Company Registration Certificate,
- d. Charter party agreement (Q88).
- e. Seller's Bank also sends a Loading and Delivery schedule.

10. After a maximum of 7 working days (of DLC confirmation) Seller loads First Lift/Trial Shipment at Port of Loading.
11. After loading, Seller's Bank sends to Buyer's Bank Commercial Invoice and full set of Bill of Lading.
12. At Port of Discharge Buyer organizes Q&Q by SGS and after positive report Buyer's Bank releases full CI amount to Seller's Bank-account following DLC and simultaneously Title of Ownership is transferred.
13. After successful completion of First Lift/Trial Shipment further supply continues following SPA, whereby timing of deliveries is planned and agreed upon beforehand between Seller and Buyer in a separate Loading and Delivery schedule.
14. Seller pays commissions to Seller side intermediaries and Buyer pays to Buyer side intermediaries / as agreed in the IMFPA

OR

BUYER COVERS LEGALIZATION

1. Buyer Issues ICPO along with company profile, Company Registration Document and the Product Specification.
2. Seller issues draft SPA for Buyer's review and after endorsement returns to Seller after which both parties lodge SPA with their respective Banks.
3. Seller issues Proforma Invoice for First Lift/First Delivery with payable legalization fee to be paid by buyer to the Seller's bank account outside Russia with the amount of \$45,927 USD.
4. Upon Seller's confirmation of legalization funds, within 3-5 working days Seller's Bank sends to Buyer's Bank following original legal documents already legalized:

- a. Fresh SGS report or equivalent; not older than 72 hours,
- b. Certificate of Origin,
- c. Company Registration Certificate,
- d. Charter party agreement (Q88).
- e. Seller's Bank also sends a Loading and Delivery schedule.

10. After a maximum of 7 working days (of DLC confirmation) Seller loads First Lift/Trial Shipment at Port of Loading.
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Mr Dmitri Makrovich
Mandates to Export & Sales
LLC Nordgazinvest

