

[Redacted]
To: Buyer/Authorized Representatives.

Attention to the end buyer/buyer's Mandate

SOFT CORPORATE OFFER

We "LIMITED LIABILITY COMPANY CHEMTRADING" located at 115114, Moscow, Danilovskaya nab, 4a, floor 1 room 2 with registration number : 5167746478103 A direct mandate and intermediary to refineries and End Sellers of Petroleum Products and Natural Gas under penalty of Perjury on behalf of our End Sellers / Refinery hereby confirm the availability of the under listed Product.

The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations.

ALLOCATION TERMS AND CONDITIONS

ORIGIN:	QATAR
DELIVERING:	CIF/FOB
INCOTERMS:	COST INSURANCE AND FREIGHT
LOADING PORT:	RAS LAFFAN / HAMAD
PAYMENT TERMS:	SBLC, T/T WIRE TRANSFER & MT103
INSPECTION:	SGS
INSURANCE:	PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE
COMMISSION STRUCTURE:	SHARED 50 / 50 BUYER AND SELLER SIDES RESPECTIVELY

PRODUCTS LIST AND NEGOTIABLE PRICES

QATAR ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 370.00MT NET / USD \$ 360.00MT on CIF

FOB Price: Gross USD \$ 360.00MT NET / USD \$ 350.00MT on FOB

QATAR ORIGIN MAZUT M100 GOST -10585/75/99

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$300.00/ USD \$ 290.00 NET on CIF

FOB Price: Gross USD \$290.00 / USD 280.00 NET on FOB

CIF TRANSACTION PROCEDURE 3

1. Buyer confirms Soft Offer and issues an official Irrevocable Corporate Purchase Order (ICPO) along with company registration and Valid Passport Copy.

2. Seller sends Sales and Purchase Agreement (SPA) and Commercial Invoice (CI) along with Seller's SBLC/MT760 Verbiage format and a Ready, Willing and Able (RWA) template format to Buyer and Buyer reverts with the following documents properly filled out to Seller:

- Completed SPA and CI signed and sealed.
- Buyer's Information Sheet (CIS) on Buyer's letterheads, containing also:
 - a. Copy of Company Registration Certificate
 - b. Passport Copy of signatory
- Ready, Willing and Able (RWA) letter issued by Buyer's bank (template provided by Seller)
- Authorization to verify the RWA letter by our bank

Special Clause*: Procedure No. 2 / sub text to be ignored if buyer is paying two percent (2%) as indicated on ICPO.

3. Seller releases to Buyer the below listed Partial POP Documents.

- (a) Refinery Commitment to Supply
- (b) Statement of availability of product
- (c) Product quality passport (Analysis test Report)
- (d) Company Registration Certificate

4. Buyer issues SBLC swift MT760 (According to the contract verbiage) within seven (7) banking days. Should buyer fail to issue instrument by the expiration of 7 business day, buyer alternatively issues a payment of two percent (2%) of the total value of the product within 3 business days to enable refinery to secure the following documents;

- Customs bond,
- Certificates of Inspection,
- ATA CARNET/Temporary shipment certificates,
- Master receipt for sample,
- Weight Certificate,
- Certificate of authenticity,
- Consular Invoice.

If buyer fails to issue the alternative payment after 3 business days, contract is terminated. QATAR refineries do not keep its production allocation for new buyers for more than 14 business days when other serious and regular clients need same products.

Special Clause*: Procedure No. 4 (SBLC swift MT760 (According to the contract verbiage) within seven (7) banking days) to be ignored if buyer is paying five percent (5%) as indicated on ICPO.

5. Seller signs the CPA with a shipping company and issues the Full POP documents and 2% PB to buyer's bank.

- (a) Bill of Lading
- (b) Vessel Tanker Q88
- (c) Fresh SGS Report
- (d) Charter Party Agreement
- (e) Ownership Certificate
- (f) Title Transfer Affidavit
- (g) Product Allocation Certificate
- (h) Ullage Report
- (i) Cargo Manifest
- (j) Notice of Readiness

6. Shipment commences as per contract schedule.

7. Within 3 working days of Vessel arrival, buyer release full payment via MT103 after CIQ/SGS at the destination port.

8. Seller and Buyer pays all intermediaries accordingly within 72 hours.

Sincerely,



Torgashov Pavel Evgenevich
Chief Executive Officer (CEO)
LIMITED LIABILITY COMPANY "CHEMTRADING"