

LLC RUFIEGANNEFTEGAZ

Address: Autonomous District Khanty-Mansiysky Autonomous District - Yugra Nizhnevartovsk Ul. Kuzovatkina D. 39g Office 201/3

Email: LLC.RUFIEGANNEFTEGAZ@GMAIL.RU

Tele: +79589950490

OGRN:1128603010623 TIN:8603189128 KPP: 860301001

ATTN: BUYER'S MANDATE/END BUYER'S

We, LLC RUFIEGANNEFTEGAZ", hereby issue this Soft Corporate Offer on behalf of our Seller/ Refinery with given terms and conditions and confirm Seller/Refinery's readiness and willingness to issue a Full Corporate Offer and then straight to Sales Purchase Agreement upon acceptance of our terms and conditions stipulated herein for the below products.

ORIGIN: RUSSIA/KAZAKHSTAN

INCOTERMS: FOB /CIF

LOADING PORT: / ROTTERDAM/ HOUSTON/NOVOROSSIYSK/ VLADIVOSTOK /PRIMORSK/ UST-LUGA/ NAKHODKA/ KURYT/ ATYRAU/ AKTAU.

PAYMENT TERMS: SBLC, DLC, T/T / MT103.

INSPECTION: SGS, CIQ OR SIMILAR

COMMISSION: SELLER'S SIDE 50% /BUYER'S SIDE 50%

RUSSIAN EXPORT BLEND CRUDE OIL GOST 51 858-2002 / 9965-76 [R.E.B.C.O]

MINIMUM QUANTITY: 500,000 BARRELS PER MONTH

MAXIMUM QUANTITY: 5,000,000 BARRELS PER MONTH

PRICE: GROSS \$40.00 USD/NET \$36.00 USD CIF

PRICE: GROSS \$38.00 USD / NET \$34.00 USD FOB

RUSSIAN D2 DIESEL GAS OIL L-02-62 GOST 305-82

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

PRICE: GROSS \$490.00 USD/ NET \$480.00 USD CIF

PRICE: GROSS \$ 480.00 USD/NET \$470 .00 USD FOB

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

PRICE: GROSS \$400.00 USD/ NET \$ 390.00 USD CIF

PRICE: GROSS \$ 390.00 USD/ NET \$ 380.00 USD FOB

AVIATION KEROSENE COLONIAL GRADE A1 JET FUEL A1

MINIMUM QUANTITY: 500,000 BARRELS PER MONTH

MAXIMUM QUANTITY: 5,000,000 BARRELS PER MONTH

PRICE: GROSS \$110 USD / NET \$106 USD CIF

PRICE: GROSS \$106 USD / NET \$102 USD FOB

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

MINIMUM QUANTITY: 500,000 BARRELS PER MONTH

MAXIMUM QUANTITY: 5,000,000 BARRELS PER MONTH

PRICE: GROSS \$110 USD / NET \$106 USD CIF

PRICE: GROSS \$106 USD / NET \$102 USD FOB

BITUMEN GRADE 40/50, 60/70, 80/100

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

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STANDARD PROCEDURES DIP & PAY FOB

A. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.

B. Seller issues Commercial Invoice (CI) & Warning Letter to buyer, buyer signs and returns back to seller with his tank farm TSA. Seller provide the below documents to buyer.

- Export license.
- Product Quality Passport
- Statement of Product Availability
- Certificate of Origin of the Product.

C. Seller verify buyer's provided tank farm and pay 2 days first on buyer's tank farm and after confirmation of the funds by buyer's tank farm, Buyer pays the remaining 3 days to his Tank Farm Company to obtain 5 Days TSR, to show both parties proof of readiness. GPS Coordinate-Tank storage receipt (TSR)

- Seller issues following POP documents to Buyer:
- Injection report
- Dip test authorization letter (DTA) - Unconditional
- Authorization to sell
- Fresh SGS Report or equivalent.
- Authorization to verify the product in seller's tank (ATV)

D. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.

E. Product Injection to buyer's tank proceed.

F. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the Commercial Invoice and extension of transaction by issuing 12 months contract to buyer for proceeding.

TANK TO VESSEL FOB PROCEDURE

1. Buyer issues ICPO containing the seller's procedure with banking details and scanned copy of buyer's passport along with Charter Party Agreement (CPA), for Seller's validation.

2. Seller issues Commercial Invoice (CI) for the available products in Tank at the Port, for Buyer's review and endorsement and return along with Buyer's Charter Party Agreement (CPA).

3. Buyer Submitted POF to guarantee injection fees and commitment to buy after Dip Test in Sellers Tank.

4. Seller release to Buyer the following PPOP documents:

- a). Copy of Tank Storage Receipt (TSR).
- b). Copy of Commitment Letter to Supply
- c). Copy of Authorization to Verify (ATV) (call or email)

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5.Seller issues to buyer Tank To Vessel Injection Agreement (TTVIA) to be endorsed by both Seller and Buyer's Logistics Company.

6. Buyer contact the Seller's Storage Company to verify the availability of the product and obtain access permit to enable him and his team conduct dip test on the product in the leased Tank.

Best Regards

LLC RUFIEGANNEFTEGAZ

Mr. Shuvalov Sergey Nikolaevich

