



INN: 3818030890

phone Number: +79267435273

E-MAIL: [viktor.vadimoo@mail.ru](mailto:viktor.vadimoo@mail.ru)

Address: 666765, Irkutsk Region, District Ust-Kutsky, Rabochy Village Street Kievskaya

**ISSUE DATE: AUG. 2020**

**VALID TILL: OCT. 2020**

**Recipient: To: END BUYER OR MANDATE**

## SOFT CORPORATE OFFER

We LLC "NPP" LENSKOE on behalf of Sellers, Refineries Company with full corporate and legal responsibility, under Penalty of perjury hereby issue this Soft Offer with confirmation that sellers refineries is ready, willing and able to supply the following product according to terms and conditions:

ORIGIN: RUSSIA

### JET FUEL JP54

PRICE CIF ASWP: GROSS \$ 26/NET \$24

PRICE FOB : GROSS \$ 24/ NET \$22

QUANTITY : Min 1,000,000 BBL / Max 10,000,000 BBL

Commission : US \$1/ US \$1

### JET FUEL JPA1

PRICE CIF ASWP: GROSS \$ 26/NET \$24

PRICE FOB : GROSS \$ 24/ NET \$22

QUANTITY : Min 1,000,000 BBL / Max 10,000,000 BBL

Commission : US \$1/ US \$1

### PET COKE

Price CIF ASWP: USD 55 Gross / 50 Net

Price FOB USD 50 Gross / 45 Net

QUANTITY: Min 50,000 MT / Max 500,000 MT

Commission: US \$5/ US \$5

### MAZUT 100 GOST 10585-75

CIF Price: USD 160 Gross / 150 Net

FOB Price USD 140 Gross / 130 Net

QUANTITY : Min 50,000 MT / Max 500,000 MT

Commission : US \$5/ US \$5

### ESPO

CIF Price: USD 38 Gross / 32 Net

FOB Price USD 34 Gross / 30 Net

QUANTITY : Min 1,000,000 BBL / Max 10,000,000 BBL

Commission : US \$2/ US \$2

### Light Cycle Oil

CIF Price: USD 190 Gross / 180 Net

FOB Price USD 180 Gross / 170 Net

QUANTITY : Min 50,000 MT / Max 500,000 MT

Commission : US \$5/ US \$5

OGRN:1123818002000 OKATO:25244560000 OKPO:46694829 OKTMO:25644160051



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### TTO PROCEDURES

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with seller procedures.
2. Seller issues the Takeover of contract addendum for review and endorsement by all parties.
3. Seller issues Proof of Product and Shipping documents as listed below:

- A. Bill Of Lading
- B. Vessel Tanker Details
- C. Product Passport (Dip Test)
- D. Product Conformity
- E. Proforma Invoice
- F. Cargo Manifest

4. Upon receipt of the above documents by the buyer, buyer makes payment for the Title Transfer of the vessel via T T Wire Transfer / MT103.
5. Upon receipt of the above payment of the vessel Title Transfer, the Ownership Certificate will be issued and remaining Proof of Product and shipping documents will be sent to the buyer alongside the SGS Report while the course of the vessel will be re-routed to the current buyer's discharge port.
6. Upon arrival of the vessel at Discharge Port, the vessel captain will hand over all the original POP documents to the buyers representative while buyer pays for the total contract after SGS, CIQ or equivalent inspection at the discharge port via T/T Wire transfer and the re-routing fee will be deducted while offloading will commence immediately Please evaluate and revert.

**NOTE: OUR TRANSACTION PROCEDURE MUST APPEAR IN BUYER ICPO/LOI**

**Best Regard**

**Viktor Vadim**  
Seller mandate



**Chuprov Arkady Igorevich**  
General Director  
SIGN/SEAL